# Regional Morning Notes

### COMPANY UPDATE

# **CIMB Group (CIMB MK)**

#### Confident In Meeting ROE Targets

Management was slightly cautious on its NIM outlook in 2023. However, asset quality is holding up stronger than expected despite the higher interest rates. This has helped to underpin management's conviction in achieving its ROE targets. Maintain BUY and target price of RM6.50 (0.96x 2023 P/B, 9.9% 2023 ROE). Valuations remain attractive at - 1SD to its historical mean P/B. The stock is also an excellent proxy to foreign inflows if interest in emerging markets was to gain traction.

WHAT'S NEW

- Repayment assistance down to low single digits. CIMB Group's loans under repayment assistance have remained stable at 3% of group gross loans. In terms of geographical breakdown of repayment assistance by key markets, Malaysia: 3%, Indonesia: 5%, Thailand: 4%, Singapore: 1%. In terms of delinquency rate on loans under repayment assistance, it remains relatively low at 6% of loans under repayment assistance (0.18% of group loans).
- Delinquency rates edged up but remained well within expectations. Management stated that loan delinquency rates continued to edge up in 4Q22 but the levels remained well within the level of pre-emptive provisions that the group has set aside. As such, management has retained its 2022 net credit cost guidance of 50-60bp.
- Topping up pre-emptive provisions in 4Q22. Net credit cost is expected to rise sequentially in 4Q22 on the back of further top up in management overlays, specific provisions for steel accounts in Indonesia and certain commercial loan accounts in Malaysia. However, this has already been factored into our 50bp 2022 net credit cost assumption where we expect 4Q22 net credit cost to rise to sequentially to around 75bp from 49bp in 3Q22. Moving into 2023, we have pencilled in a relatively flattish net credit cost assumption of 49bp which is still higher than its pre-COVID-19 average of 44bp as we remain conservative on the potential impact of rising interest rates on loan delinguencies.
- Provision buffers sufficient to withstand impact of higher rates and slowing growth. Management stated that it recently conducted a stress test against a backdrop of a mild recession and the rising interest rate environment. Even under such a scenario, it opines that overall profitability of the group should not decline significantly given the healthy stock of preemptive provisions having been set aside. The group currently has RM2.7b in stock of preemptive provisions which is set to rise further in 4Q22.

# BUY

(Maintained)

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Share Price	RM5.72
Target Price	RM6.50
Upside	+13.6%

#### **COMPANY DESCRIPTION**

CIMB Group is Malaysia's largest investment bank and second-largest consumer bank and one of Southeast Asia's leading universal banking groups.

#### STOCK DATA

GICS sec	tor	F	inancials	
Bloomber	g ticker:		CIMB MK	
Shares is	sued (m)	:		10,665.1
Market ca	ap (RMm)	:		61,004.4
Market ca	ap (US\$m	ı):		14,368.5
3-mth avg daily t'over (US\$m): Price Performance (%)			):	22.3
52-week high/low			RM5	.87/RM4.75
02 10001011	<b>,</b>			
1mth	3mth	6mth	1yr	YTD
		<b>6mth</b> 10.0	<b>1yr</b> 8.7	<b>YTD</b> (1.4)
1mth	<b>3mth</b> 3.1	10.0	-	
<b>1mth</b> (0.3)	3mth 3.1 areholder	10.0 <b>s</b>	-	(1.4)
1mth (0.3) Major Sha	<b>3mth</b> 3.1 <b>areholder</b> Nasional Be	10.0 s erhad	-	(1.4) %
1mth (0.3) Major Sha Khazanah N	<b>3mth</b> 3.1 <b>areholder</b> Nasional Be	10.0 s erhad	-	(1.4) % 24.1
1mth (0.3) Major Sha Khazanah N	3mth 3.1 areholder Nasional Be Provident F	10.0 <b>s</b> erhad Fund Board	-	(1.4) % 24.1

#### PRICE CHART



Source: Bloomberg

ANALYST(S)

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### **KEY FINANCIALS**

2020	2021	2022F	2023F	2024F
10,260	10,871	11,051	11,484	12,152
4,033	3,955	4,253	4,514	4,810
1,194	4,648	5,331	6,423	7,220
1,194	4,295	5,331	6,423	7,220
12.3	42.8	51.3	60.6	66.9
47.1	13.5	11.3	9.5	8.6
1.0	1.0	0.9	0.9	0.9
0.8	4.0	4.4	5.2	5.8
2.4	2.5	2.5	2.5	2.5
51.0	48.7	48.1	47.9	46.7
91.7	100.3	93.1	105.8	147.2
-	-	5,366	6,360	6,823
-	-	0.99	1.01	1.06
	10,260 4,033 1,194 1,194 12.3 47.1 1.0 0.8 2.4 51.0	10,260         10,871           4,033         3,955           1,194         4,648           1,194         4,295           12.3         42.8           47.1         13.5           1.0         1.0           0.8         4.0           2.4         2.5           51.0         48.7	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$

Source: CIMB Group, Bloomberg, UOB Kay Hian

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- NIM remained stable in 4Q22. Funding cost pressure continued to intensify in 4Q22 on the back of: a) higher deposit competition, b) re-pricing of time deposits following the series of interest rate hikes, and c) year-end competition for wholesale deposits. That said, management stated that NIM remained relatively stable sequentially in 4Q22 as strong NIM expansion in Singapore and Indonesia was sufficient to offset higher funding cost pressure.
- But outlook for NIM neutral to slightly negative in 2023. In 2023, management remains cautious of the NIM outlook which implies that the group's NIM may peak in 4Q22/1Q23. Management indicated that the strong NIM expansion from Singapore and Indonesia is likely to have peaked while the re-pricing of deposits across all its geographical markets would gain prominence throughout 2023, weighing down on NIM. In addition, management believes that even if deposit competition was to peak in 1Q23, the current high deposit rates could remain protracted for most of 2023, leading to elevated funding cost as deposits will continue to re-price upwards throughout 2023. We make no changes to our current NIM assumptions of +2bp for 2022 and -2bp for 2023. We expect a single 25bp overnight policy rate (OPR) hike in Mar 23 and for no further hike for the rest of 2023.
- Dialling down loans growth to focus on asset quality and preserve NIM. Given the concerns of a macroeconomic slowdown and intense deposit competition, management indicated that loans growth is not a key priority in 2023 and will only grow in segments that exhibit stronger asset quality profiles. That said, judging from the current loans approval pipeline, management has retained its 6-7% loans growth target for 2022 which is still well above our 5% assumption. As such, despite an expected slowdown in 2023, we make no changes to our current 2023 loans growth assumption of 5% for now given our more conservative assumptions.
- Non-interest income to exhibit commendable growth. Management expects a sequential pick up in non-interest income in 4Q22 largely underpinned by stronger fee income. Moving into 2023, management expects an improved non-interest income outlook driven by improved trading income as interest rates cycle peaks and there is continued growth momentum on transactional fee income. As such, we are expecting the group to register a commendable high single-digit growth in non-interest income in 2023.
- Opex to be slightly under pressure but remains manageable. Management expects opex growth to be higher in 2023 vs 2022 given the ongoing inflationary pressure. However, given the various cost take out, we believe this would help to partially offset the higher cost pressure in 2023. All in all, we have pencilled in a 6% opex growth for 2023 vs 5% in 2022. Management stated that the group remains on track to improve its cost to income ratio by 1ppt by 2024. As such, despite the guidance for higher cost pressure in 2023 vs 2022, we have pencilled in a relatively stable cost to income ratio assumption trend for 2023 vs 2022 at 48%.

#### EARNINGS REVISION/RISK

#### • No changes.

#### VALUATIONS AND RECOMMENDATIONS

• Maintain BUY and target price of RM6.50 (0.96x 2023F P/B, 9.9% 2023 ROE). The stock is trading at an attractive 0.85x 2023 P/B which is 1SD below its historical mean P/B. The stock could also be viewed as an excellent proxy to foreign inflows if interest in emerging markets were to gain traction over the course of 2023.

#### Friday, 27 January 2023

#### **KEY ASSUMPTIONS**

(%)	2022F	2023F	2024F
Loan Growth	5.0	5.0	6.0
Credit Cost (bp)	50.0	49.0	46.0
ROE	8.7	9.9	10.4
Source: UOB Kav His	an		

#### **MANAGEMENT 2022 GUIDANCE**

ROE (%)	8.0-9.0	
Credit Cost (bp)	50.0-60.0	
Loans growth (%)	6.0-7.0	
Cost to income ratio (%)	>49.0	
Source: CIMB Group		

#### ENVIRONMENTAL, SOCIAL, GOVERNANCE (ESG)

#### • Environmental

- Green loan commitment. To provide RM30b in sustainable financing by 2040.
- Zero new coal financing. Transition all stakeholders to zero carbon emission by 2050.

#### Social

-	Board	and	upper	management	gender	diversity.
	Maintair	ned 30	% female	e directors on the	Board	

 Enhanced financial inclusion to B40. Provide greater financial inclusion for vulnerable communities (affordable housing financing) and welfare assistance to vulnerable communities especially the B40 consumers.

#### • Governance

 Non-independent board of directors composition.
 Composition of Independent Non-Executive Directors (INED) – 60 %.

Source: UOB Kay Hian

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### **PROFIT & LOSS**

Year to 31 Dec (RMm)	2021	2022F	2023F	2024F
Interest income	16,093	19,096	19,848	21,537
Interest expense	(5,221)	(8,045)	(8,364)	(9,385)
Net interest income	10,871	11,051	11,484	12,152
Fees & commissions	2,093	2,282	2,350	2,421
Other income	1,861	1,971	2,163	2,390
Non-interest income	3,955	4,253	4,514	4,810
Income from islamic banking	3,533	4,240	4,791	5,414
Total income	18,360	19,544	20,789	22,376
Staff costs	(5,428)	(5,858)	(6,138)	(6,578)
Other operating expense	(3,509)	(3,538)	(3,818)	(3,871)
Pre-provision profit	9,423	10,148	10,833	11,927
Loan loss provision	(2,614)	(1,985)	(2,042)	(2,032)
Other provisions	(544)	(350)	(350)	(399)
Associated companies	68	69	71	72
Other non-operating income	0	0	0	0
Pre-tax profit	6,333	7,883	8,511	9,568
Тах	(1,588)	(2,444)	(1,958)	(2,201)
Minorities	(97)	(109)	(131)	(147)
Net profit	4,648	5,331	6,423	7,220
Net profit (adj.)	4,295	5,331	6,423	7,220

BALANCE SHEET				
Year to 31 Dec (RMm)	2021	2022F	2023F	2024F
Cash with central bank	4,676	13,892	14,586	15,462
Govt treasury bills & securities	15,296	15,602	15,914	16,232
Interbank loans	4,614	5,034	5,492	5,991
Customer loans	364,685	381,601	399,404	422,377
Investment securities	141,432	158,725	178,015	199,533
Derivative receivables	11,990	13,428	15,040	16,845
Associates & JVs	2,952	3,100	3,255	3,417
Fixed assets (incl. prop.)	2,749	2,639	2,527	2,413
Other assets	73,514	70,719	74,098	79,302
Total assets	621,907	664,739	708,331	761,572
Interbank deposits	30,702	32,682	34,801	37,068
Customer deposits	432,845	452,323	474,939	498,686
Derivative payables	40,080	41,792	43,578	45,441
Debt equivalents	23,508	23,508	23,508	23,508
Other liabilities	34,664	49,335	62,729	83,899
Total liabilities	561,798	599,640	639,555	688,602
Shareholders' funds	59,063	63,946	67,491	71,537
Minority interest - accumulated	1,045	1,154	1,285	1,433
Total equity & liabilities	621,907	664,739	708,331	761,572

## **CASH FLOW**

Year to 31 Dec (%)	2021	2022F	2023F	2024F
Capital Adequacy				
Tier-1 CAR	14.2	15.6	16.3	17.0
Total CAR	18.0	20.4	21.1	21.8
Total assets/equity (x)	10.5	10.4	10.5	10.6
Tangible assets/tangible common	12.1	11.8	11.8	11.9
Asset Quality				
NPL ratio	3.5	4.1	3.9	3.0
Loan loss coverage	100.3	93.1	105.8	147.2
Loan loss reserve/gross loans	3.5	3.9	4.2	4.4
Increase in NPLs	2.0	23.7	(0.2)	(19.7)
Credit cost (bp)	71.7	50.0	49.0	46.0
Liquidity				
Loan/deposit ratio	84.3	84.4	84.1	84.7
Liquid assets/short-term liabilities	5.3	7.1	7.0	7.0
Liquid assets/total assets	4.0	5.2	5.1	4.9

### **KEY METRICS**

Year to 31 Dec (%)	2021	2022F	2023F	2024F
Growth				
Net interest income, yoy chg	6.0	1.7	3.9	5.8
Fees & commissions, yoy chg	18.4	9.0	3.0	3.0
Pre-provision profit, yoy chg	11.7	7.7	6.7	10.1
Net profit, yoy chg	289.2	14.7	20.5	12.4
Net profit (adj.), yoy chg	259.6	24.1	20.5	12.4
Customer loans, yoy chg	3.0	4.6	4.7	5.8
Customer deposits, yoy chg	6.7	4.5	5.0	5.0
Profitability				
Net interest margin	2.5	2.5	2.5	2.5
Cost/income ratio	48.7	48.1	47.9	46.7
Adjusted ROA	0.7	0.8	0.9	1.0
Reported ROE	8.1	8.7	9.9	10.4
Adjusted ROE	7.5	8.7	9.9	10.4
Valuation				
P/BV (x)	1.0	0.9	0.9	0.9
P/NTA (x)	1.1	1.1	1.0	1.0
Adjusted P/E (x)	13.5	11.3	9.5	8.6
Dividend Yield	4.0	4.4	5.2	5.8
Payout ratio	49.4	50.0	50.0	50.0

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