## Regional Morning Notes

### COMPANY RESULTS

# **Riverstone Holdings (RSTON SP)**

3Q22: Underperformance As Headwinds Persist; Ceasing Coverage

For 3Q22, net profit was below expectations, dragged by falling ASPs and moderating demand for healthcare gloves. The healthcare glove segment faces ongoing headwinds due to an unfavourable demand-supply imbalance. Cleanroom gloves remained resilient in 3Q22 with ASPs holding steady, although demand is expected to soften slightly in 4Q22 due to the ongoing zero-COVID policy in China. With no immediate catalysts, we will be ceasing coverage on Riverstone. The last call is HOLD. Target price: \$0.67.

#### 3Q22 RESULTS

Year to 31 Dec (RMm)	3Q22	yoy % chg	qoq % chg	9M22	yoy % chg
Revenue	270.0	(58.6)	(23.3)	1,024.3	(61.7)
Gross Profit	91.2	(74.5)	(31.8)	379.5	(78.3)
Profit Before Tax	87.9	(74.9)	(30.7)	358.8	(79.0)
Net Profit	63.5	(76.2)	(36.6)	272.4	(79.2)

Source: Riverstone Holdings, Bloomberg, UOB Kay Hian

RESULTS

- 3Q22: ASPs and demand fall. Riverstone Holdings (Riverstone) reported sharp declines in both 3Q22 revenue (-58.6% yoy, -23.3% qoq) and PATMI (-76.2% yoy, -36.6% qoq) as ASPs and demand for healthcare gloves continued their downtrend. 9M22 revenue and PATMI formed 71.6% and 68.8% of our full-year forecasts, below our expectations. The underperformance in 3Q22 was led by the sharp normalisation in healthcare glove ASPs. To reward the group's shareholders, Riverstone declared an additional second interim dividend of 6.0 sen, taking total 9M22 ytd dividends to 16.0 sen, implying a ~87% dividend payout ratio.
- Healthcare gloves: Continued downtrend catalysed by stiff competition. ASPs for healthcare gloves declined ~7% qoq to around US\$26/'000pcs as demand for healthcare gloves normalised. Management has noted that 4Q22 ASPs are expected to stabilise, similar to 3Q22 ASPs. However, additional supply from China is expected to come online in 4Q22, which, coupled with falling demand, would create downward pressure on ASPs. Healthcare gloves formed 80%/15% of Riverstone's overall 3Q22 sales volume and gross profit. In our view, the healthcare segment is set to face ongoing headwinds till 2H23, caused by an unfavourable supply-demand imbalance.
- Cleanroom gloves: Softer demand due to zero-Covid policy in China. For the cleanroom glove segment, 3Q22 ASPs (US\$100-110/'000pcs) were similar to that in the preceding quarter. Management believes that ASPs should hold steady going into 4Q22 as demand for the higher quality cleanroom gloves that Riverstone specialises in remains robust. However, sporadic lockdowns in China may soften 4Q22 cleanroom glove demand. Management shared that the market and customers expects cleanroom gloves demand to recover in 1H23. With a diversified portfolio of cleanroom glove clients, the impact of a global slowdown in semiconductors would have minimal impact on sales volumes. Riverstone has plans to convert existing double lines for healthcare gloves into single lines for cleanroom gloves.

#### **KEY FINANCIALS**

2020	2021	2022F	2023F	2024F
1,830	3,082	1,289	1,316	1,394
894	1,915	469	478	492
842	1,859	406	411	422
647	1,418	292	311	319
647	1,418	292	311	319
43.7	95.7	19.7	21.0	21.5
4.7	2.2	10.5	9.9	9.6
2.3	1.3	1.5	1.5	1.5
1.9	0.9	3.6	3.5	3.4
10.6	18.3	12.5	8.7	7.7
35.4	46.0	22.7	23.7	22.9
(47.2)	(69.1)	(67.3)	(64.0)	(63.1)
2,519.1	12,763.5	n.a.	4,775.2	4,915.4
60.3	76.8	13.3	15.4	15.8
-	-	338	303	331
-	-	0.86	1.03	0.96
	1,830 894 842 647 43.7 4.7 2.3 1.9 10.6 35.4 (47.2) 2,519.1	$\begin{array}{ccccc} 1,830 & 3,082 \\ 894 & 1,915 \\ 842 & 1,859 \\ 647 & 1,418 \\ 647 & 1,418 \\ 43.7 & 95.7 \\ 4.7 & 2.2 \\ 2.3 & 1.3 \\ 1.9 & 0.9 \\ 10.6 & 18.3 \\ 35.4 & 46.0 \\ (47.2) & (69.1) \\ 2,519.1 & 12,763.5 \end{array}$	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$

Source: Riverstone, Bloomberg, UOB Kay Hian

# HOLD

(Maintained)

Share Price	S\$0.64
Target Price	S\$0.67
Upside	4.7%

#### **COMPANY DESCRIPTION**

Riverstone Holdings produces, sells and distributes cleanroom products for use in highly-controlled and critical environments. Products include nitrite and natural rubber gloves, cleanroom packaging materials and finger cots, as well as face masks, face pouches, hoods, caps, jumpsuits and swabs.

#### **STOCK DATA**

GICS sector	Health Care
Bloomberg ticker:	RSTON SP
Shares issued (m):	1,482.2
Market cap (S\$m):	948.6
Market cap (US\$m):	703.4
3-mth avg daily t'over (US\$m):	0.8
Price Performance (%)	

#### Price Performance (%)

52-week high/low			S\$1.1	12/S\$.520
1mth	3mth	6mth	1yr	YTD
12.3	(11.1)	(11.1)	0.7	(5.1)
Major Sh	areholde	rs		%
Wong Teek Son				51.3
Lee Wai Keong				8.8
FY22 NAV	/Share (RM	1)		1.39

# FY22 Net Cash/Share (RM) 0.94

#### PRICE CHART



Source: Bloomberg

#### ANALYST(S)

### Llelleythan Tan +65 6590 6624

yirong@uobkayhian.com

#### John Cheong +65 6590 6623

johncheong@uobkayhian.com

## Regional Morning Notes

Tuesday, 06 December 2022

#### **STOCK IMPACT**

• Phase 7 capacity expansion slightly delayed. New capacity of 1.5b pcs from phase 7 expansion is expected to be completed by end-22, expanding total capacity to 12.0b pcs/year. 20% of the new additional 1.5b pcs capacity would be allocated to the cleanroom gloves segment. Riverstone had overall utilisation rates of 70% and 74% in 1H22 and 2Q22 respectively, which is set to drop to 65% in 4Q22.

EARNINGS REVISION/RISK

• We lower our 2022-24 forecasts sharply, after accounting for lower ASPs and sales volumes assumptions. Our 2022-24 revenue estimates are at RM1,289.0m (RM1,431.3m), RM1,316.0m (RM1,616.8m) and RM1,394.0m (RM1,862.0m) respectively. Our 2022-24 PATMI estimates are at RM292.2m (RM395.6m), RM311.3m (RM422.2m) and RM318.8m (RM456.5m) respectively.

VALUATION/RECOMMENDATION

• We cease coverage on Riverstone with our last recommendation at HOLD and a PEbased target price of S\$0.67. As we do not see any future catalysts, coupled with ongoing headwinds, we reckon share price performance would be depressed.

SHARE PRICE CATALYST

• Emergence of a deadly COVID-19 variant.

# Regional Morning Notes

#### **PROFIT & LOSS**

Year to 31 Dec (RMm)	2021	2022F	2023F	2024F
Net turnover	3,082.4	1,289.0	1,316.0	1,394.0
EBITDA	1,914.5	468.8	477.5	491.5
Deprec. & amort.	55.8	62.9	66.2	69.2
EBIT	1,858.7	405.9	411.3	422.3
Net interest income/(expense)	(0.2)	0.0	(0.1)	(0.1)
Pre-tax profit	1,858.6	405.9	411.2	422.2
Тах	(440.7)	(113.7)	(99.9)	(103.4)
Minorities	0.0	0.0	0.0	0.0
Net profit	1,417.9	292.2	311.3	318.8
Net profit (adj.)	1,417.9	292.2	311.3	318.8

### Tuesday, 06 December 2022

#### Year to 31 Dec (RMm) 2021 2022F 2023F 2024F Fixed assets 691.2 728.3 792.9 762.1 Other LT assets 0.8 0.8 0.8 0.8 Cash/ST investment 1,612.9 1,387.9 1,274.2 1,288.9 Other current assets 394.7 273.4 272.4 274.3 Total assets 2,699.6 2,390.5 2,309.6 2,356.9 ST debt 0.0 1.0 1.6 1.0 Other current liabilities 310.4 273.8 265.1 260.4 LT debt 0.0 1.0 0.0 1.0 Other LT liabilities 55.1 55.1 55.1 55.1 1,987.4 2,039.4 Shareholders' equity 2,332.5 2,061.5 Minority interest 0.0 0.0 0.0 0.0 Total liabilities & equity 2,699.6 2,390.5 2,309.6 2,356.9

**BALANCE SHEET** 

#### **CASH FLOW** Year to 31 Dec (RMm) 2023F 2024F 2021 2022F 381.5 Operating 1,569.8 439.7 369.7 1,858.6 405.9 422.2 Pre-tax profit 411.2 (440.7) (99.9) (103.4) Тах (113.7)Deprec. & amort. 55.8 62.9 69.2 66.2 Associates 0.0 0.0 0.0 0.0 Working capital changes 28.1 84.6 (7.8) (6.5) Non-cash items (0.1) 0.0 0.0 0.0 Other operating cashflows 68.2 0.0 0.0 0.0 (100.0) (100.0) Investing (155.9) (100.0) Capex (growth) (156.3) (100.0) (100.0) (100.0) Proceeds from sale of assets 0.4 0.0 0.0 0.0 Others 0.0 0.0 0.0 0.0 Financing (451.2) (564.8) (383.4) (266.8) Dividend payments (444.7) (563.2) (385.4) (266.8) Issue of shares 0.0 0.0 0.0 0.0 Proceeds from borrowings 0.0 0.0 0.0 0.0 Loan repayment (6.5) (1.6) 2.0 0.0 Others/interest paid 0.0 0.0 0.0 0.0 Net cash inflow (outflow) 962.7 (225.1) (113.7) 14.7 Beginning cash & cash equivalent 648.9 1,612.9 1,387.9 1,274.2 Changes due to forex impact 1.3 0.0 0.0 0.0 Ending cash & cash equivalent 1,612.9 1,387.9 1,274.2 1,288.9

KEY METRICS				
Year to 31 Dec (%)	2021	2022F	2023F	2024F
Profitability				
EBITDA margin	62.1	36.4	36.3	35.3
Pre-tax margin	60.3	31.5	31.2	30.3
Net margin	46.0	22.7	23.7	22.9
ROA	64.6	11.5	13.2	13.7
ROE	76.8	13.3	15.4	15.8
Growth				
Turnover	68.5	(58.2)	2.1	5.9
EBITDA	114.1	(75.5)	1.9	2.9
Pre-tax profit	120.9	(78.2)	1.3	2.7
Net profit	119.1	(79.4)	6.5	2.4
Net profit (adj.)	119.1	(79.4)	6.5	2.4
EPS	119.1	(79.4)	6.5	2.4
Leverage				
Debt to total capital	0.1	0.0	0.1	0.1
Debt to equity	0.1	0.0	0.1	0.1
Net debt/(cash) to equity	(69.1)	(67.3)	(64.0)	(63.1)
Interest cover (x)	12,763.5	n.a.	4,775.2	4,915.4
ITTELEST COVEL (X)	12,703.5	II.d.	4,770.2	4,910.4

## Regional Morning Notes

Tuesday, 06 December 2022

#### Disclosures/Disclaimers

This report is prepared by UOB Kay Hian Private Limited ("UOBKH"), which is a holder of a capital markets services licence and an exempt financial adviser in Singapore.

This report is provided for information only and is not an offer or a solicitation to deal in securities or to enter into any legal relations, nor an advice or a recommendation with respect to such securities.

This report is prepared for general circulation. It does not have regard to the specific investment objectives, financial situation and the particular needs of any recipient hereof. Advice should be sought from a financial adviser regarding the suitability of the investment product, taking into account the specific investment objectives, financial situation or particular needs of any person in receipt of the recommendation, before the person makes a commitment to purchase the investment product.

This report is confidential. This report may not be published, circulated, reproduced or distributed in whole or in part by any recipient of this report to any other person without the prior written consent of UOBKH. This report is not directed to or intended for distribution to or use by any person or any entity who is a citizen or resident of or located in any locality, state, country or any other jurisdiction as UOBKH may determine in its absolute discretion, where the distribution, publication, availability or use of this report would be contrary to applicable law or would subject UOBKH and its connected persons (as defined in the Financial Advisers Act, Chapter 110 of Singapore) to any registration, licensing or other requirements within such jurisdiction.

The information or views in the report ("Information") has been obtained or derived from sources believed by UOBKH to be reliable. However, UOBKH makes no representation as to the accuracy or completeness of such sources or the Information and UOBKH accepts no liability whatsoever for any loss or damage arising from the use of or reliance on the Information. UOBKH and its connected persons may have issued other reports expressing views different from the Information and all views expressed in all reports of UOBKH and its connected persons are subject to change without notice. UOBKH reserves the right to act upon or use the Information at any time, including before its publication herein.

Except as otherwise indicated below, (1) UOBKH, its connected persons and its officers, employees and representatives may, to the extent permitted by law, transact with, perform or provide broking, underwriting, corporate finance-related or other services for or solicit business from, the subject corporation(s) referred to in this report; (2) UOBKH, its connected persons and its officers, employees and representatives may also, to the extent permitted by law, transact with, perform or provide broking or other services for or solicit business from, other persons in respect of dealings in the securities referred to in this report or other investments related thereto; (3) the officers, employees and representatives of UOBKH may also serve on the board of directors or in trustee positions with the subject corporation(s) referred to in this report. (All of the foregoing is hereafter referred to as the "Subject Business"); and (4) UOBKH may otherwise have an interest (including a proprietary interest) in the subject corporation(s) referred to in this report.

As of the date of this report, no analyst responsible for any of the content in this report has any proprietary position or material interest in the securities of the corporation(s) which are referred to in the content they respectively author or are otherwise responsible for.

#### IMPORTANT DISCLOSURES FOR U.S. PERSONS

This research report was prepared by UOBKH, a company authorized, as noted above, to engage in securities activities in Singapore. UOBKH is not a registered broker-dealer in the United States and, therefore, is not subject to U.S. rules regarding the preparation of research reports and the independence of research analysts. This research report is provided for distribution by UOBKH (whether directly or through its US registered broker dealer affiliate named below) to "major U.S. institutional investors" in reliance on the exemption from registration provided by Rule 15a-6 of the U.S. Securities Exchange Act of 1934, as amended (the "Exchange Act"). All US persons that receive this document by way of distribution from or which they regard as being from UOBKH by their acceptance thereof represent and agree that they are a major institutional investor and understand the risks involved in executing transactions in securities.

Any U.S. recipient of this research report wishing to effect any transaction to buy or sell securities or related financial instruments based on the information provided in this research report should do so only through UOB Kay Hian (U.S.) Inc ("UOBKHUS"), a registered brokerdealer in the United States. Under no circumstances should any recipient of this research report effect any transaction to buy or sell securities or related financial instruments through UOBKH.

UOBKHUS accepts responsibility for the contents of this research report, subject to the terms set out below, to the extent that it is delivered to and intended to be received by a U.S. person other than a major U.S. institutional investor.

The analyst whose name appears in this research report is not registered or qualified as a research analyst with the Financial Industry Regulatory Authority ("FINRA") and may not be an associated person of UOBKHUS and, therefore, may not be subject to applicable restrictions under FINRA Rules on communications with a subject company, public appearances and trading securities held by a research analyst account.

# Regional Morning Notes

Tuesday, 06 December 2022

#### Analyst Certification/Regulation AC

Each research analyst of UOBKH who produced this report hereby certifies that (1) the views expressed in this report accurately reflect his/her personal views about all of the subject corporation(s) and securities in this report; (2) the report was produced independently by him/her; (3) he/she does not carry out, whether for himself/herself or on behalf of UOBKH or any other person, any of the Subject Business involving any of the subject corporation(s) or securities referred to in this report; and (4) he/she has not received and will not receive any compensation that is directly or indirectly related or linked to the recommendations or views expressed in this report or to any sales, trading, dealing or corporate finance advisory services or transaction in respect of the securities in this report. However, the compensation received by each such research analyst is based upon various factors, including UOBKH's total revenues, a portion of which are generated from UOBKH's business of dealing in securities.

Reports are distributed in the respective countries by the respective entities and are subject to the additional restrictions listed in the following table.

General	This report is not intended for distribution, publication to or use by any person or entity who is a citizen or resident of or located in any country or jurisdiction where the distribution, publication or use of this report would be contrary to applicable law or regulation.
Hong Kong	<ul> <li>This report is distributed in Hong Kong by UOB Kay Hian (Hong Kong) Limited ("UOBKHHK"), which is regulated by the Securities and Futures Commission of Hong Kong. Neither the analyst(s) preparing this report nor his associate, has trading and financial interest and relevant relationship specified under Para. 16.4 of Code of Conduct in the listed corporation covered in this report. UOBKHHK has provided investment banking services to Prudential PLC (2378 HK), China Resources Mixc Lifestyle Services (1209 HK) and has received compensation for such services in the preceding 12 months. Where the report is distributed in Hong Kong and contains research analyses or reports from a foreign research house, please note:</li> <li>(i) recipients of the analyses or reports are to contact UOBKHHK (and not the relevant foreign research house) in Hong Kong in respect of any matters arising from, or in connection with, the analysis or report; and</li> <li>(ii) to the extent that the analyses or reports are delivered to and intended to be received by any person in Hong Kong who is not a professional investor, or institutional investor, UOBKHHK accepts legal responsibility for the contents of the analyses or reports only to the extent required by law.</li> </ul>
Indonesia	This report is distributed in Indonesia by PT UOB Kay Hian Sekuritas, which is regulated by Financial Services Authority of Indonesia ("OJK"). Where the report is distributed in Indonesia and contains research analyses or reports from a foreign research house, please note recipients of the analyses or reports are to contact PT UOBKH (and not the relevant foreign research house) in Indonesia in respect of any matters arising from, or in connection with, the analysis or report.
Malaysia	Where the report is distributed in Malaysia and contains research analyses or reports from a foreign research house, the recipients of the analyses or reports are to contact UOBKHM (and not the relevant foreign research house) in Malaysia, at +603-21471988, in respect of any matters arising from, or in connection with, the analysis or report as UOBKHM is the registered person under CMSA to distribute any research analyses in Malaysia.
Singapore	This report is distributed in Singapore by UOB Kay Hian Private Limited ("UOBKH"), which is a holder of a capital markets services licence and an exempt financial adviser regulated by the Monetary Authority of Singapore.Where the report is distributed in Singapore and contains research analyses or reports from a foreign research house, please note: (i) recipients of the analyses or reports are to contact UOBKH (and not the relevant foreign research house) in Singapore in respect of any matters arising from, or in connection with, the analysis or report; and (ii) to the extent that the analyses or reports are delivered to and intended to be received by any person in Singapore who is not an accredited investor, expert investor or institutional investor, UOBKH accepts legal responsibility for the contents of the analyses or reports only to the extent required by law.
Thailand	This report is distributed in Thailand by UOB Kay Hian Securities (Thailand) Public Company Limited, which is regulated by the Securities and Exchange Commission of Thailand.
United Kingdom	This report is being distributed in the UK by UOB Kay Hian (U.K.) Limited, which is an authorised person in the meaning of the Financial Services and Markets Act and is regulated by The Financial Conduct Authority. Research distributed in the UK is intended only for institutional clients.
United States of America ('U.S.')	This report cannot be distributed into the U.S. or to any U.S. person or entity except in compliance with applicable U.S. laws and regulations. It is being distributed in the U.S. by UOB Kay Hian (US) Inc, which accepts responsibility for its contents. Any U.S. person or entity receiving this report and wishing to effect transactions in any securities referred to in the report should contact UOB Kay Hian (US) Inc. directly.

Copyright 2022, UOB Kay Hian Pte Ltd. All rights reserved.

http://research.uobkayhian.com

RCB Regn. No. 197000447W