Thursday, 03 November 2022

COMPANY RESULTS

SIA Engineering (SIE SP)

2QFY23: Results In Line; Recovery Gaining Traction But Cost Pressure Remains

SIAEC's core net profit continued to improve, reaching S\$17.3m in 2QFY23 (1QFY23: S\$4.2m). While the business recovery is taking good shape, cost pressure from workforce ramp-up and material prices was slightly higher than our expectations. Overall, we expect SIAEC's profitability to increase further in 2HFY23 as business recovery continues. We trim our FY23-25 EPS forecasts by 7.3-9.0% to reflect the higher cost pressure. Maintain BUY with a slightly lower target price of S\$2.60.

20FY23 RESULTS

Year to 31 Mar	1H23	1H22	yoy	2QFY23	1QFY23	qoq	2QFY22	yoy
(S\$m)			% chg			% chg		% chg
Revenue	362.2	263.5	+37.4	190.7	171.5	+11.2	138.2	+38.0
EBIT	-10.8	-6.7	n.m.	-6.8	-4.0	n.m.	-3.8	n.m.
Core EBIT (excl. gov support)	-21.9	-53.4	n.m.	-9.3	-12.6	n.m.	-24.4	n.m.
JVs / associates contribution	41.4	26.8	+54.3	25.0	16.4	+52.5	12.0	+108.4
Reported net profit	32.5	25.0	+29.8	19.7	12.8	+53.8	10.5	+87.5
Core net profit (excl. gov support)	21.4	-39.3	n.m.	17.3	4.2	n.m.	-15.4	n.m.
Margins (%)								
Core EBIT (excl. gov support)	-6.0	-20.3	+14.2ppt	-4.9	-7.3	+2.5ppt	-17.7	+12.8ppt
Core net profit (excl. gov support)	5.9	-14.9	+20.8ppt	9.1	2.4	+6.6ppt	-11.1	+20.2ppt
Source: SIAEC, UOB Kay Hian								

RESULTS

- Results broadly in line. SIA Engineering's (SIAEC) 2QFY23 headline net profit rose 53.8% qoq (+87.5% yoy) to S\$19.5m in 2QFY23. 1HFY23 headline net profit of S\$32.5m (+29.8% yoy) accounted for 35.4% of our full-year forecast. Revenue rose 37.4% yoy to S\$362.2m, driven by higher line maintenance and base maintenance volume. However, opex rose slightly faster by 38.0% yoy, due to: a) a ramp-up of its workforce, b) reduction in government wage support, and c) higher material prices. As a result, SIAEC ended up with an operating loss of S\$10.8m in 1HFY23, though this was more than offset by strong profit contribution from JVs/associates (mainly in the engine and component segment) at S\$41.4m F (+54.3% yoy).
- Core net profit improved for the sixth consecutive quarter. Excluding the government wage support, core net profit has been on a consistent recovery track. After returning into the black in 1QFY23 (at S\$4.2m), SIAEC's core net profit continued to widen in 2QFY23, reaching S\$17.3m. The recovery trend should continue for the rest of FY23.
- Rock-solid balance sheet. As of end-2QFY23, SIAEC had a sizeable net cash balance of \$\$606m, equivalent to about 24% of its market cap. No dividend was declared for 1HFY23.

KEY FINANCIALS

Year to 31 Mar (S\$m)	2021	2022	2023F	2024F	2025F
Net turnover	443	566	806	970	1,112
EBITDA	46	41	58	110	143
Operating profit	(25)	(22)	(8)	35	60
Net profit	(11)	68	84	131	174
EPS (S\$ cent)	(1.0)	6.0	7.5	11.6	15.4
PE (x)	n.m.	36.1	29.1	18.7	14.1
P/B (x)	1.6	1.5	1.4	1.4	1.4
EV/EBITDA (x)	28.4	29.9	21.1	11.4	8.6
Dividend yield (%)	0.0	0.0	2.8	4.1	5.5
Net margin (%)	(2.5)	11.9	10.4	13.5	15.6
Net debt/(cash) to equity (%)	(39.2)	(38.4)	(36.8)	(33.8)	(32.4)
ROE (%)	n.a.	4.3	5.1	7.6	9.9
Consensus net profit	-	-	72	118	149
UOBKH/Consensus (x)	-	-	1.16	1.11	1.17

Source: SIAEC, Bloomberg, UOB Kay Hian

BUY

(Maintained)

Share Price	S\$2.17
Target Price	S\$2.60
Upside	+19.6%
(Previous TP	S\$2.70)

COMPANY DESCRIPTION

Aircraft maintenance, repair, and overhaul (MRO) operator, 2021 Asia-Pacific MRO of the Year Award winner by Airline Economics Magazine.

STOCK DATA

52-week high/low

GICS sector	Industrials
Bloomberg ticker:	SIE SP
Shares issued (m):	1,123.7
Market cap (S\$m):	2438.4
Market cap (US\$m):	1729.2
3-mth avg daily t'over (US\$m): Price Performance (%)	0.6

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1mth	3mth	6mth	1yr	YTD
(0.9)	(9.8)	(17.2)	0.0	1.8
Major Sł	nareholder	s		%
SIA				77.5
-				-
-				-
FY23 NA\	//Share (S\$)			1.51
FY23 Net	Cash/Share		0.50	

S\$2 71/S\$2 02

PRICE CHART



Source: Bloomberg

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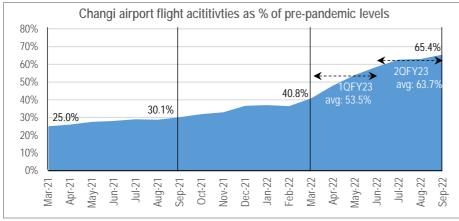


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STOCK IMPACT

• Benefitting from the recovery of flight activities at Changi Airport. With about 80% share of Changi Airport's line maintenance business volume, SIAEC is a key beneficiary of the rising flight activities at Changi Airport, which is on track to recover to about 80% of the pre-pandemic levels by the end of 2023 (Changi Airport's estimate). This compares with the current recovery level at 63.7% as of 2QFY23. Changi Airport's projection is largely in line with SIAEC's parent company Singapore Airlines' estimate, which previously guided a plan for its passenger capacity to recover to 81% by Dec 22. These projections have provided good visibility to SIAEC's business recovery.

FLIGHT ACITIVITES AT CHANGI AIRPORT ON TRACK TO RECOVER TO ABOUT 80% OF PRE-PANDEMIC LEVELS



Source: SIAEC

• Cost pressure adding some drag to profitability recovery. The upbeat near-term business recovery aside, management highlighted the increasing risk of recession and that high inflation, which impacts labour cost and material prices, is adding some cost pressure. We note that the cost pressure has led to a flatter-than-expected curve of the profitability recovery for SIAEC's consolidated entities. Despite the meaningful service volume recovery during 2QFY23 (flights handled by SIAEC rose 23.2% qoq to about 63% of the prepandemic levels), SIAEC was still in a loss-making position at the operating profit level in 2QFY23 (although the loss narrowed qoq). We now push back our expectation for operating profit breakeven to sometime between 3Q-4QFY23, from the previously expected 2Q-3QFY23. As the consolidated entities push towards breakeven, SIAEC's group-level core net profit will remain bolstered by the faster profit recovery of engine and component JVs and associates.

EARNINGS REVISION/RISK

- We lower our FY23-25 EPS estimates by 7.3-9.0% to reflect the higher cost pressure.
- Key risks for SIAEC include: a) steeper-than-expected cost ramp-up; b) sector recovery losing steam beyond FY24 (if China does not re-open).

VALUATION/RECOMMENDATION

• Maintain BUY with a slightly lower DCF-based target price of S\$2.60. SIAEC is our top pick among the Singapore aviation plays. We like SIAEC for: a) the good visibility of its business recovery, b) its local market leadership (it holds a market share of around 80% of Changi Airport's line maintenance business volume), and c) undemanding valuation - SIAEC is currently trading at 14.3x FY25 (normalised year) PE (or 10.7x if ex-net-cash), 2.4SD below its FY14-19 (pre-COVID-19 years) average PE of 23.2x.

SHARE PRICE CATALYST

Re-rating catalysts for SIAEC include: a) organic earnings recovery and b) events that
can unlock the value of its significant cash pile, including earnings-accretive acquisitions or
special dividend payment.

CONSISTENTLY IMPROVING CORE EARNINGS

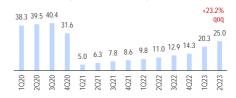


1021 2021 3021 4021 1022 2022 3022 4022 1023 2023
■ Reported net profit ■ Core net profit (excl. gov support)

Source: SIAEC, UOB Kay Hian

NUMBER OF FLIGHTS HANDLED BY SIAEC AT CHANGI AIRPORT – REACHING 63% OF THE PRE-PANDEMIC LEVELS IN SEP 22

No. of flights handled at Changi Airport ('000)



Source: SIAEC

SIAEC'S HISTORICAL PE BAND (FY15-19)



Source: Bloomberg, UOB Kay Hian



PROFIT & LOSS					BALANCE SHEET				
Year to 31 Mar (S\$m)	2022	2023F	2024F	2025F	Year to 31 Mar (S\$m)	2022	2023F	2024F	2025F
Net turnover	566.1	806.1	970.0	1,111.8	Fixed assets	219.9	228.2	238.6	251.1
EBITDA	41.5	58.0	109.8	143.4	Other LT assets	705.5	719.6	735.7	755.3
Deprec. & amort.	63.3	66.0	74.7	83.0	Cash/ST investment	625.5	628.5	586.6	581.6
EBIT	(21.9)	(8.0)	35.1	60.4	Other current assets	287.3	385.4	445.2	494.2
Total other non-operating income	(7.2)	0.0	0.0	0.0	Total assets	1,838.2	1,961.6	2,006.1	2,082.1
Associate contributions	79.1	86.0	100.0	123.0	ST debt	31.3	28.5	28.5	28.5
Net interest income/(expense)	(0.8)	2.6	3.6	4.0	Other current liabilities	146.5	188.6	203.6	218.0
Pre-tax profit	49.2	80.6	138.7	187.4	LT debt	38.4	38.4	38.4	38.4
Tax	18.6	3.5	(8.1)	(13.5)	Other LT liabilities	0.5	0.5	0.5	0.5
Minorities	(0.2)	(0.1)	0.0	0.0	Shareholders' equity	1,610.8	1,694.8	1,724.3	1,785.9
Net profit	67.6	84.0	130.6	173.9	Minority interest	10.6	10.7	10.7	10.7
					Total liabilities & equity	1,838.2	1,969.8	2,022.2	2,100.1
CASH FLOW					KEY METRICS				
Year to 31 Mar (S\$m)	2022	2023F	2024F	2025F	Year to 31 Mar (%)	2022	2023F	2024F	2025F
Operating	29.2	5.4	56.8	95.3	Profitability				
Pre-tax profit	49.2	80.6	138.7	187.4	EBITDA margin	7.3	7.2	11.3	12.9
Tax	(4.7)	3.5	(8.1)	(13.5)	Pre-tax margin	8.7	10.0	14.3	16.9
Deprec. & amort.	63.3	66.0	74.7	83.0	Net margin	11.9	10.4	13.5	15.6
Associates	(20.3)	(16.0)	(22.0)	(33.0)	ROA	3.7	4.4	6.6	8.5
Working capital changes	(9.1)	(56.0)	(44.8)	(34.6)	ROE	4.3	5.1	7.6	9.9
Non-cash items	1.5	0.0	0.0	0.0					
Other operating cashflows	(50.7)	(72.6)	(81.6)	(94.0)	Growth				
Investing	15.7	30.8	32.8	42.3	Turnover	27.8	42.4	20.3	14.6
Capex (maintenance)	(23.3)	(47.0)	(57.9)	(68.3)	EBITDA	(10.3)	39.8	89.4	30.6
Investments	0.0	0.0	0.0	0.0	Pre-tax profit	n.a.	64.0	72.1	35.1
Proceeds from sale of assets	5.4	0.0	0.0	0.0	Net profit	n.a.	24.2	55.5	33.1
Others	33.7	77.8	90.6	110.6	EPS	n.a.	24.1	55.5	33.1
Financing	(35.7)	(33.3)	(131.4)	(142.7)					
Dividend payments	0.0	0.0	(101.0)	(112.3)	Leverage				
Issue of shares	0.0	0.0	0.0	0.0	Debt to total capital	4.1	3.8	3.7	3.6
Proceeds from borrowings	0.0	0.0	0.0	0.0	Debt to equity	4.3	3.9	3.9	3.7
Loan repayment	(7.1)	(2.8)	0.0	0.0	Net debt/(cash) to equity	(38.4)	(36.8)	(33.8)	(32.4)
Others/interest paid	(28.6)	(30.4)	(30.4)	(30.4)					
Net cash inflow (outflow)	9.2	3.0	(41.8)	(5.1)					
Beginning cash & cash equivalent	616.0	625.5	628.5	586.6					
Changes due to forex impact	0.3	0.0	0.0	0.0					
Ending cash & cash equivalent	625.5	628.5	586.6	581.6					

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