Tuesday, 27 September 2022

COMPANY RESULTS

Sapura Energy (SAPE MK)

1HFY23: Continued Progress On Reset Plans

SAPE's 2QFY23 core loss was smaller qoq, despite a poorer performance from SapuraOMV, due to continued progress on claiming back project costs and asset disposals. However, its gearing remains high, and working capital constraint continues to impact execution (delays in rig startups). We still assume SapuraOMV monetisation as a high possibility (vs rights issue), which is factored into our valuation. Retain HOLD and target price of RM0.05.

2QFY23 RESULTS

Year to 31 Jan	2QFY23	qoq	yoy	Ytd FY23	yoy	Comments
(RMm)		% chg	% chg	(RMm)	% chg	
Revenue	1,172.9	32.4	57.0	2,059.0	(7.2)	SAPE said its 2Q EBITDA is RM313m
- E&C*	709.2	20.6	37.7	1,297.0	(21.3)	2Q/ 1QFY23 EBITDA: RM38m/ RM62m
- O&M*	129.4	7.1	245.6	250.3	64.4	2Q/ 1QFY23 EBITDA: RM47m/ RM31m
- Drilling	363.3	56.8	62.5	595.1	25.2	2Q/ 1QFY23 EBITDA: RM150m/ RM50m
PBT	25.2	(74.0)	(101.7)	122.0	(108.0)	
- E&C	58.5	22.1	(105.2)	106.5	(110.0)	
- O&M	44.9	69.2	(124.0)	71.5	(138.9)	
- Drilling	43.1	(187.3)	(579.3)	(6.3)	(147.9)	
Finance cost	(150.6)	20.1	26.8	(276.0)	(274.8)	
Associates	(18.8)	(124.0)	(73.7)	59.6	(7.9)	SapuraOMV - one well write-off. Pending
Pre-tax profit	25.2	(74.0)	(101.7)	122.0	Na	SAPE's confirmation, we assume the
Income tax	(26.9)	186.1	(35.8)	(36.3)	(54.7)	write-off was RM50m (2QFY22: RM47m)
Reported profit	(2.6)	(102.8)	(99.8)	89.3	(105.5)	
Core profit	(26.9)	(67.9)	(57.7)	(110.9)	(92.8)	Exclude RM74m forex gain and write-off

Source: Sapura Energy (SAPE), UOB Kay Hian *E&C: Engineering and Construction; O&M: Operation and Maintenance

RESULTS

- 1HFY23 loss within expectation. The core loss comprised 40%/19% of our/consensus' FY23 loss forecasts. 2QFY23 marks a continued trend from 1QFY23; back then, Sapura Energy (SAPE) succeeded in claiming back RM23m late delivery charge reversals and RM93m claims from commercial settlement, and more project claims were redeemed in 2Q from the E&C and O&M divisions. The rig segment saw the most improved qoq performance, although the active rig count of 8/11 out of its fleet remains similar qoq, and the three PTTEP rigs were all delayed by a few months from July due to working capital constraint.
- EBITDA appears to have declined qoq. Contrary to SAPE's disclosure on a better EBITDA qoq (1QFY23: RM250m), operating cash flow before working capital declined qoq from RM213m to RM158m. Loans surged qoq from RM10.7b to RM11b. We suspect some of the EBITDA gains might have been channelled towards vendor repayments. Unlike in the past when an investor briefing is done concurrently with the results release, SAPE will host a briefing this morning and we will obtain further updates.

KEY FINANCIALS

Year to 31 Jan (RMm)	2021	2022	2023F	2024F	2025F
Net turnover	5,348	4,100	4,792	4,017	4,145
EBITDA	924	(2,279)	706	530	678
Operating profit	381	(2,801)	201	52	224
Net profit (rep./act.)	(38)	(8,922)	(124)	(295)	151
Net profit (adj.)	(110)	(3,187)	(300)	(295)	151
EPS (sen)	(0.6)	(16.5)	(1.5)	(1.5)	0.8
PE (x)	n.m.	n.m.	n.m.	n.m.	5.1
P/B (x)	0.1	9.1	(19.8)	(2.3)	(4.2)
EV/EBITDA (x)	11.4	n.m.	15.0	19.9	15.6
Dividend yield (%)	0.0	0.0	0.0	0.0	0.0
Net margin (%)	(0.7)	(217.6)	(2.6)	(7.3)	3.6
Net debt/(cash) to equity (%)	110.0	11,698.2	(25,146.7)	(3,019.7)	(5,314.6)
Interest cover (x)	2.1	(4.5)	1.3	0.9	1.2
ROE (%)	n.a.	n.a.	n.a.	n.a.	(58.3)
Consensus net profit	-	-	(571)	(421)	(317)
UOBKH/Consensus (x)	-	-	0.53	0.70	n.m.

Source: Sapura Energy, Bloomberg, UOB Kay Hian

n.m. : not meaningful; negative P/E, EV/EBITDA reflected as "n.m."

HOLD

(Maintained)

Share Price	RM0.04
Target Price	RM0.05
Upside	+25%

COMPANY DESCRIPTION

Integrated engineering, procurement, construction, installation and commissioning (EPCIC) oil & gas player.

STOCK DATA

GICS sector	Energy
Bloomberg ticker:	SAPE MK
Shares issued (m):	15,979.1
Market cap (RMm):	639.2
Market cap (US\$m):	138.8
3-mth avg daily t'over (US\$m):	0.3

52-week hi	igh/low	RM0.120/RM0.030		
1mth	3mth	6mth	1yr	YTD
(11.1)	(11.1)	33.3	(65.2)	(20.0)
Major Sh	areholder	s		%
Skim Amaı	nah Saham	Bumiputera		36.0
STSB				12.5
-				-
FY23 NAV	/Share (RM))		0.00
FY23 Net I	Debt/Share		0.51	

PRICE CHART



Source: Bloomberg

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STOCK IMPACT

- Orderbook now stands at RM7.7b (vs RM8.3b qoq). This importantly represents the group's ability to win jobs, even when it had to be choosy and sacrifice competitiveness without giving up on margins. New contract and reimbursable terms, and contingency budgets, are also ensured to be of favourable risk-reward, especially in view of high commodity prices/inflation risk. On certain E&C contracts, the client may bear the bunker costs for marine vessels. Another example mentioned is on item procurement where SAPE no longer sets a ceiling price when charging to the client. In the past, if material costs exceeded the ceiling price, the cost difference was borne by SAPE.
- Claiming back costs will be recurring theme and a key part of its reset plan. To recap, SAPE took action to terminate one of its worst projects in history the Taiwan Yunlin wind monopile installation job. On Jul 22, the media reported that the replacement contractor (Abu Dhabi's National Petroleum Construction Company) lost the second monopile after a pile ship incident, and the monopile slipped into a very soft sea bed soil. This is a repeat of SAPE's slipped pile incident, when it was the contractor. The media reported that SAPE contended that the client provided inaccurate soil data, and due to this, huge cost overruns and delays happened as SAPE was stuck between delivering on time and maintaining safety standards. With this repeated incident by another contractor, we believe there is a chance for SAPE to seek compensation legally from the client in court.
- Asset disposals on track, but working capital constraint remains. SAPE completed the disposal of its high-spec barge Sapura 3000 in Aug 22, and this will be reflected in 3QFY23. SAPE also secured a sale for three uncompetitive rigs T19, T20 and Sapura Setia, for a total sum of US\$8m. The three rigs are worth RM343m as assets held for sale in 2QFY23, but the sale price is low as these rigs had not been working for up to five years. On existing rigs, the T10, T11 and T12 rigs recently secured five-year long-term contracts with PTTEP. And by end-FY23, 10 out of 11 rigs will be chartered out. However, the three rigs were apparently delayed likely due to working capital constraints. The original startups were 1 July (T11), 15 July (T12) and 15 August (T10). Industry reports stated that the latest startup dates are T10 (started work in end-August), 15 September (T11) and 15 November (T12).
- PN17 and funding relief may depend on any factor... SAPE remains under PN17 status, but had positively sought assistance from the debt restructuring committee of the central bank, which expects SAPE to submit a restructuring plan within the coming weeks.
- ...and we rule out likelihood of unwanted rights issue. SapuraOMV's monetisation is still a high possibility, based on our observation that: a) 2P reserves and 2C resources are higher vs 2018's 253mmboe; and b) the go-ahead of the onshore sour gas plant signed between Petronas, Shell and PTTEP under Bintulu's Petrochemical Industrial Park (SISGES project), also means a direct progress on monetising SapuraOMV's B14 field (that is tied to PTTEP's Lang Lebah). Given PTT's commitment and hints that it may set up office base in Sarawak, we see a possibility of PTT becoming a potential buyer.
- For the price to be attractive (ie not pegging to >US\$100/bbl oil prices) but also in order to not offend OMV (entry cost of US\$1.6b in 2018), we assume Sapura may consider exiting its stake at close to OMV's valuation of US\$6.3/bbl, potentially freeing up capital of up to RM4b (on its 50% stake). While SapuraOMV's associate earnings were disappointing in 1HFY23 despite higher O&G prices, due to well write-offs and the unplanned maintenance of the Bintulu LNG terminal that impeded its gas production, we understand that the unplanned maintenance issue (for Module 5) was resolved in Aug 22.

EARNINGS REVISION/RISK

• Retain forecasts.

VALUATION/RECOMMENDATION

Retain HOLD with diluted target price of RM0.05. Our target price is a combination of the
negative net tangible equity of RM0.10/share, with a slightly higher valuation for
SapuraOMV's monetisation, although for the latter we assume to match OMV's cost of
US\$1.6b. Our target price focuses purely on management's efforts to reset the group, along
with the value of SapuraOMV should it choose to monetise, without external interference.

ENVIRONMENTAL, SOCIAL, GOVERNANCE (ESG)

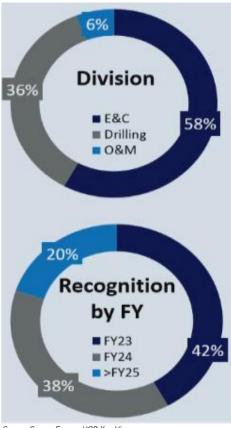
Environmental

- SAPE strives to report on its greenhouse gas emissions and reduction target.
- Social
 - Diversity. 28% of total staff are female; staff comprises 37 nationalities as of FY21.

Governance

- 55% of its board members are independent.

ORDERBOOK RECOGNITION BY YEAR



Source: Sapura Energy, UOB Kay Hian

RIG UTILISATION TREND

Rigs	Client	Location	Technical Utilisation (Operational Performance
Berani	Foxtrot	Ivory Coast	91.7%
Jaya	Chevron	Angola	100%
Alliance	Shell	Brunei	99.8%
Esperanza	PCSB	Malaysia	95%
Pelaut	EnQuest	Malaysia	100%
T-9	PCSB	Malaysia	100%
T-17	PTTEP	Thailand	100%
T-18	PTTEP	Thailand	100%

- Secured RM1.6 billion of new contracts (PTTEP, ExxonMobil, EnQuest, Shell
- Jaya commenced 2-years contract extension from Chevron in Angola
- T9 and Pelaut commenced new campaigns for PCSB and EnQuest # of active rigs in the quarter



No of Secured Rig Days:

Q1 FY23: 515 days (Jaya and Pelaut transition vs Q4): Q4 FY22: 620 days

Source: Sapura Energy



Regional

Morning

PROFIT & LOSS					BALANCE SHEET				
Year to 31 Jan (RMm)	2022	2023F	2024F	2025F	Year to 31 Jan (RMm)	2022	2023F	2024F	2025F
Net turnover	4,100	4,792	4,017	4,145	Fixed assets	6,437	6,086	5,762	5,463
EBITDA	(2,279)	706	530	678	Other LT assets	6,241	6,622	6,670	6,983
Deprec. & amort.	522	505	478	454	Cash/ST investment	718	818	573	925
EBIT	(2,801)	201	52	224	Other current assets	2,673	2,494	1,978	1,928
Total other non-operating income	(5,735)	176	0	0	Total assets	16,069	16,021	14,983	15,299
Associate contributions	(5,522)	341	317	592	ST debt	10,658	10,658	10,658	10,658
Net interest income/(expense)	(501)	(557)	(568)	(579)	Other current liabilities	5,184	5,409	4,548	4,604
Pre-tax profit	(8,824)	(16)	(199)	238	LT debt	0	0	0	0
Tax	(102)	(112)	(100)	(91)	Other LT liabilities	149	0	118	227
Minorities	4	4	4	4	Shareholders' equity	85	(39)	(334)	(183)
Net profit	(8,922)	(124)	(295)	151	Minority interest	(7)	(7)	(7)	(7)
Net profit (adj.)	(3,187)	(300)	(295)	151	Total liabilities & equity	16,069	16,021	14,983	15,299
CASH FLOW					KEY METRICS				
Year to 31 Jan (RMm)	2022	2023F	2024F	2025F	Year to 31 Jan (%)	2022	2023F	2024F	2025F
Operating	403	715	181	789	Profitability				
Pre-tax profit	(8,824)	(16)	(199)	238	EBITDA margin	(55.6)	14.7	13.2	16.4
Tax	(101)	(112)	(100)	(91)	Pre-tax margin	(215.2)	(0.3)	(5.0)	5.7
Deprec. & amort.	522	505	478	454	Net margin	(217.6)	(2.6)	(7.3)	3.6
Working capital changes	2,161	121	(249)	202	ROA	n.a.	n.a.	n.a.	1.0
Other operating cashflows	6,644	217	251	(14)	ROE	n.a.	n.a.	n.a.	(58.3)
Investing	(68)	(294)	(94)	(94)					
Capex (growth)	(154)	(154)	(154)	(154)	Growth				
Investments	0	0	0	0	Turnover	(23.3)	16.9	(16.2)	3.2
Proceeds from sale of assets	20	0	0	0	EBITDA	(346.6)	n.a.	(24.9)	27.8
Others	67	(139)	61	61	Pre-tax profit	(9,819.8)	n.a.	n.a.	n.a.
Financing	(199)	(321)	(332)	(343)	Net profit	n.a.	n.a.	n.a.	n.a.
Dividend payments	0	0	0	0	Net profit (adj.)	n.a.	n.a.	n.a.	n.a.
Proceeds from borrowings	(435)	(557)	(568)	(579)	EPS	n.a.	n.a.	n.a.	n.a.
Loan repayment	236	236	236	236					
Others/interest paid	0	0	0	0	Leverage				
Net cash inflow (outflow)	135	100	(245)	352	Debt to total capital	99.3	100.4	103.3	101.8
Beginning cash & cash equivalent	489	718	818	573	Debt to equity	12,542.8	(27,236.6)	(3,191.3)	(5,819.8)
Changes due to forex impact	94	0	0	0	Net debt/(cash) to equity	11,698.2	(25,146.7)	(3,019.7)	(5,314.6)

N o t e s

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Ending cash & cash equivalent

718

818

573

Interest cover (x)

925

0.9

1.2

(4.5) 1.3



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