Wednesday, 17 August 2022

COMPANY RESULTS

Centurion Corp (CENT SP)

1H22: On Recovery Trajectory; 2H Likely To Be Similarly Strong

CENT continues on its post-COVID-19-peak recovery with strong revenue and profit growth. Its bottom line was helped by a fair value gain on its investment properties. Going forward, we expect yoy growth in 2H22 as we forecast occupancy rates to continue expanding while rental reversions remain positive. Maintain BUY. Target price raised slightly to \$\$0.45 (\$\$0.43 previously).

1H22 RESULTS

Year to 31 Dec (S\$m)	1H21	1H22	yoy	Remarks
Revenue	64.7	90.5	40%	- Higher revenues mainly in SG, UK, Australia
Gross profit	43.5	60.9	40%	
Net FV gains	-14.5	9.5	166%	- Net fair value gain on investment properties
Pre-tax profit	12.3	48.9	297%	
PATMI	8.7	32.9	278%	
Gross profit margin	67.1%	67.0%	-0.1%	
Pre-tax margin	19.0%	54.0%	184%	
PATMI margin	13.5%	36.0%	167%	

Source: Centurion Corp, UOB Kay Hian

RESULTS COMMENTS

- Above expectations. Centurion (CENT) reported robust 1H22 revenue of \$91m (+40% yoy), while the nearly threefold increase in PATMI to S\$33m was largely the result of a net fair value gain of S\$9.5m on its investment properties. CENT's revenue and gross profit made up 55% and 57% of our full-year estimates respectively. Its gross profit margin of 67% in 1H22 was similar to that seen in 1H21. The better-than-expected numbers were due to higher revenues in Singapore, UK and Australia, as well as higher capacity in its new purpose-built workers' accommodation (PBWA). An interim dividend of S\$0.005 per share was declared for 1H22 (1H21: nil).
- Financial position continues to be healthy and should improve in 2H22. While the company's net gearing only mildly improved from 47% at end-21 to 46% at end-1H22, the company's free cash flow generation in 1H22 improved significantly to S\$44m vs S\$26.9m in 1H21. With the company seeing strong occupancy recovery in its Australian and Malaysian assets, helped by decent rental reversions for its Singapore and UK assets, CENT's free cash flow generation should maintain its strength.

KEY FINANCIALS

Year to 31 Dec (S\$m)	2020	2021	2022F	2023F	2024F
Net turnover	128	143	174	183	188
EBITDA	47	79	111	106	111
Operating profit	44	76	102	96	98
Net profit (rep./act.)	17	53	63	59	61
Net profit (adj.)	17	53	63	59	61
EPS (S\$ cent)	2.0	6.3	7.5	7.0	7.3
PE (x)	18.4	6.0	5.0	5.3	5.2
P/B (x)	0.5	0.5	0.4	0.4	0.4
EV/EBITDA (x)	20.5	12.3	8.7	9.1	8.8
Dividend yield (%)	0.0	1.3	4.0	3.8	3.9
Net margin (%)	13.4	36.8	36.4	32.3	32.5
Net debt/(cash) to equity (%)	110.8	100.1	89.2	78.9	80.9
Interest cover (x)	2.0	3.5	4.3	4.1	4.3
ROE (%)	2.9	8.3	9.2	8.1	8.1
Consensus net profit	-	-	52	56	60
UOBKH/Consensus (x)	-	-	1.21	1.05	1.01

Source: Centurion Corp, Bloomberg, UOB Kay Hian

BUY

(Maintained)

Share Price	S\$0.375
Target Price	S\$0.450
Upside	+20.0%
(Previous TP	S\$0.43)

COMPANY DESCRIPTION

Centurion is one of the largest providers of purpose-built workers' accommodations in Singapore and Malaysia, and has exposure to student accommodation in UK and Australia.

STOCK DATA

GICS sector	Real Estate
Bloomberg ticker:	CENT SP
Shares issued (m):	840.8
Market cap (S\$m):	315.3
Market cap (US\$m):	228.4
3-mth avg daily t'over (US\$m):	0.1

Price Performance (%)

52-week h	igh/low		S\$0.385/S\$0.325			
1mth	3mth	6mth	1yr	YTD		
7.1	8.7	10.3	11.9	13.6		
Major Sh	areholder		%			
Centurion	Properties			50.6		
Teo Peng	Kwang			7.6		
Han Seng	Juan			5.0		
FY22 NAV	//Share (S\$)			0.84		
FY22 Net I	Debt/Share	(S\$)		0.75		

PRICE CHART



Source: Bloomberg

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STOCK IMPACT

- PBWA continues to be robust. The customer base for CENT's PBWA business has changed slightly from the year-ago period with higher contribution from the oil and gas segment as well as the commercial and engineering sectors. CENT stated that its existing PBWA business has recovered to pre-COVID-19 levels and it does not believe that this would retrace. The company has two new purpose-built dormitories planned in Singapore, but these will only be completed in three years' time. Going forward, CENT's management stated that its Singapore PBWA business should see 2-5% yoy rental reversions.
- Significant recovery in PBSA with more upside ahead. The purpose-built students' accommodation (PBSA) segment saw a robust recovery in occupancy in its UK portfolio for the current academic year (started Sep 21). CENT's acquisition of a 103-bed freehold student accommodation asset in Nottingham in the UK for S\$18m in 1H22 thus proved timely, with the outlook remaining very solid given the Nottingham City Council's estimation that there will be a shortfall of 5,000 PBSA beds by academic year 2024/25. In addition, the Australian PBSA market should continue contributing strongly to CENT's bottom line on a yoy and sequential basis given that the country only relaxed its travel restrictions in 1H22. At the analyst briefing, the company disclosed that it has witnessed a 3-5% yoy rental reversion for its PBSA business ytd, and this could be in the high-single digits for the upcoming academic year.
- Sale of its US portfolio. CENT's US assets are held under a fund structure where it owns a 28.7% stake, and given that the fund is coming to the end of its life soon, it is looking to sell the assets as a whole. At the company's analyst briefing, it stated that it is currently in discussions with a bidder and should be able to announce a sale in the near term. Going forward, CENT plans to launch another fund as it now has a solid track record, and preliminary talks with some investors indicate that there is high demand for such products as these assets are seen to be anti-recession and inflation-proof.

EARNINGS REVISION/RISK

• Upgrading 2022-24 forecasts. Based on the better-than-expected revenue numbers, we have upgraded our 2022-24 earnings forecasts by 5-26%, with the largest upgrade coming in 2022 (see table on RHS). This is largely due to the fair value gain reported in 1H22 and we expect another smaller gain in 2H22 as the company's UK and Australian PBSA assets should do better and could potentially see further fair value gains. In addition, we have increased our assumptions for CENT's occupancy rate for both PBWA and PBSA by 2-3ppt, and also increased our rental assumptions by 2-5% given the strength we have seen in 1H22.

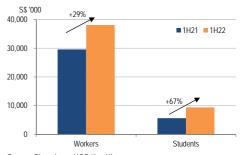
VALUATION/RECOMMENDATION

• Maintain BUY with slightly higher target price of \$\$0.43 previously). Our target price is an aggregate of both PE and P/B valuation methodologies. Our target PE multiple of 5.9x is 1SD above the company's past five-year average of 4.9x (which excludes the abnormal forward PE multiples seen in 2019-20) and results in a valuation of \$\$0.43. Our target P/B multiple of 0.54x (in line with its past five-year average P/B) is \$0.47. We also highlight that Executive Director and joint chairman, David Loh, has been steadily accumulating more shares in the company in 2022.

SHARE PRICE CATALYST

- Resolution of new laws regarding Singapore PBWAs.
- Sale of its US assets and the launch of a new PBSA fund targeted at US assets.

SEGMENTAL PROFIT FOR ACCOMMODATION BUSINESS



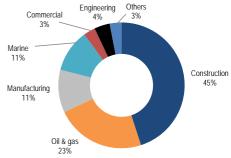
Source: Bloomberg, UOB Kay Hian

REVENUE AND GROSS PROFIT VS GROSS PROFIT MARGIN



Source: CENT

CUSTOMER BASE FOR WORKERS ACCOMODATION BUSINESS



Source: CENT

CHANGES TO FORECAST EARNINGS

S\$m	2022	2023	2024	
NPAT - was	50.2	56.1	58.3	
NPAT - is	63.2	59.2	61.0	
Change	25.7%	5.5%	4.8%	

Source: UOB Kay Hian



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PROFIT & LOSS					BALANCE SHEET				
Year to 31 Dec (S\$m)	2021	2022F	2023F	2024F	Year to 31 Dec (S\$m)	2021	2022F	2023F	2024F
Net turnover	143	174	183	188	Fixed assets	9	74	0	0
EBITDA	79	111	106	111	Other LT assets	1,477	1,483	1,486	1,462
Deprec. & amort.	4	9	11	13	Cash/ST investment	67	106	141	136
EBIT	76	102	96	98	Other current assets	29	29	29	29
Associate contributions	15	7	8	8	Total assets	1,583	1,691	1,656	1,627
Net interest income/(expense)	(23)	(26)	(26)	(26)	ST debt	63	56	56	56
Pre-tax profit	68	84	78	81	Other current liabilities	74	84	87	27
Tax	(12)	(17)	(15)	(16)	LT debt	664	683	683	683
Minorities	(3)	(4)	(4)	(4)	Other LT liabilities	104	137	48	90
Preferred dividends	0	0	0	0	Shareholders' equity	660	710	758	745
Net profit	53	63	59	61	Minority interest	18	21	25	25
Net profit (adj.)	53	63	59	61	Total liabilities & equity	1,583	1,691	1,656	1,627
CASH FLOW					KEY METRICS				
Year to 31 Dec (S\$m)	2021	2022F	2023F	2024F	Year to 31 Dec (%)	2021	2022F	2023F	2024F
Operating	74	85	93	59	Profitability				
Pre-tax profit	56	67	63	65	EBITDA margin	55.3	64.0	58.1	58.9
Tax	(8)	(17)	(15)	(16)	Pre-tax margin	47.5	48.2	42.6	42.9
Deprec. & amort.	4	9	11	13	Net margin	36.8	36.4	32.3	32.5
Associates	(15)	(7)	(8)	(8)	ROA	3.4	3.9	3.5	3.7
Working capital changes	3	6	2	(36)	ROE	8.3	9.2	8.1	8.1
Non-cash items	35	28	41	42					
Other operating cashflows	0	0	0	0	Growth				
Investing	(20)	(19)	(18)	(25)	Turnover	11.4	21.5	5.5	2.5
Capex (growth)	(4)	(25)	(25)	(25)	EBITDA	67.1	40.6	(4.3)	3.9
Capex (maintenance)	(31)	0	0	0	Pre-tax profit	163.7	23.3	(6.8)	3.2
Investments	11	6	7	0	Net profit	206.8	19.9	(6.4)	3.2
Proceeds from sale of assets	4	0	0	0	Net profit (adj.)	206.8	19.9	(6.4)	3.2
Others	0	0	0	0	EPS	206.8	19.9	(6.4)	3.2
Financing	(72)	(27)	(38)	(38)					
Dividend payments	0	(13)	(12)	(12)	Leverage				
Issue of shares	0	0	0	0	Debt to total capital	51.8	50.3	48.6	49.0
Proceeds from borrowings	48	11	0	0	Debt to equity	110.3	104.1	97.6	99.1
Loan repayment	(87)	0	0	0	Net debt/(cash) to equity	100.1	89.2	78.9	80.9
Others/interest paid	(33)	(26)	(26)	(26)	Interest cover (x)	3.5	4.3	4.1	4.3
Net cash inflow (outflow)	(17)	39	37	(4)	• •				
Beginning cash & cash equivalent	84	66	104	140					
Changes due to forex impact	1	0	0	0					
Ending cash & cash equivalent	67	106	141	136					



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