Regional Morning Notes

Monday, 04 July 2022

SECTOR UPDATE

REITs – Singapore

S-REITs Bi-Weekly Updates (16-30 Jun 22)

S-REITs outperformed the STI by 3.3% in June despite fears of elevated inflation and a slowdown in economic growth. The sector was able to outperform the broader market due to its defensive characteristics and stable cash flows. The underlying real estate also serves as a hedge against inflation. Focus on recovery from reopening plays. BUY ART (Target: S\$1.31), FCT (Target: S\$2.74), FEHT (Target: S\$0.77) and LREIT (Target: S\$0.95). Maintain OVERWEIGHT.

WHAT HAPPENED IN THE LAST TWO WEEKS

- Hotels benefitting from reopening of international borders in April. Visitor arrivals increased 42% mom to 418,155 in May 22, reaching 28% of pre-pandemic levels. Average occupancy rate for hotels in Singapore has improved 5ppt mom to 71% in May 22. Average room rates increased 7.8% mom to \$\$223. Thus, RevPAR climbed 17.1% mom to \$\$159, reaching 84% of pre-pandemic levels. Hotel operators generated room revenue of \$\$231.7m in May 22, an increase of 27% mom.
- No changes to safe management system. The Ministry of Health is monitoring the spread of sub-variants BA.4 and BA.5. Based on international and local data, the two sub-variants do not result in more severe outcomes compared to earlier Omicron strains. 92% of Singapore's population is fully vaccinated and 78% has received booster shots. The healthcare system is also ready to cope with the potential surge in new cases. Thus, the government is not making any changes to its safe management system.
- The FSTREI recovered 1.6% in the past two weeks, outperforming the STI that lost 0.1%. Yield for 10-year Singapore government bonds receded 32bp to 2.92% during the last two weeks of June. US core PCE inflation eased 0.2ppt mom to 4.7% in May 22.
- Top outperformer: S-REITs in New Economy sectors recovered over the past two weeks. Data centre REITs MINT and KDCREIT gained 6.6% and 2.6% respectively. Logistics REITs FLT and MLT gained 3.9% and 3.1% respectively. AREIT, which provides a diversified exposure to various New Economy sub-sectors, gained 2.9%. UHU gained 1.7% due to its yield-accretive acquisition of Upland Square.
- Top underperformer: DCREIT and SUN corrected 7.2% and 2.4% respectively as they have hedged only about 50% of their borrowings to fixed rates. CERT continued to fall by 3.9% due to its perceived proximity to the Russia-Ukraine War. US REITS MUST and PRIME corrected 3.4% and 1.5% respectively.

S-REIT DISTRIBUTION YIELD



Price

Source: Bloomberg, UOB Kay Hiar,

TOP-20 S-REITS RANKED BY MARKET CAPITALISATION - VITAL STATISTICS

				11100	iuiget	with oup	D. C	. (52)	110	· · · · · · · · · · · · · · · · · · ·	i icia op	n cuu (/0)	mitorost	riggroguio	***
Name	Ticker	Rec	Curncy	30 Jun 22	Price	(US\$m)	Curr	Fwd	Curr	Fwd	Curr	Fwd	Coverage (x)	Leverage (%)	(years)
CapLand Int Comm Trust	CICT SP	HOLD	S\$	2.17	2.34	10,345	11.4	11.9	5.2	5.5	2.2	2.5	4.2	39.1	3.7
Ascendas REIT	AREIT SP	BUY	S\$	2.85	3.69	8,610	17.0	17.0	6.0	6.0	3.0	2.9	5.7	36.8	3.8
Mapletree Log	MLT SP	BUY	S\$	1.68	2.08	5,785	9.2	9.2	5.5	5.5	2.5	2.5	5.0	36.8	3.5
Mapletree Ind	MINT SP	BUY	S\$	2.60	3.36	5,026	13.4	13.6	5.1	5.2	2.1	2.2	5.7	38.4	4.1
Mapletree Comm	MCT SP	BUY	S\$	1.83	2.34	4,380	10.2	10.1	5.6	5.5	2.6	2.5	4.8	33.5	2.6
Frasers L&C Trust	FLT SP	BUY	S\$	1.33	1.65	3,530	7.7	7.6	5.8	5.7	2.8	2.7	12.5	33.1	4.6
Suntec REIT	SUN SP	HOLD	S\$	1.62	1.73	3,344	10.1	9.6	6.3	5.9	3.3	2.9	2.6	43.3	2.2
Mapletree NAC Trust	MAGIC SP	NR	S\$	1.20	n.a.	3,054	7.0	7.1	5.8	5.9	2.8	2.9	4.3	41.5	2.4
Keppel REIT	KREIT SP	BUY	S\$	1.09	1.41	2,917	5.9	5.6	5.4	5.2	2.4	2.2	3.8	38.7	6.1
Frasers CT	FCT SP	BUY	S\$	2.29	2.74	2,802	12.9	13.0	5.6	5.7	2.6	2.7	5.7	33.3	1.9
Ascott Trust	ART SP	BUY	S\$	1.14	1.31	2,694	5.3	6.4	4.6	5.6	1.6	2.6	3.5	37.8	n.a.
Keppel DC REIT	KDCREIT SP	NR	S\$	1.97	n.a.	2,433	10.1	10.5	5.1	5.3	2.1	2.3	10.0	36.1	7.7
PLife REIT	PREIT SP	HOLD	S\$	4.87	4.65	2,119	14.7	15.1	3.0	3.1	0.0	0.1	20.2	34.5	17.2
ESR-LOGOS REIT	EREIT SP	NR	S\$	0.405	n.a.	1,943	3.0	3.1	7.4	7.7	4.4	4.6	3.5	39.5	2.5
SPH REIT	SPHREIT SP	NR	S\$	0.935	n.a.	1,886	5.5	5.6	5.9	6.0	2.9	3.0	7.7	30.1	2.8
OUE Comm REIT	OUECT SP	NR	S\$	0.385	n.a.	1,510	2.6	2.5	6.8	6.5	3.7	3.5	2.9	39.4	2.4
CapLand China Trust	CLCT SP	NR	S\$	1.15	n.a.	1,382	8.9	9.6	7.7	8.3	4.7	5.3	4.8	38.1	2.1
Lendlease REIT	LREIT SP	BUY	S\$	0.795	0.95	1,341	4.6	5.2	5.7	6.5	2.7	3.5	10.3	27.7	4.3
Cromwell REIT EUR	CERT SP	NR	€	1.95	n.a.	1,145	17.0	17.5	8.7	9.0	7.3	7.5	6.8	38.6	4.6
CDL HTrust	CDREIT SP	BUY	S\$	1.27	1.42	1.128	5.1	6.3	4.0	5.0	1.0	2.0	3.4	39.8	n.a.

Target Mkt Cap ---- DPU (¢) ---- Yield (%)---- --- Yield Spread* (%) ---

OVFRWFIGHT

(Maintained)

SEGMENTAL RATING

S-REITs	OVERWEIGHT
Healthcare REITs	MARKET WEIGHT
Hospitality REITs	OVERWEIGHT
Industrial REITs	MARKET WEIGHT
Office REITs	OVERWEIGHT
Retail REITs	OVERWEIGHT

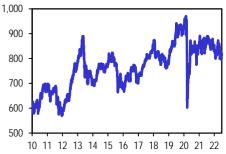
Source: UOB Kay Hian

TOP S-REIT PICKS

Company	Rec	Share Price (S\$)	Target Price (S\$)
ART	BUY	1.14	1.31
FCT	BUY	2.29	2.74
FEHT	BUY	0.64	0.77
LREIT	BUY	0.795	0.95

Source: UOB Kay Hian

FTSE ST ALL-SHARE REITS INDEX (FSTREI)



Source: UOB Kay Hian

ANALYST(S)

Jonathan Koh, CFA

+65 6590 6620

jonathankoh@uobkayhian.com

Interest

Aggregate

WALE

* Yield spread above 10-year government bond yield

UOBKayHian

Regional Morning Notes Monday, 04 July 2022

PEER COMPARISON

				Price	Target	Mkt Cap		٠١	/ield (%)		Debt to	Debt to	P/NAV
Name	Ticker	Rec	Curr	30 Jun 22	Price	(US\$m)	Hist	Curr	Fwd 1Y	Fwd 2Y	Equity (%)	Assets (%)	(x)
HEALTHCARE												, ,	.,,
First REIT	FIRT SP	NR	S\$	0.275	n.a.	406	9.5	n.a.	n.a.	n.a.	66.3	35.5	0.80
PLife REIT	PREIT SP	HOLD	S\$	4.87	4.65	2,119	2.9	3.0	3.1	3.1	55.2	34.4	2.05
HOSPITALITY													
Ascott Trust	ART SP	BUY	S\$	1.14	1.31	2,694	3.8	4.6	5.6	5.7	70.4	37.8	0.98
CDL HTrust	CDREIT SP	BUY	S\$	1.27	1.42	1.128	3.4	4.0	5.0	5.6	68.6	39.8	0.96
Far East HTrust	FEHT SP	BUY	S\$	0.64	0.77	913	4.1	4.6	6.0	6.3	44.8	33.4	0.76
Frasers HTrust	FHT SP	NR	S\$	0.70	n.a.	970	1.4	2.7	2.9	4.7	78.7	42.3	1.07
INDUSTRIAL													
AIMS APAC REIT	AAREIT SP	NR	S\$	1.35	n.a.	696	7.0	7.3	7.4	7.4	85.9	37.5	0.97
Ascendas REIT	AREIT SP	BUY	S\$	2.85	3.69	8,610	5.4	6.0	6.0	6.0	61.6	36.8	1.20
DigiCore REIT USD	DCREIT SP	BUY	US\$	0.77	0.98	868	n.a.	5.2	5.2	5.3	35.4	26.0	0.88
ESR-LOGOS REIT	EREIT SP	NR	S\$	0.41	n.a.	1,943	7.4	7.4	7.7	7.9	74.5	39.5	1.10
Keppel DC REIT	KDCREIT SP	NR	S\$	1.97	n.a.	2,433	5.0	5.1	5.3	5.5	56.3	36.1	1.48
Mapletree Ind Trust	MINT SP	BUY	S\$	2.60	3.36	5,026	5.3	5.1	5.2	5.4	58.3	38.4	1.40
Mapletree Log Trust	MLT SP	BUY	S\$	1.68	2.08	5,785	5.2	5.5	5.5	5.5	70.1	36.8	1.14
OFFICE						-71							
Keppel REIT	KREIT SP	BUY	S\$	1.09	1.41	2,917	5.3	5.4	5.2	5.7	71.6	38.4	0.84
RETAIL	ICITETI OI		Οψ	1.07		2,717	0.0	0.1	0.2	0.7	71.0	00.1	0.01
Frasers CT	FCT SP	BUY	S\$	2.29	2.74	2,802	5.3	5.6	5.7	5.5	46.1	33.3	0.99
Lendlease REIT	LREIT SP	BUY	S\$	0.80	0.95	1,341	5.9	5.7	6.5	6.5	68.3	27.7	0.99
Mapletree NAC Trust	MAGIC SP	NR	S\$	1.20	n.a.	3,054	5.7	5.8	5.9	6.3	82.3	41.5	0.97
Sasseur REIT	SASSR SP	BUY	S\$	0.78	1.12	687	9.1	9.7	9.8	10.2	42.5	26.2	0.79
SPH REIT	SPHREIT SP	NR	S\$	0.935	n.a.	1,886	5.8	5.9	6.0	6.5	50.2	30.2	1.02
Starhill Global	SGREIT SP	NR	S\$	0.58	n.a.	934	6.8	6.9	7.2	7.4	61.8	36.1	0.72
DIVERSIFIED	OUNCELL OF	1411	Οψ	0.00	ma.	701	0.0	0.7	7.2	7.1	01.0	00.1	0.72
CapLand China Trust	CLCT SP	NR	S\$	1.15	n.a.	1,382	7.6	7.7	8.3	8.8	78.6	38.1	0.74
CapLand Int Comm Trust	CICT SP	HOLD	S\$	2.17	2.34	10,345	4.8	5.2	5.5	5.6	63.2	39.1	1.05
Frasers L&C Trust	FLT SP	BUY	S\$	1.33	1.65	3,530	5.8	5.8	5.7	5.8	55.7	33.1	1.01
Mapletree Comm Trust	MCT SP	BUY	S\$	1.83	2.34	4,380	5.2	5.6	5.5	5.6	52.0	33.5	1.05
OUE Comm REIT	OUECT SP	NR	S\$	0.385	n.a.	1,510	6.8	6.8	6.5	3.1	73.8	39.4	0.67
Suntec REIT	SUN SP	HOLD	S\$	1.62	1.73	3,344	5.3	6.3	5.9	5.7	81.8	43.3	0.76
OFFSHORE	001101	11025				0,011	0.0	0.0	0.7	0.,	0110		
Cromwell REIT EUR	CERT SP	NR	€	1.95	n.a.	1,145	8.7	8.7	9.0	9.2	72.1	38.6	0.79
Elite Comm REIT GBP	ELITE SP	BUY	£	0.625	0.81	363	8.7	8.1	7.8	8.3	79.6	42.8	1.06
IREIT Global	IREIT SP	NR	S\$	0.61	n.a.	507	7.0	7.1	7.1	8.1	53.7	32.1	0.78
KepPacOak REIT USD	KORE SP	BUY	US\$	0.70	0.99	731	9.1	8.8	8.5	8.4	66.4	37.5	0.75
Manulife REIT USD	MUST SP	BUY	US\$	0.70	0.795	1,006	9.4	9.9	10.1	10.5	81.8	42.8	0.85
Prime US REIT USD	PRIME SP	NR	US\$	0.675	n.a.	794	10.0	10.4	10.1	10.3	66.9	39.1	0.80
Utd Hampshire REIT USD	UHU SP	BUY	US\$	0.615	0.90	344	9.9	10.4	10.0	10.7	65.1	38.9	0.82
Course: Pleamberg HOR Key High	0110 01	001	υυφ	0.013	0.70	J44	7.7	10.5	10.0	10.0	00.1	30.7	0.02

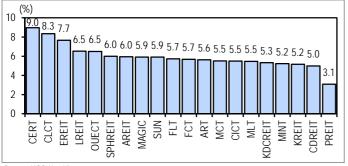
Source: Bloomberg, UOB Kay Hian

TOP-10 OUTPERFORMERS AND TOP-10 UNDERPERFORMERS RANKED BY WEEKLY SHARE PRICE PERFORMANCE

TOP OUTPERFORMERS (%)							TOP UNDERPERFORMERS (%)						
NAME	2WK	1MTH	3MTH	6MTH	1Y	YTD	NAME	2WK	1MTH	3MTH	6MTH	1Y	YTD
Mapletree Ind	6.6	4.8	-3.3	-4.1	-8.1	-4.1	Digi Core REIT USD	-7.2	-20.2	-30.6	-33.6	-12.5	-33.6
Frasers L&C Trust	3.9	-2.2	-8.9	-12.5	-7.6	-12.5	Cromwell REIT EUR	-3.9	-4.9	-14.5	-22.9	-21.7	-22.9
Mapletree Comm	3.4	2.8	-3.2	-8.5	-15.3	-8.5	Keppel REIT	-3.5	-5.2	-10.7	-3.5	-7.6	-3.5
Mapletree Log	3.1	2.4	-9.2	-11.6	-17.9	-11.6	Manulife REIT USD	-3.4	-5.0	-15.6	-14.9	-27.8	-14.9
Ascendas REIT	2.9	2.2	-2.7	-3.4	-3.4	-3.4	Suntec REIT	-2.4	-3.6	-7.4	7.3	11.0	7.3
Keppel DC REIT	2.6	-4.4	-13.6	-20.2	-20.9	-20.2	Elite Comm REIT GBP	-2.3	-3.1	-3.8	-6.0	-6.7	-6.0
CapLand Int Comm Trust	1.9	-0.9	-3.6	6.4	3.8	6.4	First REIT	-1.8	-3.5	-11.3	-9.8	3.8	-9.8
Starhill Global	1.8	-0.9	-4.9	-11.5	3.6	-11.5	Prime US REIT USD	-1.5	-5.6	-10.6	-19.2	-22.0	-19.2
Utd Hampshire REIT USD	1.7	0.0	-5.4	-7.5	-15.8	-7.5	SPH REIT	-1.1	-1.1	-3.6	-6.5	7.5	-6.5
PLife REIT	1.5	-1.4	3.6	-5.1	6.1	-5.1	Ascott Trust	0.0	-1.7	0.9	10.7	14.0	10.7

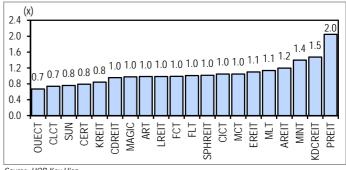
Source: Bloomberg, UOB Kay Hian

RANKING BY DISTRIBUTION YIELD (FORWARD)



Source: UOB Kay Hian

RANKING BY P/NAV (CURRENT)



Source: UOB Kay Hian



Regional Morning Notes

Monday, 04 July 2022

Disclosures/Disclaimers

This report is prepared by UOB Kay Hian Private Limited ("UOBKH"), which is a holder of a capital markets services licence and an exempt financial adviser in Singapore.

This report is provided for information only and is not an offer or a solicitation to deal in securities or to enter into any legal relations, nor an advice or a recommendation with respect to such securities.

This report is prepared for general circulation. It does not have regard to the specific investment objectives, financial situation and the particular needs of any recipient hereof. Advice should be sought from a financial adviser regarding the suitability of the investment product, taking into account the specific investment objectives, financial situation or particular needs of any person in receipt of the recommendation, before the person makes a commitment to purchase the investment product.

This report is confidential. This report may not be published, circulated, reproduced or distributed in whole or in part by any recipient of this report to any other person without the prior written consent of UOBKH. This report is not directed to or intended for distribution to or use by any person or any entity who is a citizen or resident of or located in any locality, state, country or any other jurisdiction as UOBKH may determine in its absolute discretion, where the distribution, publication, availability or use of this report would be contrary to applicable law or would subject UOBKH and its connected persons (as defined in the Financial Advisers Act, Chapter 110 of Singapore) to any registration, licensing or other requirements within such jurisdiction.

The information or views in the report ("Information") has been obtained or derived from sources believed by UOBKH to be reliable. However, UOBKH makes no representation as to the accuracy or completeness of such sources or the Information and UOBKH accepts no liability whatsoever for any loss or damage arising from the use of or reliance on the Information. UOBKH and its connected persons may have issued other reports expressing views different from the Information and all views expressed in all reports of UOBKH and its connected persons are subject to change without notice. UOBKH reserves the right to act upon or use the Information at any time, including before its publication herein.

Except as otherwise indicated below, (1) UOBKH, its connected persons and its officers, employees and representatives may, to the extent permitted by law, transact with, perform or provide broking, underwriting, corporate finance-related or other services for or solicit business from, the subject corporation(s) referred to in this report; (2) UOBKH, its connected persons and its officers, employees and representatives may also, to the extent permitted by law, transact with, perform or provide broking or other services for or solicit business from, other persons in respect of dealings in the securities referred to in this report or other investments related thereto; (3) the officers, employees and representatives of UOBKH may also serve on the board of directors or in trustee positions with the subject corporation(s) referred to in this report. (All of the foregoing is hereafter referred to as the "Subject Business"); and (4) UOBKH may otherwise have an interest (including a proprietary interest) in the subject corporation(s) referred to in this report.

As of the date of this report, no analyst responsible for any of the content in this report has any proprietary position or material interest in the securities of the corporation(s) which are referred to in the content they respectively author or are otherwise responsible for.

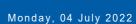
IMPORTANT DISCLOSURES FOR U.S. PERSONS

This research report was prepared by UOBKH, a company authorized, as noted above, to engage in securities activities in Singapore. UOBKH is not a registered broker-dealer in the United States and, therefore, is not subject to U.S. rules regarding the preparation of research reports and the independence of research analysts. This research report is provided for distribution by UOBKH (whether directly or through its US registered broker dealer affiliate named below) to "major U.S. institutional investors" in reliance on the exemption from registration provided by Rule 15a-6 of the U.S. Securities Exchange Act of 1934, as amended (the "Exchange Act"). All US persons that receive this document by way of distribution from or which they regard as being from UOBKH by their acceptance thereof represent and agree that they are a major institutional investor and understand the risks involved in executing transactions in securities.

Any U.S. recipient of this research report wishing to effect any transaction to buy or sell securities or related financial instruments based on the information provided in this research report should do so only through UOB Kay Hian (U.S.) Inc ("UOBKHUS"), a registered broker-dealer in the United States. Under no circumstances should any recipient of this research report effect any transaction to buy or sell securities or related financial instruments through UOBKH.

UOBKHUS accepts responsibility for the contents of this research report, subject to the terms set out below, to the extent that it is delivered to and intended to be received by a U.S. person other than a major U.S. institutional investor.

The analyst whose name appears in this research report is not registered or qualified as a research analyst with the Financial Industry Regulatory Authority ("FINRA") and may not be an associated person of UOBKHUS and, therefore, may not be subject to applicable restrictions under FINRA Rules on communications with a subject company, public appearances and trading securities held by a research analyst account.





Regional Morning Notes

Analyst Certification/Regulation AC

Each research analyst of UOBKH who produced this report hereby certifies that (1) the views expressed in this report accurately reflect his/her personal views about all of the subject corporation(s) and securities in this report; (2) the report was produced independently by him/her; (3) he/she does not carry out, whether for himself/herself or on behalf of UOBKH or any other person, any of the Subject Business involving any of the subject corporation(s) or securities referred to in this report; and (4) he/she has not received and will not receive any compensation that is directly or indirectly related or linked to the recommendations or views expressed in this report or to any sales, trading, dealing or corporate finance advisory services or transaction in respect of the securities in this report. However, the compensation received by each such research analyst is based upon various factors, including UOBKH's total revenues, a portion of which are generated from UOBKH's business of dealing in securities.

Reports are distributed in the respective countries by the respective entities and are subject to the additional restrictions listed in the following table.

ollowing table.	
General	This report is not intended for distribution, publication to or use by any person or entity who is a citizen or resident of or located in any country or jurisdiction where the distribution, publication or use of this report would be contrary to applicable law or regulation.
Hong Kong	This report is distributed in Hong Kong by UOB Kay Hian (Hong Kong) Limited ("UOBKHHK"), which is regulated by the Securities and Futures Commission of Hong Kong. Neither the analyst(s) preparing this report nor his associate, has trading and financial interest and relevant relationship specified under Para. 16.4 of Code of Conduct in the listed corporation covered in this report. UOBKHHK does not have financial interests and business relationship specified under Para. 16.5 of Code of Conduct with the listed corporation covered in this report. Where the report is distributed in Hong Kong and contains research analyses or reports from a foreign research house, please note: (i) recipients of the analyses or reports are to contact UOBKHHK (and not the relevant foreign research house) in Hong Kong in respect of any matters arising from, or in connection with, the analysis or report; and (ii) to the extent that the analyses or reports are delivered to and intended to be received by any person in Hong Kong who is not a professional investor, or institutional investor, UOBKHHK accepts legal responsibility for the contents of the analyses or reports only to the extent required by law.
Indonesia	This report is distributed in Indonesia by PT UOB Kay Hian Sekuritas, which is regulated by Financial Services Authority of Indonesia ("OJK"). Where the report is distributed in Indonesia and contains research analyses or reports from a foreign research house, please note recipients of the analyses or reports are to contact PT UOBKH (and not the relevant foreign research house) in Indonesia in respect of any matters arising from, or in connection with, the analysis or report.
Malaysia	Where the report is distributed in Malaysia and contains research analyses or reports from a foreign research house, the recipients of the analyses or reports are to contact UOBKHM (and not the relevant foreign research house) in Malaysia, at +603-21471988, in respect of any matters arising from, or in connection with, the analysis or report as UOBKHM is the registered person under CMSA to distribute any research analyses in Malaysia.
Singapore	This report is distributed in Singapore by UOB Kay Hian Private Limited ("UOBKH"), which is a holder of a capital markets services licence and an exempt financial adviser regulated by the Monetary Authority of Singapore. Where the report is distributed in Singapore and contains research analyses or reports from a foreign research house, please note: (i) recipients of the analyses or reports are to contact UOBKH (and not the relevant foreign research house) in Singapore in respect of any matters arising from, or in connection with, the analysis or report; and (ii) to the extent that the analyses or reports are delivered to and intended to be received by any person in Singapore who is not an accredited investor, expert investor or institutional investor, UOBKH accepts legal responsibility for the contents of the analyses or reports only to the extent required by law.
Thailand	This report is distributed in Thailand by UOB Kay Hian Securities (Thailand) Public Company Limited, which is regulated by the Securities and Exchange Commission of Thailand.
United	This report is being distributed in the UK by UOB Kay Hian (U.K.) Limited, which is an authorised person in the meaning
Kingdom	of the Financial Services and Markets Act and is regulated by The Financial Conduct Authority. Research distributed in the UK is intended only for institutional clients.
United	This report cannot be distributed into the U.S. or to any U.S. person or entity except in compliance with applicable U.S.
United States of	
	This report cannot be distributed into the U.S. or to any U.S. person or entity except in compliance with applicable U.S.

Copyright 2022, UOB Kay Hian Pte Ltd. All rights reserved.

http://research.uobkayhian.com

RCB Regn. No. 197000447W