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KEY HIGHLIGHTS

| Update | |
|---|--------|
| Digital Core REIT (DCREIT SP/BUY/US\$0.565/Target: US\$0.73) Overcoming resistance as Cyxtera is rehabilitated. | Page 2 |
| TRADERS' CORNER | Page 5 |

Wilmar International (WIL SP): Trading BUY

PropNex (PROP SP): Trading BUY

Thursday, 07 September 2023

KEY INDICES

| | Prev Close | 1D % | 1W % | 1M % | YTD % |
|---------------------------|------------|-------|-------|-------|--------|
| DJIA | 34321.1 | (0.9) | (1.5) | (2.1) | 3.5 |
| S&P 500 | 4445.5 | (1.1) | (1.2) | (0.7) | 15.8 |
| FTSE 100 | 7426.1 | (0.2) | (0.6) | (1.8) | (0.3) |
| AS30 | 7461.6 | (0.7) | (0.6) | (0.8) | 3.3 |
| CSI 300 | 3812.0 | (0.2) | 0.6 | (4.5) | (1.5) |
| FSSTI | 3222.9 | (0.1) | (0.0) | (2.6) | (0.9) |
| HSCEI | 6403.7 | 0.1 | 0.3 | (4.9) | (4.5) |
| HSI | 18450.0 | (0.0) | (0.2) | (5.6) | (6.7) |
| JCI | 6996.0 | 0.1 | 0.4 | 1.6 | 2.1 |
| KLCI | 1460.6 | 0.4 | 0.4 | 1.0 | (2.3) |
| KOSPI | 2563.3 | (0.7) | 0.1 | (0.7) | 14.6 |
| Nikkei 225 | 33241.0 | 0.6 | 2.8 | 3.1 | 27.4 |
| SET | 1548.8 | 0.1 | (1.8) | 1.1 | (7.2) |
| TWSE | 16738.2 | (0.3) | 0.1 | (1.5) | 18.4 |
| BDI | 1081 | 1.7 | (1.2) | (4.8) | (28.6) |
| CPO (RM/mt) | 3845 | (0.7) | 3.1 | 0.5 | (5.0) |
| Brent Crude (US\$/bbl) | 91 | 0.7 | 5.6 | 5.1 | 5.6 |
| Source: Bloomberg | | | | | |

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TOP VOLUME

| Company | Price (S\$) | Chg (%) | Volume ('000s) |
|------------------------------|-------------|---------|-------------------|
| Seatrium | 0.14 | (2.8) | 496,733 |
| Yangzijiang Shipbuilding | 1.68 | 1.2 | 35,895 |
| Genting Singapore | 0.89 | (0.6) | 23,007 |
| Lendlease Global Commercial | 0.55 | (0.9) | 18,663 |
| Singapore Telecommunications | 2.34 | (0.4) | 15,686 |

TOP GAINERS

| Company | Price (S\$) | Chg (%) | Volume ('000s) |
|------------------------|-------------|---------|-------------------|
| PropNex | 0.93 | 3.3 | 1,762 |
| Bumitama Agri | 0.56 | 2.8 | 1,322 |
| UOB-Kay Hian Holdings | 1.40 | 2.2 | 34 |
| CDL Hospitality Trusts | 1.05 | 1.9 | 1,719 |
| First Sponsor Group | 1.23 | 1.7 | 10 |

TOP LOSERS

| Company | Price (S\$) | Chg (%) | Volume ('000s) |
|------------------------|-------------|---------|-------------------|
| Ho Bee Land | 1.79 | (5.3) | 299 |
| Mandarin Oriental Intl | 1.70 | (4.5) | 40 |
| Sinarmas Land | 0.19 | (4.0) | 6 |
| Seatrium | 0.14 | (2.8) | 496,733 |
| Sembcorp Industries | 5.08 | (2.7) | 13,887 |

KEY ASSUMPTIONS

| GDP (% yoy) | | 2022 | 2023F | 2024F |
|--------------------|--------------|-----------|-------|-------|
| US | | 2.1 | 0.8 | 1.2 |
| Euro Zone | | 3.5 | 0.1 | 1.0 |
| Japan | | 1.0 | 1.0 | 1.5 |
| Singapore | | 3.6 | 0.7 | 3.0 |
| Malaysia | | 8.7 | 4.4 | 4.6 |
| Thailand | | 2.6 | 3.1 | 3.5 |
| Indonesia | | 5.4 | 4.9 | 5.2 |
| Hong Kong | | -3.5 | 4.6 | 3.0 |
| China | | 3.0 | 5.0 | 4.6 |
| CPO | (RM/mt) | 5,088 | 4,000 | 4,200 |
| Brent (Average) | (US\$/bbl) | 99.0 | 81.0 | 84.0 |
| Courses Discussion | 1100 570 110 | DKaullian | | |

Source: Bloomberg, UOB ETR, UOB Kay Hian

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COMPANY UPDATE

Digital Core REIT (DCREIT SP)

Overcoming Resistance As Cyxtera Is Rehabilitated

DCREIT's second-largest tenant Cyxtera has resumed payment of rents since July and is on track to emerge from the court-supervised chapter 11 bankruptcy restructuring by fall of this year (4Q23). Cyxtera reported growth in EBITDA of 10.7% yoy in 2Q23. DCREIT's inclusion in FTSE EPRA Nareit Global Developed Index will enhance trading liquidity. DCREIT provides a distribution yield of 6.5% for 2023 (KDCREIT: 4.8%, MINT: 6.1%). Maintain BUY. Target price: US\$0.73.

WHAT'S NEW

- Cyxtera filed plan of reorganisation. Digital Core REIT's (DCREIT) second-largest tenant Cyxtera has filed a proposed Plan of Reorganisation with the Bankruptcy Court for the District of New Jersey, which is supported by lenders who hold over two-thirds of its outstanding debt, in Aug 23. The reorganisation plan provides flexibility for Cyxtera to pursue a balance sheet recapitalisation or a sale of the business If approved and executed, the plan would wipe out debt of more than US\$950m.
- Cyxtera on track to emerge from restructuring by 4Q23. Cyxtera has received multiple qualified bids for the sale of its business. Final bids to acquire Cyxtera's business were submitted by 18 Aug 23. Cyxtera has announced that it is on track to emerge from the courtsupervised chapter 11 bankruptcy restructuring by fall of this year (4Q23).
- Green shoots in 2Q23 business update. Cyxtera has released a business update for 2Q23. Its total revenue increased by US\$14.9m or 8.1% yoy to US\$199.0m in 2Q23. Adjusted EBITDA expanded by US\$6.4m or 10.7% yoy to US\$66.4m.
- Cyxtera collaborating with HPE. Cyxtera has entered into collaboration with Hewlett Packard Enterprise (HPE) to offer its Enterprise Bare Metal solution with HPE ProLiant servers. The integrated solution helps customers simplify their IT operations, improve agility, and realise significant cost savings. Customers are able to optimise their hybrid IT infrastructures and scale up rapidly.
- Inclusion in FTSE EPRA Nareit Global Developed Index. DCREIT will be included in the FTSE EPRA Nareit Global Developed Index with effect from the market close on 15 Sep 23. The inclusion will attract new capital inflows from global index funds. It is one of only two pure-play data centre REITs in the FTSE EPRA Nareit Developed Asia Index.

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BUY

(Maintained)

| Share Price | US\$0.565 |
|--------------|-----------|
| Target Price | US\$0.73 |
| Upside | +29.2% |
| (Previous TP | US\$0.62) |

COMPANY DESCRIPTION

DCREIT is a pure-play data centre REIT. Its portfolio comprises 10 freehold data centres concentrated within top-tier markets in the US (North Virginia, Silicon Valley and Los Angeles) and Canada (Toronto) with an appraised valuation of US\$1.4b. Its sponsor Digital Realty is the world's largest data centre owner and operator.

STOCK DATA

| GICS sect | or | Re | al Estate | | |
|--|--|----------------------|-----------|------------------|--|
| Bloomberg | g ticker: | DC | REIT SP | | |
| Shares iss | ued (m) | : | | 1,126.1 | |
| Market cap | o (US\$m | ı): | | 636.2 | |
| Market cap | o (US\$m | ı): | | 636.2 | |
| 3-mth avg daily t'over (US\$m): 1.7 Price Performance (%) | | | | | |
| 52-week high/low US\$0.815/US\$0.405 | | | | | |
| 62g. | | | | | |
| 1mth | 3mth | 6mth | 1yr | YTD | |
| 0 | | 6mth (4.2) | | YTD 2.7 | |
| 1mth | 3mth 31.4 | (4.2) | 1yr | | |
| 1mth 13.0 | 3mth 31.4 reholder | (4.2) | 1yr | 2.7 | |
| 1mth 13.0 Major Sha | 3mth 31.4 reholder y Trust | (4.2) | 1yr | 2.7 % | |
| 1mth 13.0 Major Shat Digital Realty | 3mth 31.4 reholder y Trust | (4.2) | 1yr | 2.7 % 35.0 | |
| 1mth 13.0 Major Shat Digital Realty | 3mth 31.4 reholder y Trust itsui Fin | (4.2) | 1yr | 2.7 % 35.0 | |

PRICE CHART



Source: Bloomberg

ANALYST(S)

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KEY FINANCIALS

| Year to 31 Dec (US\$m) | 2021 | 2022 | 2023F | 2024F | 2025F |
|-------------------------------|------|------|--------|-------|-------|
| Net turnover | n.a. | 115 | 109 | 107 | 107 |
| EBITDA | n.a. | 72 | 71 | 70 | 70 |
| Operating profit | n.a. | 72 | 71 | 70 | 70 |
| Net profit (rep./act.) | n.a. | 13 | (79) | 39 | 38 |
| Net profit (adj.) | n.a. | 42 | 41 | 38 | 38 |
| EPU (US\$ cent) | n.a. | 3.7 | 3.7 | 3.4 | 3.3 |
| DPU (US\$ cent) | n.a. | 4.0 | 3.7 | 3.6 | 3.6 |
| PE (x) | n.a. | 15.1 | 15.4 | 16.7 | 17.2 |
| P/B (x) | n.a. | 0.7 | 0.8 | 0.8 | 0.8 |
| DPU Yld (%) | n.a. | 7.0 | 6.5 | 6.3 | 6.4 |
| Net margin (%) | n.a. | 11.7 | (72.0) | 36.0 | 35.4 |
| Net debt/(cash) to equity (%) | n.a. | 50.3 | 62.6 | 65.7 | 69.1 |
| Interest cover (x) | n.a. | 6.7 | 2.9 | 2.6 | 2.5 |
| ROE (%) | n.a. | n.a. | n.a. | 4.9 | 4.9 |
| Consensus DPhgU (US\$ cent) | n.a. | n.a. | 3.6 | 3.6 | 3.5 |
| UOBKH/Consensus (x) | - | - | 1.02 | 0.99 | 1.04 |

Source: Digital Core REIT, Bloomberg, UOB Kay Hian

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STOCK IMPACT

- Cyxtera has resumed payment of rents since July. DCREIT's second-largest customer Cyxtera, a global colocation and interconnection provider accounting for 22% of total annualised rent, filed for chapter 11 bankruptcy protection on 4 Jun 23. Cyxtera was current on rents till May 23. It was in arrears in June but resumed payment of rents in July. DCREIT intends to recover the rental obligation for June as an administrative expense claim through the bankruptcy process.
- Two data centres in Los Angeles could be rejected. Cyxtera fully occupies five shell & core data centres, comprising three in Silicon Valley (occupancy: 95%) and two in Los Angeles (occupancy: 57%). It has to decide to accept or reject its lease agreements. The two data centres in Los Angeles are at risk of being rejected due to low end-customer occupancy of 57%, which is close to breakeven levels. Fortunately, they accounted for a smaller 7.7% of portfolio valuation and 6.4% of annualised rent. Comparatively, the three data centres in Silicon Valley accounted for 18.4% of portfolio valuation and 15.1% of annualised rent.
- Potential to establish direct relationships with end-customers. DCREIT has expertise in
 operating colocation facilities and could establish direct relationship with Cyxtera's
 colocation customers if the leases are rejected. There is room for positive rental reversion as
 in-place passing rents are 5-15% below market.
- Positive attributes of affected data centres. Two of DCREIT's data centres in Silicon Valley, namely 2401 Walsh Avenue and 2403 Walsh Avenue, are located next to Nvidia. One of its data centres at 200 North Nash Street in Los Angeles is near two subsea cables landing points owned by Google and Meta Platforms.
- AI boosts demand for data centre space. Artificial intelligence (AI) is expected to contribute to continued growth in IT spending as a percentage of global GDP. Sizeable artificial intelligence requirements have begun to materialise faster than expected in 2Q23. According to datacenterHawk, North America experienced record absorption of 850MW in 2Q23. AI is a major driver of the record new demand.

EARNINGS REVISION/RISK

 We raised our 2024 DPU forecast by 12% after factoring in full occupancy for the three data centres in Silicon Valley and assuming DCREIT backfills half of the data centre spaces at two data centres in Los Angeles occupied by Cyxtera.

VALUATION/RECOMMENDATION

- Maintain BUY. Our target price of US\$0.73 is based on DDM (cost of equity: 7.0% (previous: 7.25%), terminal growth: 2.2%).
- Pure play on data centre. DCREIT provides a distribution yield of 6.5% for 2023F (KDCREIT: 4.8% and MINT: 6.1%).

SHARE PRICE CATALYST

- Organic growth from cash rental escalation of 1-3% (weighted average: 2%).
- Yield-accretive acquisitions tapping on sponsor's large data centre pipeline.

KEY OPERATING METRICS

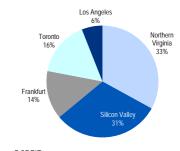
| | 2022 | 3Q22 | 4Q22 | 1Q23 | 2Q23 | yoy % chg | qoq % chg* |
|--|--------|--------|-------|-------|-------|-----------|------------|
| DPU (US cents) | 2.06 | n.a. | 1.92 | n.a. | 1.92 | -6.8% | 0.0% |
| Occupancy | 100.0% | 100.0% | 98.0% | 97.0% | 97.0% | -3ppt | Oppt |
| Aggregate Leverage | 25.7% | 26.2% | 34.0% | 34.4% | 34.2% | 8.5ppt | -0.2ppt |
| Average Cost of Debt | 2.3% | 3.1% | 3.9% | 4.1% | 4.7% | 2.4ppt | 0.6ppt |
| WALE by Annualised Rents (years) | 5.2 | 5.0 | 4.5 | 4.2 | 3.9 | -1.3yrs | -0.3yrs |
| Weighted Average Debt Maturity (years) | 4.4 | 4.2 | 3.6 | 3.7 | 3.4 | -1yrs | -0.3yrs |
| % of Borrowings in Fixed Rates | 50% | 50% | 75% | 74% | 72% | 22ppt | -2ppt |

* hoh % chg for DPU

Source: DCREIT, UOB Kay Hian

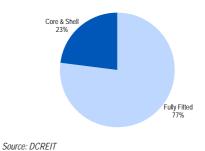
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RENTAL INCOME BY CORE MARKET (JUN 22)



Source: DCREIT

RENTAL INCOME BY PROPERTY TYPE (JUN 22)



IMPACTED PROPERTIES

| | Los Angeles | | Silicon | Valley | Frankfurt | |
|----------------------------|-------------|----------------|-------------|-------------|---------------|---------------|
| | 3015 | 200 | 2401 | 2403 | 1500 | Wilhelm- |
| | Winona | North | Walsh | Walsh | Space | Fay- |
| | Avenue | Nash Street | Avenue | Avenue | Park Drive | Strasse 24 |
| | | Sileei | | | Drive | 24 |
| Customer | 57 | % | 95 | % | 7 | 0% |
| Occupancy | | | | | | |
| Status of Leases | | No lease | es accepted | or rejected | to date. | |
| Annualised Rent (US\$m) | 2.1 | 2.7 | 4.2 | 2.6 | 4.1 | 0.5 |
| Appraised Value (US\$m) | 48.6 | 62.1 | 99.0 | 61.2 | 103.5 | 6.0 |
| Source: DCREIT | r | | | | | |

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KEY LOCATIONS IN LOS ANGELES



Source: DCREIT

Daily Singapore

PROFIT & LOSS

CASH FLOW

| Year to 31 Dec (US\$m) | 2022 | 2023F | 2024F | 2025F |
|-------------------------------|--------|--------|--------|--------|
| Net turnover | 115.0 | 109.4 | 107.5 | 107.5 |
| EBITDA | 71.8 | 71.1 | 69.7 | 69.7 |
| Deprec. & amort. | 0.0 | 0.0 | 0.0 | 0.0 |
| EBIT | 71.8 | 71.1 | 69.7 | 69.7 |
| Associate contributions | (0.5) | 6.1 | 6.3 | 6.4 |
| Net interest income/(expense) | (10.6) | (24.4) | (26.8) | (27.7) |
| Pre-tax profit | 31.9 | (67.3) | 49.5 | 48.8 |
| Тах | (13.1) | (6.2) | (5.7) | (5.6) |
| Minorities | (5.3) | (5.3) | (5.1) | (5.1) |
| Net profit | 13.4 | (78.8) | 38.7 | 38.1 |
| Net profit (adj.) | 42.2 | 41.4 | 38.3 | 37.7 |

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BALANCE SHEET Year to 31 Dec (US\$m) 2023F 2024F 2025F 2022 Fixed assets 1,423.8 1,306.2 1,308.7 1,311.2 Other LT assets 154.2 154.2 154.2 154.2 ST debt n.a. n.a. n.a. n.a. Cash/ST investment 25.2 26.1 27.6 27.7 Other current assets 9.3 8.2 8.0 8.0 1,612.6 Total assets 1,494.7 1,498.6 1,501.1 Other current liabilities 25.9 20.3 20.1 20.1 528.0 LT debt 495.0 545.0 562.0 Other LT liabilities 14.6 14.6 14.6 14.6 Shareholders' equity 934.9 801.1 788.0 773.4 Minority interest 142.1 130.6 130.9 131.1 Total liabilities & equity 1,612.6 1,494.7 1,498.6 1,501.1

KEV METDICS

| Year to 31 Dec (US\$m) | 2022 | 2023F | 2024F | 2025F |
|----------------------------------|-----------|--------|----------|----------|
| Operating | 77.6 | 38.4 | 54.4 | 53.8 |
| Pre-tax profit | 1.5 | (90.2) | 27.5 | 26.8 |
| Тах | (2.5) | (2.5) | (2.5) | (1.5) |
| Working capital changes | 14.5 | (4.4) | (0.2) | 0.0 |
| Non-cash items | 38.4 | 129.5 | 9.0 | 9.0 |
| Other operating cashflows | 25.7 | 6.0 | 20.6 | 19.4 |
| Investing | (1,452.3) | (2.5) | (2.5) | (2.5) |
| Capex (growth) | (1,294.7) | 0.0 | 0.0 | 0.0 |
| Capex (maintenance) | (2.6) | (2.5) | (2.5) | (2.5) |
| Investments | (68.9) | 0.0 | 0.0 | 0.0 |
| Others | (86.1) | 0.0 | 0.0 | 0.0 |
| Financing | 1,400.0 | (35.0) | (50.4) | (51.2) |
| Distribution to unitholders | (26.7) | (41.4) | (40.5) | (41.5) |
| Issue of shares | 977.4 | 0.0 | 0.0 | 1.0 |
| Proceeds from borrowings | 497.5 | 33.0 | 17.0 | 17.0 |
| Others/interest paid | (48.2) | (26.5) | (26.8) | (27.7) |
| Net cash inflow (outflow) | 25.2 | 0.9 | 1.5 | 0.1 |
| Beginning cash & cash equivalent | 0.0 | 25.2 | 26.1 | 27.6 |
| Ending cash & cash equivalent | 25.2 | 26.1 | 27.6 | 27.7 |
| Changes due to forex impact | | | 0.0 | 0.0 |
| Ending cash & cash equivalent | | | 12,300.1 | 13,649.5 |

| KEY METRICS | | | | |
|---------------------------|------|---------|-------|-------|
| Year to 31 Dec (%) | 2022 | 2023F | 2024F | 2025F |
| Profitability | | | | |
| EBITDA margin | 62.5 | 65.0 | 64.9 | 64.9 |
| Pre-tax margin | 27.8 | (61.5) | 46.1 | 45.4 |
| Net margin | 11.7 | (72.0) | 36.0 | 35.4 |
| ROA | n.a. | n.a. | 2.6 | 2.5 |
| ROE | n.a. | n.a. | 4.9 | 4.9 |
| Growth | | | | |
| Turnover | n.a. | (4.9) | (1.7) | 0.0 |
| EBITDA | n.a. | (1.0) | (2.0) | (0.0) |
| Pre-tax profit | n.a. | (311.0) | n.a. | (1.5) |
| Net profit | n.a. | (686.9) | n.a. | (1.6) |
| Net profit (adj.) | n.a. | (2.0) | (7.4) | (1.7) |
| EPU | n.a. | (1.5) | (8.2) | (2.6) |
| Leverage | | | | |
| Debt to total capital | 31.5 | 36.2 | 37.2 | 38.3 |
| Debt to equity | 53.0 | 65.9 | 69.2 | 72.7 |
| Net debt/(cash) to equity | 50.3 | 62.6 | 65.7 | 69.1 |
| Interest cover (x) | 6.7 | 2.9 | 2.6 | 2.5 |
| | | | | |

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TRADERS' CORNER



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Wilmar International (WIL SP)

Trading buy range: S\$3.68-3.69 Last price: S\$3.69 Target price: S\$3.90

Protective stop: S\$3.63

Price managed to stay above the middle Bollinger band, which is also the 20-day moving average. The RSI is rising above its neutral level. These could increase chances of the stock price continuing to move higher.

We see increasing odds of stock price testing \$\$3.90. Stops could be placed at \$\$3.63.

Approximate timeframe on average: 1-2 weeks (initiate this trade idea if the stock hits the entry price range within three trading days)

Our institutional research has a fundamental BUY and target price of S\$4.30.



PropNex (PROP SP)

Trading buy range: S\$0.925-0.930

Last price: S\$0.930

Target price: S\$1.040

Protective stop: S\$0.870

Price rebounded after forming a base low at \$\$0.88. The RSI is rising from the oversold region and is moving higher towards its neutral level. These could increase chances of the stock price moving higher.

We see increasing odds of stock price testing \$\$1.04. Stops could be placed at \$\$0.87.

Approximate timeframe on average: 1-2 weeks (initiate this trade idea if the stock hits the entry price range within three trading days)

Our institutional research has a fundamental BUY and target price of S\$1.23.

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Thursday, 07 September 2023

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