

Friday, 21 June 2024

COMPANY UPDATE

Civmec (CVL SP)

Positive Developments For Change Of Domicile; Multiple Potential Benefits

Civmec made an application to the general division of the Singapore High Court on 19 Jun 24 to seek a grant to convene a shareholders' scheme meeting in relation to the change of domicile from Singapore to Australia. Key benefits of this move include better opportunities to win projects that have stringent local content policies and better access to capital in Australia. We continue to like Civmec for its steady growth potential and attractive dividend yield of about 6%. Maintain BUY and target price of S\$1.23.

WHAT'S NEW

- Application to convene shareholders' scheme meeting for change of domicile. On 19 Jun 24, Civmec made an application to the general division of the Singapore High Court to seek a grant to convene a shareholders' scheme meeting in relation to the change of domicile from Singapore to Australia. Key benefits of the transfer of domicile include: a) increased future opportunities for Civmec in projects that have stringent 'local content' policies, and b) a potential increase in access to capital for the new entity to fund future growth as this will align with the increased demand for local manufacturing industries in Australia, which is expected to offer greater liquidity for shareholders.
- Tendering activities across Civmec's operations are at historically high levels, with current priced opportunities approaching A\$10b as Civmec works closely with a range of clients on approved expansion, sustaining and maintenance opportunities as well as on a budgetary level for projects under feasibility studies. As a result of these engagements, Civmec sees significant opportunity for both orderbook replenishment and growth in the medium and longer term. Civmec still sees a strong pipeline of tendering opportunities in all the sectors it operates in (resources, energy and infrastructure, marine and defence). Orderbook stands at A\$821m, with Civmec continuing to expand both its service offerings and client base. This secures most of its revenue for the next 12 months, with a portion extending up to 2029.
- New maintenance facilities to unlock opportunities and spur growth. Civmec has been awarded a higher volume of maintenance-related projects in 3QFY24, with notable clients like Iron Bridge JV, Wesfarmers Chemicals, Energy and Fertilisers (WesCEF), Cargill and Pilbara Minerals Pilgangoora Operation. Civmec's recently constructed Port Hedland maintenance and workshop facility will allow the group to better serve existing clients and capitalise on the higher activity levels in Australia's west coast like the Pilbara region. Expansion for a new Queensland maintenance hub in Gladstone is also in the works, bringing about more maintenance growth opportunities in the east coast of Australia.

KEY FINANCIALS

Year to 30 Jun (A\$m)	2022	2023	2024F	2025F	2026F
Net turnover	809	831	1,029	1,107	1,191
EBITDA	89	103	103	111	119
Operating profit	72	85	86	94	102
Net profit (rep./act.)	51	58	63	67	74
Net profit (adj.)	51	58	63	67	74
EPS (A\$ cent)	10.1	11.4	12.4	13.3	14.6
PE (x)	8.9	7.9	7.3	6.8	6.2
P/B (x)	1.2	1.1	1.0	0.9	8.0
EV/EBITDA (x)	4.7	4.1	4.1	3.8	3.5
Dividend yield (%)	3.3	5.5	5.5	6.6	6.6
Net margin (%)	6.3	6.9	6.1	6.1	6.2
Net debt/(cash) to equity (%)	8.9	(3.3)	(8.5)	(14.2)	(20.0)
Interest cover (x)	18.2	21.6	12.6	13.5	14.5
ROE (%)	15.3	14.6	14.3	14.1	14.2
Consensus net profit ()	-	-	64	64	68
UOBKH/Consensus (x)	-	-	0.99	1.06	1.08

Source: Civmec, Bloomberg, UOB Kay Hian

BUY

(Maintained)

Share Price S\$0.815 Target Price S\$1.23 Upside +50.9%

COMPANY DESCRIPTION

Civmec is an integrated, multi-disciplined construction and engineering services provider to the oil and gas, metals and minerals, infrastructure, and defence markets.

STOCK DATA

GICS sector	Industrials
Bloomberg ticker:	CVL SP
Shares issued (m):	507.6
Market cap (S\$\$m):	413.7
Market cap (US\$m):	305.9
3-mth avg daily t'over (US\$m):	0.1

Price Performance (%)

52-week hig	gh/low	S\$0.84	5/S\$0.715					
1mth	3mth	6mth	1yr	YTD				
3.2	3.2	4.5	10.9	4.5				
Major Sha		%						
James Finbarr Fitzgerald 19								
Patrick Joh	n Tallon		19.5					
FY24 NAV/	Share (A\$)		0.91					
FY24 Net Cash/Share (A\$) 0								

PRICE CHART



Source: Bloomberg

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STOCK IMPACT

- Revenue growth from new contracts and extensions. Civmec has renewed or signed new term and maintenance contracts with several clients including: a) providing engineering, procurement and construction services for WesCEF in support of its brownfield projects; b) supplying steel and pipe modules for Chevron's Gorgon Carbon Capture and Storage (CCS) system; c) installing structural, mechanical, piping and E&I components with Pilbara Minerals on the P1000 expansion project; and d) an "umbrella" services agreement to provide construction services for the delivery of sustaining capital projects for Rio Tinto facilities across multiple sites.
- Changes to DSR fleet but still a strong contender for future defence work. In the Australian government's "Independent Analysis into Navy's Surface Combatant Fleet" report released on 20 Feb 24, the navy's requirement for offshore patrol vessels (OPVs) was reduced from 12 to six. Civmec has recently completed its scope of supply for the six OPVs, and redeployed its shipbuilding workforce to other projects. This is therefore not expected to impact FY24's financial performance, demonstrating Civmec's effective diversification of contracts across sectors. The Australian government has committed to expense A\$25.67b on maritime defence capabilities in the west coast between 2024-34. Civmec remains a strong contender for future defence projects, considering its successful delivery of the OPV Program and its long-standing relationship with the Department of Defence.



• We maintain our earnings forecasts.

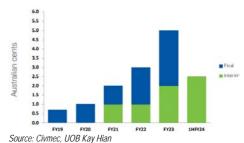
VALUATION/RECOMMENDATION

• Maintain BUY with a target price of \$\$1.23, pegged to 11x FY24F PE (based on 0.5SD below its long-term historical mean). We think its current valuation of 7x FY24F PE is attractive, given its strong orderbook. The stock is trading at a deep 55% discount to its regional peers, which are trading at an average of 16x FY24F PE.

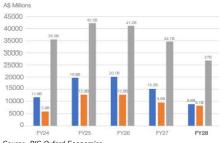
SHARE PRICE CATALYST

- Earnings surprise due to higher-than-expected contract wins and margin.
- Better-than-expected dividend.
- Takeover offer by strategic shareholder(s) given the high barriers of entry for the defence business.

STRONG DIVIDEND TRACK RECORD



PUBLICLY AVAILABLE INFORMATION SUGGESTS ~A\$305.8B OF TARGETABLE OPPORTUNITIES ACROSS THE SECTORS CIVMEC OPERATES IN AUSTRALIA TO FY28



Source: BIS Oxford Economics

LONG-TERM PE BAND



Source: Bloomberg, UOB Kay Hian

PEER COMPARISON

		Price @	Market		PE		P/B	EV/EBITDA	ROE	Yield	Net Margin
Company	Ticker	20 Jun 24	Cap	2023	2024	2025	2024	2024	2024	2024	2024
		(lcy)	(US\$m)	(x)	(x)	(x)	(x)	(x)	(%)	(%)	(%)
Australia Peers											
MONadelphous	MND AU	12.92	840	23.1	20.4	17.5	2.8	9.0	13.4	4.2	3.1
NRW Holdings	NWH AU	3.12	942	16.4	11.9	11.1	2.2	5.0	19.0	4.7	4.0
Imdex Ltd	IMD AU	2.27	773	28.6	21.8	20.5	2.0	9.5	9.7	1.4	12.0
Austal	ASB AU	2.40	580	n.a.	26.7	17.3	0.9	7.7	3.5	0.3	2.0
Average				22.7	20.2	16.6	2.0	7.8	11.4	2.7	5.3
Asia Peers											
ST Engineering	STE SP	4.00	9,223	21.3	18.1	15.9	4.7	11.9	26.6	4.1	6.3
Sany Heavy Equip	631 HK	4.99	2,042	8.0	6.4	5.2	1.0	4.9	17.5	n.a.	8.4
Favelle Favco	FAVCO MK	2.15	107	9.9	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Average				13.1	12.2	10.6	2.9	8.4	22.0	4.1	7.3
Singapore Peers											
Dyna-Mac	DMHL SP	0.4	309	14.5	11.8	9.8	4.8	5.0	n.a.	3.0	8.9
Cse Global	CSE SP	0.405	203	11.1	10.9	9.9	1.1	5.8	10.8	6.8	3.7
Marco Polo Marine	MPM SP	0.062	172	10.3	8.0	7.4	1.2	4.1	14.2	2.4	4.4
Atlantic Nav	ATL SP	0.355	137	7.6	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Average				10.9	10.2	9.0	2.4	4.9	12.5	4.1	5.7
Civmec	CVL SP	0.815	306	7.9	7.3	6.8	1.0	4.1	14.3	5.5	6.1

Source: Bloomberg, UOB Kay Hian



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PROFIT & LOSS					BALANCE SHEET				
Year to 30 Jun (A\$m)	2023	2024F	2025F	2026F	Year to 30 Jun (A\$m)	2023	2024F	2025F	2026F
Net turnover	830.9	1,029.0	1,107.0	1,191.4	Fixed assets	476.3	475.3	474.5	473.6
EBITDA	103.1	103.0	110.7	118.8	Other LT assets	17.2	17.2	17.2	17.2
Deprec. & amort.	18.4	17.0	16.9	16.8	Cash/ST investment	70.4	95.3	126.8	164.1
EBIT	84.7	86.0	93.9	101.9	Other current assets	210.6	263.1	284.2	306.7
Total other non-operating income	2.6	3.0	1.0	1.0	Total assets	774.5	851.0	902.7	961.6
Associate contributions	0.0	0.0	0.0	0.0	ST debt	8.0	8.0	8.0	8.0
Net interest income/(expense)	(4.8)	(8.2)	(8.2)	(8.2)	Other current liabilities	189.4	228.3	242.8	258.3
Pre-tax profit	82.6	80.8	86.7	94.7	LT debt	48.5	48.5	48.5	48.5
Tax	(24.9)	(17.9)	(19.2)	(21.0)	Other LT liabilities	108.0	108.0	108.0	108.0
Minorities	(0.0)	(0.1)	(0.1)	(0.1)	Shareholders' equity	420.9	458.4	495.5	538.8
Net profit	57.7	62.8	67.4	73.6	Minority interest	(0.3)	(0.2)	(0.1)	(0.1)
Net profit (adj.)	57.7	62.8	67.4	73.6	Total liabilities & equity	774.5	851.0	902.7	961.6
CASH FLOW					KEY METRICS				
Year to 30 Jun (A\$m)	2023	2024F	2025F	2026F	Year to 30 Jun (A\$m)	2023	2024F	2025F	2026F
Operating	95.2	66.2	77.8	83.6	Profitability				
Pre-tax profit	82.6	80.8	86.7	94.7	EBITDA margin	12.4	10.0	10.0	10.0
Tax	(24.2)	(17.9)	(19.2)	(21.0)	Pre-tax margin	9.9	7.9	7.8	8.0
Deprec. & amort.	18.4	17.0	16.9	16.8	Net margin	6.9	6.1	6.1	6.2
Associates	0.0	0.0	0.0	0.0	ROA	7.7	7.7	7.7	7.9
Working capital changes	14.8	(13.7)	(6.5)	(6.9)	ROE	14.6	14.3	14.1	14.2
Non-cash items	(0.3)	0.0	0.0	0.0					
Other operating cashflows	4.0	0.0	0.0	0.0	Growth				
Investing	(19.4)	(16.0)	(16.0)	(16.0)	Turnover	2.7	23.8	7.6	7.6
Capex (growth)	(19.9)	(16.0)	(16.0)	(16.0)	EBITDA	16.5	(0.1)	7.5	7.3
Investments	0.0	0.0	0.0	0.0	Pre-tax profit	18.0	(2.1)	7.2	9.3
Proceeds from sale of assets	0.4	0.0	0.0	0.0	Net profit	13.6	9.0	7.2	9.3
Others	0.1	0.0	0.0	0.0	Net profit (adj.)	13.6	9.0	7.2	9.3
Financing	(46.3)	(25.3)	(30.3)	(30.3)	EPS	13.0	8.9	7.2	9.3
Dividend payments	(20.2)	(25.3)	(30.3)	(30.3)					
Proceeds from borrowings	45.5	0.0	0.0	0.0	Leverage				
Loan repayment	(63.0)	0.0	0.0	0.0	Debt to total capital	11.8	11.0	10.2	9.5
Others/interest paid	(8.6)	0.0	0.0	0.0	Debt to equity	13.4	12.3	11.4	10.5
Net cash inflow (outflow)	29.5	24.9	31.5	37.3	Net debt/(cash) to equity	(3.3)	(8.5)	(14.2)	(20.0)
Beginning cash & cash equivalent	40.8	70.4	95.3	126.8	Interest cover (x)	21.6	12.6	13.5	14.5
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Changes due to forex impact	0.0	0.0	0.0	0.0					



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