

#### Wednesday, 27 September 2023

#### MARKET NEWS

US stocks were lower on Tuesday, as the losses in the utilities, consumer discretionary, and real estate sectors led shares lower. At the close of the NYSE, the DJIA fell 1.14% while the S&P 500 index was down by 1.47%, and the NASDAQ Composite index slid 1.57%. Falling stocks outnumbered advancing ones on the NYSE by 2,482 to 452 and 64 ended unchanged; on the Nasdaq Stock Exchange, 2,934 declined and 1,397 advanced, while 160 ended unchanged. (Source: WSJ, Bloomberg)

During the last trading session, the FSSTI index fell 0.33pt to 3,215.07. Among the top active stocks were Yangzijiang Shipbuilding (-2.9%), Thai Beverage (-0.9%), UMS (+2.4%), SIA (-0.5%) and Rex International (-3.7%). The FTSE ST Mid Cap index fell 0.8% while the FTSE ST Small Cap Index was down 0.2%. The broader market saw 247 gainers and 287 losers with total trading value of S\$815.8m.

#### WHAT'S IN THE PACK

# <u>Singapore Small/Mid Cap</u> <u>Highlights:</u>

# Elite Commercial REIT - A visit to Elite's buildings in the UK.

(ELITE SP/NOT RATED/£0.25)

Elite is Singapore's first and only UK-focused S-REIT, with a portfolio of mostly freehold office spaces in the UK. Our visit of 14 properties covered London, North West and Scotland, and these were mainly leased ...

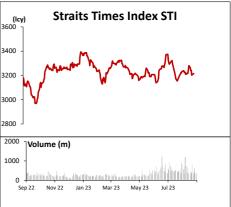
# <u>Singapore Technical Analysis:</u> Sembcorp Industries (SCI SP) Trading SELL

The price is trading below the cloud, keeping the downtrend intact. Conversion and base lines remain in a bearish crossover. The MACD is bearish and a bearish crossover is likely...

# Keppel Corp (KEP SP) - Trading SELL

The price is currently sitting at the key cloud support. A violation of this support will turn the chart outlook to bearish. A bearish conversion and base lines crossover are likely...

#### **PRICE CHART**



#### **KEY INDICES**

	Prev Close	1M %	YTD %
DJIA	33618.9	(2.1)	1.4
S&P 500	4273.5	(3.0)	11.3
FTSE 100	7625.7	3.9	2.3
AS30	7238.3	(1.3)	0.2
CSI 300	3692.9	(0.4)	(4.6)
FSSTI	3215.1	0.8	(1.1)
HSCEI	6030.8	(2.3)	(10.1)
HSI	17466.9	(2.7)	(11.7)
JCI	6923.8	0.4	1.1
KLCI	1445.6	0.1	(3.3)
KOSPI	2463.0	(2.2)	10.1
Nikkei 225	32315.1	2.2	23.8
SET	1494.0	(4.2)	(10.5)
TWSE	16276.1	(1.2)	15.1
BDI	1694	56.9	11.8
CPO (RM/mt)	3677	(3.4)	(9.2)
Brent Crude (US\$/bbl)	94	11.2	9.4
Source: Bloomberg			

# TOP VOLUME

Company	Price (S\$)	Chg (%)	Volume ('000s)
Seatrium	0.13	0.0	227,618
ESR-LOGOS REIT	0.28	(9.8)	59,793
Yangzijiang Shipbuilding	1.66	(2.9)	21,930
Genting Singapore	0.84	0.0	18,462
Thai Beverage	0.59	(8.0)	16,759

# **TOP GAINERS**

Company	Price (S\$)	Chg (%)	('000s)
OUE Commercial REIT	0.24	9.3	11,286
UMS Holdings	1.28	2.4	12,051
Thomson Medical Group	0.06	1.7	3,509
Sinarmas Land	0.19	1.6	35
Hutchison Port Holdings Trust	0.16	1.3	1,284

#### TOP LOSERS

Company	Price (S\$)	Chg (%)	Volume ('000s)
	(34)	(70)	(0003)
ESR-LOGOS REIT	0.28	(9.8)	59,793
Sri Trang Agro-Industry	0.63	(5.3)	0
Yangzijiang Shipbuilding	1.66	(2.9)	21,930
Keppel Infrastructure Trust	0.48	(2.1)	15,155
Golden Agri-Resources	0.26	(1.9)	11,559

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Trading sell range: S\$5.10-5.12

Last price: S\$5.11

Target price: S\$4.65

Protective stop: S\$5.30

Sembcorp Industries (SCI SP)

#### TRADERS' CORNER



# 6 4 2 0 8 6 4 2 0 8 6

lines remain in a bearish crossover. The MACD is bearish and a bearish crossover is likely. These could increase chances of the stock price continuing to move lower.

The price is trading below the cloud, keeping

the downtrend intact. Conversion and base

The potential downside target is S\$4.65. Stoploss could be placed at S\$5.30.

Approximate timeframe on average: 1-2 weeks (initiate this trade idea if the stock hits the entry price range within three trading days)

Our institutional research has a fundamental BUY and target price of S\$7.20.



# **Keppel Corp (KEP SP)**

Trading sell range: S\$6.78-6.80

Last price: S\$6.79
Target price: S\$6.30
Protective stop: S\$6.93

The price is currently sitting at the key cloud support. A violation of this support will turn the chart outlook to bearish. A bearish conversion and base lines crossover are likely. The MACD is bearish. These could increase chances of the stock price moving lower.

The potential downside target is \$\$6.30. Stoploss could be placed at \$\$6.93.

Approximate timeframe on average: 1-2 weeks (initiate this trade idea if the stock hits the entry price range within three trading days)

Our institutional research has a fundamental BUY and target price of S\$9.09.

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# Retail Market Mon<u>itor</u>

Wednesday, 27 September 2023

#### FROM THE REGIONAL MORNING NOTES...

# **Elite Commercial REIT (ELITE SP)**

A Visit To Elite's Buildings In The UK

Elite is Singapore's first and only UK-focused S-REIT, with a portfolio of mostly freehold office spaces in the UK. Our visit of 14 properties covered London, North West and Scotland, and these were mainly leased to the UK government's DWP which made up 92% of its 1H23 gross rental income. According to Bloomberg, Elite currently trades at above average yield of 14.4% vs its peers.

#### WHAT'S NEW

- Recession-proof REIT with stable cashflow. We visited the office premises of 14 properties in Elite Commercial REIT's (Elite) portfolio across three regions. These are a mostly a mix of Jobcentre Plus and back offices for its key tenant, the Department for Work and Pensions (DWP). The DWP, which generated 92% of 1H23 gross rental income, is the UK's largest public service department administering pension services and welfare benefits to over 20m persons. The UK government is rated AA and Aa3 by S&P and Moody's respectively and has one of the lowest debt-to-GDP ratios among the G7 countries, ensuring credit stability for Elite. On top of this, the weighted average lease expiry (WALE) was 4.5 years as at end-1H23, providing strong income visibility.
- Strong asset mix. Elite's portfolio of 155 buildings as of 30 Jun 23 is geographically diversified across the UK with total NLA of 3.9m sf and site area of 72ha. Around 97% of its properties are freehold, and portfolio valuation as at 31 Dec 22 stood at £466.2m, while the majority of its gross rental income is derived from triple net leases.
- Prioritising vacant asset management, capital management and portfolio future-proofing. In Elite's portfolio, a total of 12 assets have been vacated, of which two have been divested at an overall 14.4% premium above valuation as of 31 Jul 23, and three in advanced stages of divestment. A portion of the recycled gross proceeds was subsequently been used to improve gearing to 46.0% as of 1H23 (1Q23: 46.6%). During our visit, we observed that physical occupancy at front-facing Jobcentre Plus remains high, as the services provided require claimants to be physically present. Services provided by the DWP are highly essential to local communities, and Elite's strategically located assets (ie easily accessible by bus or train) allow the DWP to serve the public effectively.
- Positive rental reversions despite some challenges. Meanwhile, back offices such as call centres have lower physical occupancy due to the hybrid work model, where staff are only required to be in office at least twice a week. We note that management has reduced rent across 11 properties to effectively retain the tenant, and is actively sourcing for potential tenants for unused spaces in the meantime. Despite this, there is a net annualised rent increase of approximately 13.1% across the remaining portfolio, cushioning the negative impact from vacated assets and rental cuts.
- Trading at above average yield. Elite's 2023 yield of 14.4% is higher than 5.1% for peers investing in UK commercial properties and 6.2% for SGX-listed office REITS.

#### **KEY FINANCIALS**

Year to 31 Dec (£m)	2020*	2021	2022	1H23
Net turnover	21	35	37	21
EBITDA	16	29	32	18
Operating profit	16	29	32	18
Net profit (rep./act.)	7	23	23	11
Net profit (adj.)	7	23	23	11
EPU (GBP pence)	2.2	5.2	4.8	4.6
DPU (GBP pence)	4.4	5.4	4.8	3.6
PE (x)	11.2	4.8	5.2	6.9
P/B (x)	0.4	0.4	0.5	0.5
DPU YId (%)	17.8	21.7	19.2	14.4
Net margin (%)	35.6	66.1	62.1	51.7
Net debt/(cash) to equity (%)	37.6	70.7	85.9	88.5
Interest cover (x)	6.6	6.0	4.3	3.1
ROE (%)	n.a.	9.1	8.6	4.1
Consensus DPU	n.a.	n.a.	n.a.	n.a.
UOBKH/Consensus (x)	-	-	-	

<sup>\*</sup> Period from 6 Feb 20 to 31 Dec 20.

Source: Elite Commercial REIT, Bloomberg, UOB Kay Hian



your trusted financial partner

# Retail Market Monitor

Wednesday, 27 September 2023

# PROPERTIES VIEWED ON SITE VISIT

	Valuation	NLA
Region	(GBPm)	(sf)
London	7.8	16,786
London	9.0	17,470
London	10.2	35,119
London	6.2	18,741
London	8.0	14,424
North West	8.7	80,141
North West	25.0	156,542
	London London London London London North West	Region         (GBPm)           London         7.8           London         9.0           London         10.2           London         6.2           London         8.0           North West         8.7

Building	Region	Valuation (GBPm)	NLA (sf)
Tomlinson House, Blackpool Norcross Lane	North West	10.6	93,502
Duchy House, Preston	North West	3.2	43,217
Palatine House, Preston	North West	2.7	36,522
Whitburn Road, Bathgate	Scotland	1.9	31,484
Parklands, Falkirk	Scotland	9.3	81,350
Heron House, Falkirk	Scotland	3.1	25,454
Glasgow Benefits Centre, Glasgow	Scotland	30.0	137,287

# CROWN HOUSE, ROMFORD



Source: Elite Commercial REIT, UOB Kay Hian

# OATES HOUSE, STRATFORD



Source: Elite Commercial REIT, UOB Kay Hian

# GREAT WESTERN HOUSE, BIRKEN HEAD



Source: Elite Commercial REIT, UOB Kay Hian

# PEEL PARK, BLACKPOOL



Source: Elite Commercial REIT, UOB Kay Hian

#### PEER COMPARISON

				Price @	Target Market		Yield			Debt to De	Debt to	Debt to	
Company	Ticker	Rec	Curr	26 Sep 23 (Icy)	Price	Cap (US\$m)	2022 (x)	2023F (x)	2024F (x)	Equity (%)	Assets (%)	P/NAV (x)	
UK													
Great Portland Estates	GPE LN	NR	£	430.2	n.a.	1,330.3	2.9	2.9	3.0	27.5	21.0	0.57	
Land Securities Group	LAND LN	NR	£	608.2	n.a.	5,518.1	6.3	6.5	6.6	50.5	32.3	0.64	
British Land	BLND LN	NR	£	321	n.a.	3,625.6	7.1	6.9	7.1	43.4	28.9	0.54	
Derwent London	DLN LN	NR	£	1905	n.a.	2,605.7	4.1	4.2	4.3	30.6	22.7	0.55	
Average							5.1	5.1	5.2	38.0	26.2	0.58	
SINGAPORE													
CapitaLand Comm	CICT SP	BUY	S\$	1.86	2.20	9,050.4	5.7	5.7	5.9	68.3	40.4	0.88	
Keppel REIT	KREIT SP	BUY	S\$	0.87	1.12	2,398.1	6.8	6.6	6.7	73.2	39.2	0.65	
Average						•	6.2	6.1	6.3	70.7	39.8	0.76	
Elite Commercial REIT	ELITE SP	NR	£	0.25	n.a.	147.1	19.2	14.4	14.8	90.9	46.0	0.49	

Source: Bloomberg, UOB Kay Hian



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