

Thursday, 11 July 2024

#### SECTOR UPDATE

# Plantation - Malaysia

MPOB Jun 24: Data Remains Supportive To CPO Prices

The MPOB June 2024 data is supportive to CPO prices: the increase in palm oil inventory is slow and is likely to remain at the current level for the next few months in view of slower production growth. We maintain our view that CPO prices will trend higher in 2H24 due to tighter supplies and steady palm oil demand from India and China. Maintain OVERWEIGHT and focus on companies with good growth prospects and dividend yields like IOI Corporation (IOI MK) and Hap Seng Plantations (HAPL MK).

#### MPOB'S JUN 24 STATISTICS

| (m tonnes)            | Jun 24  | mom % chg | yoy % chg | 1H24    | yoy % chg |
|-----------------------|---------|-----------|-----------|---------|-----------|
| CPO Production        | 1.62    | (5.2)     | 11.6      | 8.88    | 9.9       |
| Palm Oil Stocks       | 1.83    | 4.3       | 6.6       | 1.83    | 6.6       |
| Palm Oil Domestic Use | 0.35    | 3.3       | (10.3)    | 1.97    | (0.6)     |
| Palm Oil Exports      | 1.21    | (12.8)    | 2.9       | 7.52    | 6.1       |
| Oleochemical          | 0.22    | (15.6)    | (0.4)     | 1.48    | 8.2       |
| Biodiesel             | 0.0     | (35.3)    | 12.5      | 0.16    | 72.2      |
| Palm Oil Imports      | 0.01    | (43.5)    | (19.4)    | 0.15    | (70.1)    |
| CPO Price (RM/tonne)  | 3,957.5 | 1.4       | 12.3      | 4,010.5 | 2.3       |

Source: MPOB. UOB Kay Hian

#### WHAT'S NEW

- Jun 24: Within market expectations. Palm oil inventory as at end-Jun 24 came in within expectations at 1.83m tonnes (+4.3% mom or +76,000 tonnes mom). The increase in palm oil inventory was mainly due to lower exports mom. The key highlights from the MPOB June report are:
  - a) Production: Although production came in within our latest estimates, it was below our initial estimate of 1.65m tonnes. The adjustment was made after the high rainfall in Sabah and Sarawak in late-Jun 24. This led to slower harvesting and also lower OER for June at 19.4% vs May of 19.52%. For 1H24, CPO production was up by 9.9% or 793,000 tonnes yoy. This strong recovery was driven largely by improvement in overall labour productivity and yield recovery in Sarawak.
  - **b) Exports:** Despite being lower mom, Jun 24 exports were still up yoy, with the demand likely to come from India and China.
  - c) Imports: Jun 24 imports slumped by 43.5% mom and 19.4% yoy. Despite lower export duty and levies in Indonesia, we are not seeing big movement of palm oil from Indonesia, which could be an indicator of lower palm oil supply in Indonesia.

#### **ACTION**

 Maintain OVERWEIGHT. We maintain our view on: a) firm CPO prices and the recovery of by-product prices, b) lower cost of production supported by better oil yield per ha and lower fertiliser prices, and c) strong cashflow which continues to support decent yield for some of the mid-sized plantation companies. This coupled with the recent 1Q24 results show a positive yoy earnings trend, which we reckon will continue the momentum to the next result.

## **OVERWEIGHT**

(Maintained)

#### STOCK PICKS

|                      |     | Share Price | Target Price |
|----------------------|-----|-------------|--------------|
| Company              | Rec | (RM)        | (RM)         |
| Genting Plantations  | BUY | 5.85        | 6.65         |
| Hap Seng Plantations | BUY | 1.74        | 2.25         |
| IOI Corporation      | BUY | 3.68        | 4.80         |
| KL Kepong            | BUY | 20.02       | 24.80        |

Source: UOB Kay Hian

#### CPO PRICE ASSUMPTIONS (RM/TONNE)

|                                    | CPO Price (RM/tonne) |
|------------------------------------|----------------------|
| 2020                               | 2,686                |
| 2021                               | 4,408                |
| 2022                               | 5,088                |
| 2023                               | 3,810                |
| Our forecast:                      |                      |
| 2024F                              | 4,200                |
| CPO Price:                         |                      |
| MPOB @ 7 June 24                   | 3,985.50             |
| BMD 3 <sup>rd</sup> Month Contract | 3,917.00             |
|                                    |                      |

Source: MPOB, Bloomberg, UOB Kay Hian

## ANALYST(S)

Anas Fitri Ahmad +603 2147 1915 anasfitri@uobkayhian.com

Malaysia Research Team +603 2147 1988 research@uobkayhian.com

## PEER COMPARISON

| Company              | Ticker  | Rec  | Price @    | Target | Market         |             | PE           |              |            |            | 2024F | Div          |
|----------------------|---------|------|------------|--------|----------------|-------------|--------------|--------------|------------|------------|-------|--------------|
| , ,                  |         |      | 10 July 24 | Price  | Cap<br>(US\$m) | 2023<br>(x) | 2024F<br>(x) | 2025F<br>(x) | ROE<br>(%) | P/B<br>(x) | Div   | Yield<br>(%) |
| Malaysia             |         |      | (RM)       | (RM)   |                |             |              |              |            |            | (sen) |              |
| Genting Plantations  | GENP MK | BUY  | 5.85       | 6.65   | 1116.8         | 16.9        | 15.0         | 20.0         | 4.8        | 1.0        | 17.1  | 2.9          |
| Hap Seng Plantations | HAPL MK | BUY  | 1.74       | 2.25   | 296.1          | 14.0        | 8.6          | 13.1         | 4.7        | 0.7        | 11.8  | 6.8          |
| IOI Corporation      | IOI MK  | BUY  | 3.68       | 4.8    | 4857.7         | 15.6        | 14.4         | 13.9         | 10.0       | 2.0        | 14.7  | 4.0          |
| KL Kepong            | KLK MK  | BUY  | 20.02      | 24.8   | 4670.5         | 23.3        | 19.3         | 14.2         | 5.8        | 1.5        | 76.3  | 3.8          |
| Kim Loong            | KIML MK | HOLD | 2.21       | 1.95   | 458.5          | 13.0        | 14.7         | 11.6         | 17.4       | 2.5        | 15.5  | 7.0          |
| SD Guthrie           | SDG MK  | HOLD | 4.21       | 4.15   | 6195.1         | 33.1        | 17.4         | 20.5         | 9.6        | 1.5        | 14.5  | 3.4          |
| Sarawak Oil Palms    | SOP MK  | HOLD | 2.85       | 3      | 540.8          | 8.5         | 6.6          | 5.7          | 8.8        | 0.7        | 8.6   | 3.0          |

Source: Respective companies. Bloomberg, UOB Kay Hian



Thursday, 11 July 2024

• **Top picks:** Our top picks include companies with good growth prospects and dividend yields. We also expect higher CPO prices. Our top picks for the sector remain IOI Corporation and Hap Seng Plantations.

## **SECTOR CATALYSTS**

- Outlook for July. Oil palm trees are expected to enter the high production season in 3Q24. Although we are looking at mom growth for Jul 24, it is likely to be low- to mid-single-digit. Malaysia exports are expected to be good in July, which will offset the production growth and lead to lower to flattish end-stocks mom. Thus, the upcoming data remains supportive to elevated CPO prices.
- 2Q24 pure upstream companies should report better earnings yoy and qoq. This is driven by: a) better selling volume and production (up yoy and qoq), b) better selling price, and c) lower cost of production due largely to lower fertiliser prices. For companies with downstream exposure, refining margins remain thin and competitive, which may offset the improvement from upstream.

#### **ASSUMPTION**

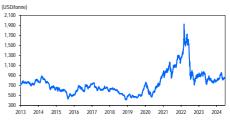
Maintain CPO price assumption at RM4,200/tonne. For 1H24, CPO spot price was at an
average of RM4,018.3/tonne (+2.5% yoy). As we expect higher trading prices in 2H24, we
are maintaining our CPO ASP assumption for 2024 at RM4,200/tonne.

#### CPO JUN 24 CPO PRODUCTION BY REGION

| (m tonnes)     | Jun 24 | mom % chg | yoy % chg | 1H24 | yoy % chg |
|----------------|--------|-----------|-----------|------|-----------|
| CPO Production | 1.6    | (5.2)     | 11.6      | 8.8  | 9.9       |
| Pen Malaysia   | 0.9    | (4.7)     | 27.1      | 5.0  | 19.3      |
| Sabah          | 0.3    | (8.2)     | (8.2)     | 1.9  | (5.4)     |
| Sarawak        | 0.3    | (3.8)     | (1.9)     | 1.8  | 3.6       |

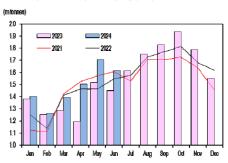
Source: MPOB

## **CPO PRICE MOVEMENT**



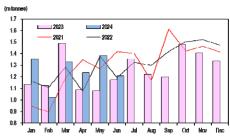
Source: Bloomberg

## MALAYSIA PALM OIL PRODUCTION



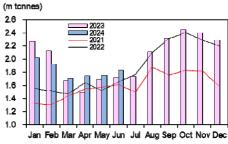
Source: MPOB

#### MALAYSIA PALM OIL EXPORTS



Source: MPOB

## MALAYSIA PALM OIL INVENTORY



Source: MPOB



Thursday, 11 July 2024

#### Disclosures/Disclaimers

This report is prepared by UOB Kay Hian Private Limited ("UOBKH"), which is a holder of a capital markets services licence and an exempt financial adviser in Singapore.

This report is provided for information only and is not an offer or a solicitation to deal in securities or to enter into any legal relations, nor an advice or a recommendation with respect to such securities.

This report is prepared for general circulation. It does not have regard to the specific investment objectives, financial situation and the particular needs of any recipient hereof. Advice should be sought from a financial adviser regarding the suitability of the investment product, taking into account the specific investment objectives, financial situation or particular needs of any person in receipt of the recommendation, before the person makes a commitment to purchase the investment product.

This report is confidential. This report may not be published, circulated, reproduced or distributed in whole or in part by any recipient of this report to any other person without the prior written consent of UOBKH. This report is not directed to or intended for distribution to or use by any person or any entity who is a citizen or resident of or located in any locality, state, country or any other jurisdiction as UOBKH may determine in its absolute discretion, where the distribution, publication, availability or use of this report would be contrary to applicable law or would subject UOBKH and its connected persons (as defined in the Financial Advisers Act, Chapter 110 of Singapore) to any registration, licensing or other requirements within such jurisdiction.

The information or views in the report ("Information") has been obtained or derived from sources believed by UOBKH to be reliable. However, UOBKH makes no representation as to the accuracy or completeness of such sources or the Information and UOBKH accepts no liability whatsoever for any loss or damage arising from the use of or reliance on the Information. UOBKH and its connected persons may have issued other reports expressing views different from the Information and all views expressed in all reports of UOBKH and its connected persons are subject to change without notice. UOBKH reserves the right to act upon or use the Information at any time, including before its publication herein.

Except as otherwise indicated below, (1) UOBKH, its connected persons and its officers, employees and representatives may, to the extent permitted by law, transact with, perform or provide broking, underwriting, corporate finance-related or other services for or solicit business from, the subject corporation(s) referred to in this report; (2) UOBKH, its connected persons and its officers, employees and representatives may also, to the extent permitted by law, transact with, perform or provide broking or other services for or solicit business from, other persons in respect of dealings in the securities referred to in this report or other investments related thereto; (3) the officers, employees and representatives of UOBKH may also serve on the board of directors or in trustee positions with the subject corporation(s) referred to in this report. (All of the foregoing is hereafter referred to as the "Subject Business"); and (4) UOBKH may otherwise have an interest (including a proprietary interest) in the subject corporation(s) referred to in this report.

As of the date of this report, no analyst responsible for any of the content in this report has any proprietary position or material interest in the securities of the corporation(s) which are referred to in the content they respectively author or are otherwise responsible for.

## IMPORTANT DISCLOSURES FOR U.S. PERSONS

This research report was prepared by UOBKH, a company authorized, as noted above, to engage in securities activities in Singapore. UOBKH is not a registered broker-dealer in the United States and, therefore, is not subject to U.S. rules regarding the preparation of research reports and the independence of research analysts. This research report is provided for distribution by UOBKH (whether directly or through its US registered broker dealer affiliate named below) to "major U.S. institutional investors" in reliance on the exemption from registration provided by Rule 15a-6 of the U.S. Securities Exchange Act of 1934, as amended (the "Exchange Act"). All US persons that receive this document by way of distribution from or which they regard as being from UOBKH by their acceptance thereof represent and agree that they are a major institutional investor and understand the risks involved in executing transactions in securities.

Any U.S. recipient of this research report wishing to effect any transaction to buy or sell securities or related financial instruments based on the information provided in this research report should do so only through UOB Kay Hian (U.S.) Inc ("UOBKHUS"), a registered broker-dealer in the United States. Under no circumstances should any recipient of this research report effect any transaction to buy or sell securities or related financial instruments through UOBKH.

UOBKHUS accepts responsibility for the contents of this research report, subject to the terms set out below, to the extent that it is delivered to and intended to be received by a U.S. person other than a major U.S. institutional investor.

The analyst whose name appears in this research report is not registered or qualified as a research analyst with the Financial Industry Regulatory Authority ("FINRA") and may not be an associated person of UOBKHUS and, therefore, may not be subject to applicable restrictions under FINRA Rules on communications with a subject company, public appearances and trading securities held by a research analyst account.



Thursday, 11 July 2024

## **Analyst Certification/Regulation AC**

Each research analyst of UOBKH who produced this report hereby certifies that (1) the views expressed in this report accurately reflect his/her personal views about all of the subject corporation(s) and securities in this report; (2) the report was produced independently by him/her; (3) he/she does not carry out, whether for himself/herself or on behalf of UOBKH or any other person, any of the Subject Business involving any of the subject corporation(s) or securities referred to in this report; and (4) he/she has not received and will not receive any compensation that is directly or indirectly related or linked to the recommendations or views expressed in this report or to any sales, trading, dealing or corporate finance advisory services or transaction in respect of the securities in this report. However, the compensation received by each such research analyst is based upon various factors, including UOBKH's total revenues, a portion of which are generated from UOBKH's business of dealing in securities.

Reports are distributed in the respective countries by the respective entities and are subject to the additional restrictions listed in the following table.

| ollowing table. |   |
|-----------------|---|
| General         | This report is not intended for distribution, publication to or use by any person or entity who is a citizen or resident of or located in any country or jurisdiction where the distribution, publication or use of this report would be contrary to applicable law or regulation.  |
| Hong Kong       | This report is distributed in Hong Kong by UOB Kay Hian (Hong Kong) Limited ("UOBKHHK"), which is regulated by the Securities and Futures Commission of Hong Kong. Neither the analyst(s) preparing this report nor his associate, has trading and financial interest and relevant relationship specified under Para. 16.4 of Code of Conduct in the listed corporation covered in this report. UOBKHHK does not have financial interests and business relationship specified under Para. 16.5 of Code of Conduct with the listed corporation covered in this report. Where the report is distributed in Hong Kong and contains research analyses or reports from a foreign research house, please note:  (i) recipients of the analyses or reports are to contact UOBKHHK (and not the relevant foreign research house) in Hong Kong in respect of any matters arising from, or in connection with, the analysis or report; and  (ii) to the extent that the analyses or reports are delivered to and intended to be received by any person in Hong Kong who is not a professional investor, or institutional investor, UOBKHHK accepts legal responsibility for the contents of the analyses or reports only to the extent required by law. |
| Indonesia       | This report is distributed in Indonesia by PT UOB Kay Hian Sekuritas, which is regulated by Financial Services Authority of Indonesia ("OJK"). Where the report is distributed in Indonesia and contains research analyses or reports from a foreign research house, please note recipients of the analyses or reports are to contact PT UOBKH (and not the relevant foreign research house) in Indonesia in respect of any matters arising from, or in connection with, the analysis or report.  |
| Malaysia        | Where the report is distributed in Malaysia and contains research analyses or reports from a foreign research house, the recipients of the analyses or reports are to contact UOBKHM (and not the relevant foreign research house) in Malaysia, at +603-21471988, in respect of any matters arising from, or in connection with, the analysis or report as UOBKHM is the registered person under CMSA to distribute any research analyses in Malaysia.  |
| Singapore       | This report is distributed in Singapore by UOB Kay Hian Private Limited ("UOBKH"), which is a holder of a capital markets services licence and an exempt financial adviser regulated by the Monetary Authority of Singapore. Where the report is distributed in Singapore and contains research analyses or reports from a foreign research house, please note: (i) recipients of the analyses or reports are to contact UOBKH (and not the relevant foreign research house) in Singapore in respect of any matters arising from, or in connection with, the analysis or report; and (ii) to the extent that the analyses or reports are delivered to and intended to be received by any person in Singapore who is not an accredited investor, expert investor or institutional investor, UOBKH accepts legal responsibility for the contents of the analyses or reports only to the extent required by law.   |
| Thailand        | This report is distributed in Thailand by UOB Kay Hian Securities (Thailand) Public Company Limited, which is regulated by the Securities and Exchange Commission of Thailand.  |
| United          | This report is being distributed in the UK by UOB Kay Hian (U.K.) Limited, which is an authorised person in the meaning   |
| Kingdom         | of the Financial Services and Markets Act and is regulated by The Financial Conduct Authority. Research distributed in the UK is intended only for institutional clients.   |
| United          | This report cannot be distributed into the U.S. or to any U.S. person or entity except in compliance with applicable U.S.   |
| States of       | laws and regulations. It is being distributed in the U.S. by UOB Kay Hian (US) Inc, which accepts responsibility for its  |
| America         | contents. Any U.S. person or entity receiving this report and wishing to effect transactions in any securities referred to in   |
| ('U.S.')        | the report should contact UOB Kay Hian (US) Inc. directly.  |

Copyright 2024, UOB Kay Hian Pte Ltd. All rights reserved.

http://research.uobkayhian.com

RCB Regn. No. 197000447W