

## Regional Morning Notes

Tuesday, 14 May 2024

#### **COMPANY RESULTS**

# SIA Engineering (SIE SP)

FY24: Core Net Profit In Line; Expect Further Earnings Recovery In FY25

SIAEC's FY24 core net profit of S\$121m (+135% yoy) was spot on against our forecast. We expect SIAEC's earnings to move close towards a full recovery in the upcoming year (FY25), driven by a further increase in business volume, although cost pressure could still be a near-term drag on margins. SIAEC's valuation is palatable, trading at 17.0x/15.1x FY25/26F PE (or 12.7x/11.4x if excluding net cash) and offering 5.2%/5.4% dividend yields by our estimates. Maintain BUY. Target: S\$2.70.

#### **FY24 RESULTS**

V	4051/04	4051/00	yoy	2051/04	qoq	E\/0.4	E\/00	yoy	Prev.	Actual as %
Year to 31 Mar (S\$m)	4QFY24	4QFY23	% chg	3QFY24	% chg	FY24	FY23	% chg	FY24F	of FY24F
Revenue	288.5	225.7	+27.8	291.7	-1.1	1094.2	796.0	+37.5	1093.5	100%
Opex	283	229	+23.7	295	-4.1	1091.9	822.3	+32.8	1089.0	100%
EBIT	5.6	-3.0	n.m.	-3.4	n.m.	2.3	-26.3	n.m.	4.5	n.m.
JVs/associates contri.	27.2	17.1	+58.9	23.8	+14.1	101.0	77.8	+29.8	100.0	101%
Net Profit	10.9	21.1	-48.5	26.9	-59.6	97.1	66.4	+46.2	121.0	80%
Core net profit	34.9	17.3	+101.9	26.9	+29.7	121.1	51.5	+135.1	121.0	100%
Margins (%)										
EBIT	1.9	-1.3	+3.3ppt	-1.2	+3.1ppt	0.2	-3.3	+3.5ppt	0.4	
Net profit	3.8	9.4	-5.6ppt	9.2	-5.5ppt	8.9	8.3	+0.5ppt	11.1	
Core net profit	12.1	7.7	+4.4ppt	9.2	+2.9ppt	11.1	6.5	+4.6ppt	11.1	

<sup>\*</sup>Core net profit estimates excludes non-recurring items such as impairment losses and government support Source: SIAEC, UOB Kay Hian

## **RESULTS**

- FY24 core performance in line. SIA Engineering's (SIAEC) FY24 headline net profit of \$\$97.1m (+46.2% yoy) was impacted by one-off items, including a \$\$25.1m write-off related to the exit from PW1500G engines Risk-Revenue Sharing Programme (RRSP), a legacy investment SIAEC entered into with engine OEM Pratt & Whiney (P&W) back in 2010. Excluding one-off items, SIAEC's core net profit of \$\$121m was spot on against our forecast. Revenue rose 37.5% yoy to \$\$1,094m, driven by revenue growth across all business units as business volume increased. Revenue from the airframe and line maintenance division rose 29.7% yoy to \$\$836.3m in FY24, while revenue from the engine and component division rose 70.8% yoy to \$\$258.0m.
- Operating profit turned around. FY24 ended with a slight positive operating profit of S\$2.3m (FY23: S\$26.3m in losses), the first annual operating profit for SIAEC since the onset of the pandemic. 4QFY24 operating profit returned to the black at S\$5.6m, reversing the S\$3.4m operating loss in 3QFY24.
- JVs and associates remained key contributors. JVs and associates turned in S\$101m profit contribution in FY24, up 29.8% yoy, driven mainly by overall better performance of JVs and associates in the engine and component division.

## **KEY FINANCIALS**

Year to 31 Mar (S\$m)	2023	2024	2025F	2026F	2027F
Net turnover	796	1,094	1,240	1,291	1,344
EBITDA	38	65	107	124	129
Operating profit	(26)	2	40	55	58
Net profit (rep./act.)	66	97	155	173	182
EPS (S\$ cent)	5.9	8.6	13.7	15.4	16.2
PE (x)	39.6	27.0	17.0	15.1	14.4
P/B (x)	1.6	1.5	1.5	1.5	1.4
EV/EBITDA (x)	35.7	20.6	12.6	10.9	10.4
Dividend yield (%)	2.4	3.4	5.2	5.4	5.6
Net margin (%)	8.3	8.9	12.5	13.4	13.6
Net debt/(cash) to equity (%)	(37.6)	(37.6)	(35.6)	(35.3)	(35.1)
ROE (%)	4.1	5.8	9.1	9.9	10.2

Source: SIAEC, Bloomberg, UOB Kay Hian

## **BUY**

## (Maintained)

Share Price	S\$2.33
Target Price	S\$2.70
Upside	+15.8%
(Previous TP	S\$2.73)

#### **COMPANY DESCRIPTION**

Aircraft maintenance, repair, and overhaul (MRO) operator, 2022 Asia-Pacific MRO of the Year Award winner by Airline Economics Magazine.

#### STOCK DATA

GICS sector	Industrials
Bloomberg ticker:	SIE SP
Shares issued (m):	1,122.1
Market cap (S\$m):	2,614.4
Market cap (US\$m):	1,931.5
3-mth avg daily t'over (US\$m):	0.4

#### Price Performance (%)

JZ-WEEK I	iigi //iow	3\$2.30/3\$2.13		
1mth	3mth	6mth	1yr	YTD
3.6	0.9	0.9	0.0	(1.7)
Major S	hareholders	s		%
SIA				77.5
FY25 NAV	//Share (S\$)		1.54	
FY25 Net	Cash/Share		0.46	

S\$2.50/S\$2.10

#### PRICE CHART



Source: Bloomberg

ANALYST(S)

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- Declared 6 S cents final DPS. SIAEC declared a 6 S cents final dividend for FY24, raising QUARTERLY EARNINGS TREND full-year DPS to 8 S cents, compared with FY23 full-year DPS of 5.5 S cents. This leads to FY24 yield of 3.5% based on current price.
- Strong balance sheet with S\$641m in net cash. SIAEC's net cash position stood at S\$641m as at end-FY24 (end-FY23: S\$631m), equivalent to 25% of SIAEC's market cap.

#### STOCK IMPACT

- . Continued recovery of flight activities at Changi Airport. Flight activities at Changi Airport recovered to 93.9% of pre-pandemic levels in Mar 24. SIAEC's line maintenance business volume at Changi Airport recovered slightly faster, having reached 94.4% of pre-pandemic levels. We note that SIAEC has managed to gain market share over the past years, with its share of line maintenance business volume at Changi Airport rising to 85.2% in FY24, compared with <80% before the pandemic.
- Key business developments. SIAEC announced several major business developments, including securing a 12-year contract to provide component support to Air India's A320 fleet (started in Mar 24), as well as expanding engine service capacity under its major JV/associate Singapore Aero Engine Services (SAESL) and Eagle Services Asia (ESA). SIAEC has also entered an agreement to lease two hangers in Subang Airport, Malaysia. Currently under refurbishment, the two hangers will add to SIAEC's base maintenance capacity once they become operational in 2025.

Over the weekend, SIAEC announced a strategic partnership with Air India to jointly develop Air India's base maintenance facilities in Bangalore, which is expected to be ready in 2026. It is still early to incorporate any financial impact, as the development is still in the conceptualisation stage. However, SIAEC believes the impact of this partnership to be potentially significant in the long run. We are positive on this development as it may open up opportunities for SIAEC to establish presence in the large India market with a strong local partner and bring good investment opportunities for SIAEC to deploy its sizeable net cash position.

• FY25 outlook: Business volume recovery continues, while margin pressure also FLIGHT ACTIVITIES AT CHANGI AIRPORT remains. Management sees healthy demand for MRO services as global air travel and flight activities edge closer to pre-pandemic levels. We expect the increase in business volume to continue to drive SIAEC's revenue/profitability recovery in FY25. On the other hand, management cautioned that a tight labour market, supply chain issues and inflation may continue to weigh on SIAEC's operating margins in the near term.

#### **EARNINGS REVISION/RISK**

- Cut FY25/26 earnings forecasts by 10.9%/3.6% respectively as we factor in higher margin pressure in the near term.
- Key risks: a) Margin pressure from labour and raw material cost inflation, and b) delay in project deliveries due to supply chain issues.

#### VALUATION/RECOMMENDATION

• Maintain BUY with a slightly lower DCF-based target price of \$\$2.70. SIAEC currently trades at 15.1x FY26F PE (or 11.4x if ex-net-cash), or 2.1SD below its pre-pandemic historical mean of 23.2x. SIAEC offers 5.2%/5.4% dividend yields in FY25/26, by our estimate.

#### SHARE PRICE CATALYST

• Re-rating catalysts include: a) continued recovery of earnings and dividend, and b) valueunlocking events that better utilise its large cash pile, such as earnings-accretive acquisitions.

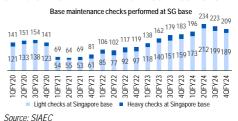


Source: SIAEC, UOB Kay Hian

#### NUMBER OF FLIGHTS HANDLED BY SIAEC AT **CHANGI AIRPORT**



SIAEC'S BASE MAINTENANCE BUSINESS VOLUME



**RECOVERED TO 94% OF PRE-PANDEMIC LEVELS IN** 



Source: Changi Airport



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PROFIT & LOSS					BALANCE SHEET				
Year to 31 Mar (S\$m)	2024	2025F	2026F	2027F	Year to 31 Mar (S\$m)	2024	2025F	2026F	20271
Net turnover	1,094.2	1,240.3	1,290.8	1,343.5	Fixed assets	288.6	296.7	305.1	313.8
EBITDA	65.4	106.7	123.9	129.0	Other LT assets	798.8	816.3	834.6	854.0
Deprec. & amort.	63.1	66.9	68.8	70.8	Cash/ST investment	646.0	621.1	629.8	640.3
EBIT	2.3	39.7	55.1	58.2	Other current assets	354.9	414.2	427.3	440.9
Total other non-operating income	(24.0)	0.0	0.0	0.0	Total assets	2,088.3	2,148.2	2,196.7	2,249.0
Associate contributions	101.0	106.9	113.0	119.4	ST debt	27.9	25.2	25.2	25.2
Net interest income/(expense)	20.0	20.2	20.3	20.3	Other current liabilities	273.9	296.3	306.2	316.5
Pre-tax profit	99.3	166.8	188.4	197.9	LT debt	82.5	80.1	80.1	80.1
Tax	(2.2)	(12.0)	(15.1)	(15.7)	Other LT liabilities	0.7	0.7	0.7	0.7
Minorities	0.0	0.0	0.0	0.0	Shareholders' equity	1,687.1	1,729.7	1,768.4	1,810.3
Net profit	97.1	154.9	173.3	182.2	Minority interest	16.2	16.2	16.2	16.2
					Total liabilities & equity	2,088.3	2,148.2	2,196.7	2,249.0
CASH FLOW					KEY METRICS				
Year to 31 Mar (S\$m)	2024	2025F	2026F	2027F	Year to 31 Mar (%)	2024	2025F	2026F	2027F
			105.6	109.9	Profitability	2021	20201	20201	20271
Operating  Dro toy profit	100.4 99.3	57.8 166.8	188.4	197.9	EBITDA margin	6.0	8.6	9.6	9.6
Pre-tax profit					ű				
Tax  Donroe % amort	(0.8) 63.1	(12.0) 66.9	(15.1) 68.8	(15.7) 70.8	Pre-tax margin	9.1	13.5	14.6	14.7
Deprec. & amort.					Net margin	8.9	12.5	13.4	13.6
Associates Working conitol changes	(40.4)	(38.9)	(39.0)	(40.6)	ROA	4.8	7.3	8.0	8.2
Working capital changes	25.9 9.9	(36.9)	(3.2)	(3.4)	ROE	5.8	9.1	9.9	10.2
Non-cash items		0.0	0.0	0.0					
Other operating cashflows	(56.6)	(88.2) <b>67.4</b>	(94.3)	(99.2) <b>74.</b> 7	Growth				
Investing	30.8		71.0		Turnover	37.5	13.4	4.1	4.1
Capex (maintenance)	(48.7) 15.7	(47.4)	(49.1)	(50.8)	EBITDA	73.5	63.1	16.2	4.1
Investments		0.0	0.0	0.0	Pre-tax profit	51.6	68.0	12.9	5.1
Proceeds from sale of assets	14.0	0.0	0.0		Net profit	46.2	59.5	11.9	5.1
Others	49.8	114.9	120.1	125.5	EPS	46.2	59.5	11.9	5.1
Financing	(117.7)	(150.1)	(167.9)	(174.1)					
Dividend payments	(84.3)	(112.2)	(134.7)	(140.3)	Leverage				
Issue of shares	0.0	0.0	0.0	0.0	Debt to total capital	6.1	5.7	5.6	5.5
Proceeds from borrowings	2.7	0.0	0.0	0.0	Debt to equity	6.5	6.1	6.0	5.8
Loan repayment Others/interest paid	0.0	(5.1)	0.0	0.0	Net debt/(cash) to equity				
Others/interest paid	(36.1)	(32.8)	(33.3)	(33.9)	rest debutedant to equity	(37.6)	(35.6)	(35.3)	(35.1)
Net cash inflow (outflow)	13.5	(24.9)	8.7	10.5					
Beginning cash & cash equivalent	633.0	646.0	621.1	629.8					
Changes due to forex impact	(0.5)	0.0	0.0	0.0					

646.0

621.1

629.8

640.3

Ending cash & cash equivalent



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