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COMPANY RESULTS

SIA Engineering (SIE SP)

1QFY24: Results In Line; Core Profitability Continues To Recover

SIAEC's 1QFY24 net profit of S\$27.0m (+111% yoy) was in line with our expectation, at 22% of our full-year forecast. The company achieved a turnaround at the operating level while its JV/associates contribution continued to improve. We expect SIAEC's earnings to further improve for the rest of FY24, as regional flight activities continue to recover. Maintain BUY with an unchanged target price of S\$2.67.

1QFY24 RESULTS

| | 1Q | 4Q | qoq | 1Q | yoy | Prev. |
|-------------------------------------|------|------|---------|-------|---------|-------|
| Year to 31 Mar (S\$m) | FY24 | FY23 | % chg | FY23 | % chg | FY24F |
| Revenue | 262 | 226 | +16.0 | 172 | +52.7 | 983 |
| Opex | 262 | 229 | +14.4 | 176 | +49.0 | 946 |
| EBIT | 0.4 | -3.0 | n.m. | -4.0 | n.m. | 37.3 |
| Core EBIT (excl. gov support) | 0.4 | -3.0 | n.m. | -12.6 | n.m. | 37.3 |
| JVs/associates contribution | 21.9 | 17.1 | +28.1 | 16.4 | +33.5 | 80.0 |
| Net profit | 27.0 | 21.1 | +27.9 | 12.8 | +110.9 | 121.0 |
| Core net profit (excl. gov support) | 27.0 | 21.0 | +28.7 | 4.2 | n.m. | 121.0 |
| Margins (%) | | | | | | |
| EBIT | 0.2 | -1.3 | +1.5ppt | -2.3 | +2.5ppt | 3.8 |
| Net profit margin | 10.3 | 9.4 | +1.0ppt | 7.5 | +2.8ppt | 12.3 |

Source: SIA Engineering, UOB Kay Hian

RESULTS

- Results in line. SIA Engineering's (SIAEC) 1QFY24 net profit of \$\$27.0m (+28% qoq, +111% yoy) was in line with our expectation, within our guided range of \$\$25m-30m and forming 22% of our full-year forecast. Revenue rose 16% qoq or 53% yoy to \$\$262m, driven by recovery of demand for line maintenance and maintenance, repair, and overhaul (MRO) services. In 1QFY24, the number of flights handled by SIAEC's line maintenance unit in Singapore recovered to 84% of pre-pandemic volume (+69% yoy, +11% qoq).
- Turnaround at the operating level. SIAEC recorded an operating profit of \$0.4m for the quarter, an improvement of \$4.4m yoy. It marked the first quarter of profit (without government wage support) at the operating level since the onset of the pandemic. Excluding the impact of wage support recorded in the same quarter last year, operating performance improved by \$13.0m yoy.
- Improving performance of JVs and associates. SIAEC's JVs and associates remained the key profit contributors to the group, turning in S\$21.9m profit in 1QFY24 (4QFY23: S\$17.1m, 1QFY23: S\$17.1m). JVs and associates of the engine and component segment contributed a profit of S\$21.2m and those in the airframe and line maintenance segment contributed the remaining S\$0.7m. Management noted that the company is still facing some supply chain issues (component shortage) in some of its businesses, though the operational impacts are still manageable.
- Balance sheet remained rock-solid with a net cash position of over S\$600m as at end-1QFY24, equivalent to about 23% of SIAEC's market cap.

KEY FINANCIALS

| KETTIMANOIALO | | | | | |
|-------------------------------|--------|--------|--------|--------|--------|
| Year to 31 Mar (S\$m) | 2022 | 2023 | 2024F | 2025F | 2026F |
| Net turnover | 566 | 796 | 1,060 | 1,161 | 1,203 |
| EBITDA | 41 | 38 | 102 | 144 | 150 |
| Operating profit | (22) | (26) | 30 | 69 | 73 |
| Net profit (rep./act.) | 68 | 66 | 121 | 174 | 180 |
| EPS (S\$ cent) | 6.0 | 5.9 | 10.7 | 15.4 | 16.0 |
| PE (x) | 40.3 | 41.1 | 22.5 | 15.7 | 15.2 |
| P/B (x) | 1.7 | 1.6 | 1.6 | 1.5 | 1.5 |
| EV/EBITDA (x) | 36.6 | 40.4 | 15.7 | 10.9 | 10.3 |
| Dividend yield (%) | 0.0 | 2.3 | 3.7 | 5.0 | 5.0 |
| Net margin (%) | 11.9 | 8.3 | 11.4 | 15.0 | 14.9 |
| Net debt/(cash) to equity (%) | (38.4) | (37.6) | (31.7) | (31.8) | (31.8) |
| ROE (%) | 4.3 | 4.1 | 7.2 | 10.1 | 10.1 |

Source: SIAEC, Bloomberg, UOB Kay Hian

BUY

(Maintained)

| Share Price | S\$2.42 |
|--------------|---------|
| Target Price | S\$2.67 |
| Upside | +10.2% |

COMPANY DESCRIPTION

Aircraft maintenance, repair, and overhaul (MRO) operator, 2022 Asia-Pacific MRO of the Year Award winner by Airline Economics Magazine

STOCK DATA

| GICS sector | Industrials |
|---------------------------------|-------------|
| Bloomberg ticker: | SIE SP |
| Shares issued (m): | 1,123.9 |
| Market cap (S\$m): | 2,719.8 |
| Market cap (US\$m): | 2,047.1 |
| 3-mth avg daily t'over (US\$m): | 0.7 |

Price Performance (%)

| 52-week h | igh/low | S\$2.53/S\$2.02 | | | |
|-----------|---------------|-----------------|-------|------|--|
| 1mth | 3mth | 6mth | 1yr | YTD | |
| 0.4 | 9.0 | (2.4) | (0.4) | 3.4 | |
| Major Sh | nareholders | 3 | | % | |
| SIA | | | | 77.5 | |
| FY24 NAV | //Share (S\$) | | | 1.51 | |
| FY24 Net | Cash/Share (| (S\$) | | 0.38 | |

PRICE CHART



Source: Bloomberg

ANALYST(S)

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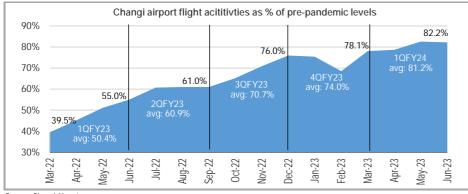


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STOCK IMPACT

• Continued recovery of flight activities at Changi Airport. Flight activities at Changi Airport (SIAEC's home base) recovered to 82.2% of the pre-pandemic levels in Jun 23 (averaging at 81.2% for 1QFY24). Based on our estimates, SIAEC commanded the lion's 84% share of line maintenance business volume at Changi Airport in 1QFY24, higher than its typical 78-79% market share before the pandemic. SIAEC's line maintenance business volume is expected to rise further in the rest of FY24, driven by increasing flight activities between Singapore and China and the rest of the world.

FLIGHT ACITIVITES AT CHANGI AIRPORT RECOVERED TO 82% OF PRE-PANDEMIC LEVELS IN JUN 23



Source: Changi Airport

- Management's outlook guidance. According to management, the outlook for global air travel demand continues to be strong. While this bodes well for demand for MRO services, further recovery in MRO demand will be at a slower pace than the rate of recovery over the past year as airlines manage various constraints to return fully to pre-pandemic flight levels. Management also noted that the ongoing geopolitical tensions and macroeconomic uncertainties, inflationary pressure and supply chain disruptions present challenges to business recovery and operating margins. As such, the company would continue to focus on cost management while driving productivity and efficiency.
- Proactive business development. We note that SIAEC has been proactively pushing for business development:
 - In May 23, SIAEC announced its plan to acquire an additional 10% stake in JAMCO Aero Design & Engineering (JADE), an engineering solutions provider for aircraft cabin, raising its stake to 55% from previously 45%.
 - In Jun 23, SIAEC signed an agreement to form a line maintenance JV in Cambodia, which is expected to be operational in 2025.
 - In Jun 23, SIAEC also signed an agreement with Hawaiian Airlines to provide airframe maintenance services for the latter's 18 A321neo aircraft.
 - in Jul 23, SIAEC signed an agreement with Eaton to form a component MRO JV in Malaysia for Eaton-manufactured aircraft components.

These developments, though not expected to have material earnings impact to SIAEC in the near term, are likely incrementally positive to SIAEC in the long run.

EARNINGS REVISION/RISK

- · No change.
- **Key risks:** a) Slower-than-expected business volume recovery, b) margin pressure from cost inflation, and c) delay in project delivery due to supply chain issues.

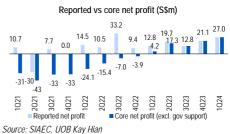
VALUATION/RECOMMENDATION

• Maintain BUY and target price of \$\$2.67. Our DCF-based target price is based on a WACC of 8.5% and a terminal growth rate of 2.5%. SIAEC is currently trading at 15.7x FY25F (normalised year) PE (or 12.0x if ex-net-cash).

SHARE PRICE CATALYST

• Re-rating catalysts for SIAEC include: a) continued earnings recovery and potentially higher dividend payment, and b) value-unlocking events that make better utilisation of its large cash pile, such as earnings-accretive acquisitions.

CONSISTENTLY IMPROVING CORE EARNINGS



NUMBER OF FLIGHTS HANDLED BY SIAEC AT CHANGI AIRPORT





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| PROFIT & LOSS | | | | | BALANCE SHEET | | | | |
|----------------------------------|--------|---------|---------|---------|----------------------------|---------|---------|---------|---------|
| Year to 31 Mar (S\$m) | 2023 | 2024F | 2025F | 2026F | Year to 31 Mar (S\$m) | 2023 | 2024F | 2025F | 2026F |
| Net turnover | 796.0 | 1,060.0 | 1,161.2 | 1,203.1 | Fixed assets | 287.5 | 296.8 | 306.9 | 317.5 |
| EBITDA | 37.7 | 102.3 | 144.0 | 150.4 | Other LT assets | 743.6 | 755.0 | 769.1 | 783.6 |
| Deprec. & amort. | 64.0 | 71.9 | 75.4 | 77.5 | Cash/ST investment | 633.0 | 539.9 | 560.8 | 574.6 |
| EBIT | (26.3) | 30.4 | 68.5 | 72.9 | Other current assets | 319.1 | 452.7 | 484.5 | 498.1 |
| Total other non-operating income | 3.7 | 0.0 | 0.0 | 0.0 | Total assets | 1,983.2 | 2,044.3 | 2,121.5 | 2,173.8 |
| Associate contributions | 77.8 | 85.0 | 107.9 | 110.6 | ST debt | 24.6 | 22.6 | 22.6 | 22.6 |
| Net interest income/(expense) | 10.3 | 15.2 | 15.0 | 14.7 | Other current liabilities | 190.8 | 228.8 | 244.2 | 251.4 |
| Pre-tax profit | 65.5 | 130.6 | 191.5 | 198.2 | LT debt | 90.6 | 90.1 | 90.1 | 90.1 |
| Tax | 1.0 | (9.6) | (17.5) | (18.4) | Other LT liabilities | 0.5 | 0.5 | 0.5 | 0.5 |
| Minorities | (0.1) | 0.0 | 0.0 | 0.0 | Shareholders' equity | 1,666.1 | 1,691.7 | 1,753.5 | 1,798.6 |
| Net profit | 66.4 | 121.0 | 173.9 | 179.8 | Minority interest | 10.6 | 10.6 | 10.6 | 10.6 |
| | | | | | Total liabilities & equity | 1,983.2 | 2,044.3 | 2,121.5 | 2,173.8 |
| CASH FLOW | | | | | KEY METRICS | | | | |
| Year to 31 Mar (S\$m) | 2023 | 2024F | 2025F | 2026F | Year to 31 Mar (%) | 2023 | 2024F | 2025F | 2026F |
| Operating | 64.6 | (2.9) | 110.0 | 125.6 | Profitability | | | | |
| Pre-tax profit | 65.5 | 130.6 | 191.5 | 198.2 | EBITDA margin | 4.7 | 9.7 | 12.4 | 12.5 |
| Tax | 3.0 | (9.6) | (17.5) | (18.4) | Pre-tax margin | 8.2 | 12.3 | 16.5 | 16.5 |
| Deprec. & amort. | 64.0 | 71.9 | 75.4 | 77.5 | Net margin | 8.3 | 11.4 | 15.0 | 14.9 |
| Associates | (19.2) | (21.0) | (37.9) | (38.8) | ROA | 3.5 | 6.0 | 8.3 | 8.4 |
| Working capital changes | 21.5 | (95.6) | (16.4) | (6.4) | ROE | 4.1 | 7.2 | 10.1 | 10.1 |
| Non-cash items | 2.4 | 0.0 | 0.0 | 0.0 | KOL | 4.1 | 1.2 | 10.1 | 10.1 |
| Other operating cashflows | (72.6) | (79.2) | (85.0) | (86.5) | Currenth | | | | |
| Investing | (19.4) | 41.0 | 56.6 | 56.8 | Growth | 40.7 | 22.2 | 0.5 | 2.4 |
| Capex (maintenance) | (59.6) | (52.4) | (56.8) | (58.6) | Turnover | 40.6 | 33.2 | 9.5 | 3.6 |
| Investments | (4.6) | 0.0 | 0.0 | 0.0 | EBITDA | (9.1) | 171.4 | 40.7 | 4.4 |
| Proceeds from sale of assets | 0.6 | 0.0 | 0.0 | 0.0 | Pre-tax profit | 33.2 | 99.4 | 46.6 | 3.5 |
| Others | 44.2 | 93.4 | 113.4 | 115.4 | Net profit | (1.8) | 82.3 | 43.7 | 3.4 |
| Financing | (37.1) | (131.3) | (145.6) | (168.6) | EPS | (1.9) | 82.4 | 43.7 | 3.4 |
| Dividend payments | 0.0 | (95.4) | (112.2) | (134.6) | | | | | |
| Issue of shares | 0.0 | 0.0 | 0.0 | 0.0 | Leverage | | | | |
| Proceeds from borrowings | 3.2 | 0.0 | 0.0 | 0.0 | Debt to total capital | 6.4 | 6.2 | 6.0 | 5.9 |
| Loan repayment | (3.6) | (2.5) | 0.0 | 0.0 | Debt to equity | 6.9 | 6.7 | 6.4 | 6.3 |
| Others/interest paid | (36.7) | (33.4) | (33.4) | (34.0) | Net debt/(cash) to equity | (37.6) | (31.7) | (31.8) | (31.8) |
| | | | | | | | | | |

8.1

625.5

(0.6)

633.0

(93.1)

633.0

0.0

539.9

21.0

539.9

560.8

0.0

13.8

560.8

574.6

0.0

Net cash inflow (outflow)

Changes due to forex impact

Ending cash & cash equivalent

Beginning cash & cash equivalent



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