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KEY HIGHLIGHTS

Strategy

Alpha Picks: Dec 23 Portfolio Adding more defensive exposure. Wednesday, 06 December 2023

KEY INDICES

	Symbol	Close	Chg	%Chg
	SET	1,383.54	3.23	0.23
	SET50	855.70	2.76	0.32
-	Value (Btm) - SET	32,299		
Page 2	Top 5 Sector			
	BANK	369.64	1.42	0.39
PETRO		727.75	5.66	0.78
	PROP	226.55	(1.50)	(0.66)
	ENERG	20,639.74	21.00	0.10
ICT		150.31	0.66	0.44
	Source: Bloomberg			

TOP VOLUME

Symbol	Close (Baht)	+/-(% Chg)	5-day ADT (BTm)
PTT	35.75	1.42	2,386.8
AOT	60.00	2.56	3,744.9
PTTEP	145.50	(2.02)	1,987.1
ADVANC	221.00	0.91	885.0
CPALL	53.25	0.00	2,695.7

TOP GAINERS

	Close	+/-(%	5-day ADT
Symbol	(Baht)	Chg)	(BTm)
CCET	1.91	26.49	49.0
TWZ	0.05	25.00	0.5
AJA	0.19	18.75	2.1
BROOK	0.46	17.95	20.7
MNIT	2.50	16.82	0.3

TOP LOSERS

	Close	+/-(%	5-day ADT
Symbol	(Baht)	Chg)	(BTm)
JCKH	0.03	(25.00)	0.2
PPPM	0.05	(16.67)	0.1
OTO	0.89	(13.59)	85.3
COTTO	1.85	(13.55)	11.5
MUD	1.89	(11.68)	0.0

*ADT: Average daily turnover KEY STATISTICS

			%Chg	
Commodity	Current Price	1m	3M	YTD
Brent crude*	77.2	(8.5)	(12.1)	(4.4)
Dubai crude*	78.8	(10.9)	(12.9)	0.2
Baltic Dry Index	3,346.0	119.7	209.5	120.9
Gold Spot***	2,020.0	2.1	5.4	10.7
*(US\$/bbl), *** (US\$/toz)				

FOREIGN PORTFOLIO INVESTMENT IN EQUITIES (THAILAND)

Day	MTD Net	YTD Net	YTD Net
(Mil US\$)	(Mil US\$)	(Mil US\$)	YoY%
27.8	20.1	(5,485.3)	(11,314.3)

Source: Bloomberg

Foreign Exchange Rate - THB/US\$ (onshore) = 35.26 Interest Rate (%) - TH 1-day RP = 1.50 Thai Lending Rate (%)* - MLR = 7.10

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STRATEGY - THAILAND

Alpha Picks: Dec 23 Portfolio

Our Alpha Picks performed slightly better than the market (2.4% vs 0.0%) in Nov 23. In KEY RECOMMENDATIONS November, the global stock market broadly celebrated a relief rally from the US economic data set up that supported lower inflation and a halt in interest rate, while the SET index remained unchanged at +0.01% given pressure on specific big caps. For Dec 23, our picks are ADVANC, BDMS, CPALL, EA, EGCO, MAJOR, SCB and TU.

WHAT'S NEW

- Portfolio outperformed the market in October. The portfolio outperformed the market (2.4% vs 0.0%) in October. The strongest performers were TU (9.7%) and OR (9.3%), while the worst performers were CPALL (-6.3%) and BDMS (-0.9%).
- SET Index maintained in November. The SET Index rebounded in the first week of November, from a heavy decline of -6.09% last month due to the pressure from rising bond yield and the Israel-Hamas conflict. As the interest rate hike situation gained more clarity, US 10-year bond yield declined to <4.30% from over 4.80% in the beginning of November. The SET Index rallied in the first week, before absorbing the pressure from disappointing earnings from big caps and disappointing GDP in 3Q23.
- Packaging industry plays improved in November while big caps declined. The packaging, property and REITs, petrochemical, professional services, finance sectors improved in November. The insurance, transportation, healthcare, electronics and banking sectors declined, especially big caps in those sectors such as AOT (-10.86%).
- Positive factors ahead for SET Index. The SET Index might respond positively to a) the FOMC meeting on 13 Dec 23 in the US, b) government stimuli and policies such as debt aid and power tariff reduction, and c) the introduction of Thailand ESG (TESG) fund on 1 Dec 2023 with the aim to help stabilise the index. While we expect to see a recovery in the last quarter of the year as it is the high season.
- Strategy: Focus on strong cash flow and high dividend yield. Given the current economic condition, our portfolio will stick to stocks with strong fundamentals and cash flow that provide attractive yield, and stocks with earnings that have bottomed out.

ACTION

- Take profit from OR. With expanding domestic demand in 2024, OR is still exposed to the uncertainty of government policies and entry of new operators. The marketing margin for OR remains under pressure from the government as it perceives that the business selling price does not reflect the global market price and is trying to lower the cost of living by reducing prices.
- Add ADVANC and EGCO. To cope with uncertainties in the global economy, we are adding more defensive exposure to our portfolio. For ADVANC, we believe acquiring Triple Three Broadband would provide synergy upsides. For EGCO, we believe its valuation is undemanding with 7.5x PER and expected dividend yield of 5.3%.

ANALYSTS' TOP ALPHA PICKS*

Analyst	Company	Rec	Performance	Catalyst
Kampon Akaravarinchai	ADVANC	BUY		Continued growth momentum in 4Q23.
Kitpon Praipaisarnkit	BDMS	BUY	(1.9)	Impressive outlook in 3Q23 and benefit from international patients
Kampon Akaravarinchai	CPALL	BUY	(16.1)	Domestic consumption recovery due to more foreign tourists and the election.
Kasemsun Koonara	EA	BUY	6.0	Continued growth momentum in 4Q23.
Arsit Pamaranon	EGCO	BUY		Continued growth momentum in 4Q23.
Tanaporn Visaruthaphong/ Thachasorn Jutagon	MAJOR	BUY	(1.9)	Continued growth momentum in 4Q23.
Tanaporn Visaruthaphong / Thanawat Thangchadakorn	SCB	BUY	(4.6)	Brighter economic outlook and improvement in asset quality.
Kampon Akaravarinchai	TU	BUY	1.4	Core profit expected to improve qoq.
Tanaporn Visaruthaphong/ Benjaphol Suthwanish	OR	HOLD	(9.1)	Dropped.

enjapno

* Denotes a timeframe of 1-3 months and not UOBKH's usual 12-month investment horizon for stock recommendation # Share price change since stock was selected as alpha pick

Source: UOB Kay Hian

Company	Share Price 30 Nov 23 (Bt)	Target Price (Bt)	Upside/ (Downside) to TP (%)
ADVANC	218.00	262.00	20.18
BDMS	26.25	33.00	25.71
CPALL	52.00	76.00	46.15
EA	44.50	73.00	64.04
EGCO	129.00	200.00	55.04
MAJOR	15.20	18.00	18.42
SCB	99.25	124.00	24.94
TU	14.70	17.40	18.37
Source: UOB Ka	ay Hian		

CHANGE IN SHARE PRICE

Company	Nov 23	To-date*
	(%)	(%)
BDMS	(0.9)	(1.9)
CPALL	(5.9)	(16.1)
EA	6.0	6.0
MAJOR		(1.9)
OR	8.7	(9.1)
SCB	0.8	(4.6)
TU	8.9	1.4
SET Index	(0.1)	

*Share price change since stock was selected as alpha pick Source: UOB Kay Hian

PORTFOLIO RETURNS

(%)	2022	1Q23	2Q23	3Q23
SET return	0.7	(3.6)	(6.6)	(2.1)
Alpha Picks Return				
- Price-weighted	4.1	2.2	(1.2)	(1.1)
-Market cap-weighted	4.4	0.8	(0.1)	(1.4)
- Equal-weighted	2.7	0.3	(5.5)	(2.3)

Assumptions for the three methodologies:

1. Price-weighted: Assuming the same number of shares for each stock, a higher share price will have a higher weighting.

2. Market cap-weighted: Weighting is based on the market cap at inception date, a higher market cap will have a higher weighting. 3. Equal-weighted: Assuming the same investment amount for each

stock, every stock will have the same weighting. Source: UOB Kay Hian

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ADVANC (Kampon Akaravarinchai)

- **Resilient earnings outlook.** We expect ADVANC to deliver both yoy and qoq earnings growth in 4Q23 on the back of the high season from travelling and data consumption demand.
- Strengthen core business outlook. We expect ADVANC's core business in fixed broadband and mobile network operators to be more resilient in the long term. This will be on the back of: a) less competition after the M&A of TRUE-DTAC, and b) the acquisition of 3BB which will make ADVANC the no.1 FBB provider in Thailand. These should be the key growth drivers for ADVANC in short to medium term.
- Riding new wave of growth with global innovations. We foresee the new s-curve of growth opportunities for ADVANC such as the rolling out of data centres in Thailand, virtual banking, and tech collaboration with global companies.
- Strong core business operation with high dividend yield. ADVANC offers a high dividend yield with 3.5-4% per year.

Share Price Catalyst

• Continued growth in 4Q23.

EGCO (Arsit Pamaranont)

- Healthy earnings outlook for 4Q23-2024. Despite the lull season, we believe EGCO's core profit will remain healthy at Bt1.3b in 4Q23, thanks to high power demand from overseas power plants in winter. Additionally, we believe EGCO's SPP project should benefit from lower gas costs in 4Q23 despite a lower fuel adjustment charge (FT). Looking ahead, substantial earnings growth is anticipated in 2024. We expect a strong contribution from three gas-fired power plants in the US. Preliminary estimations suggest that these three power plants are poised to make a noteworthy contribution, projected at Bt600m-800m/year, accounting for 6-8% of 2024's core profit and beyond.
- Balance sheet remains healthy. EGCO has a strong balance sheet with debt-to-equity ratio of only 1.1x as at end-3Q23. EGCO also holds about Bt37.5b in cash, which is enough to acquire projects and provide potential upside.
- Maintain BUY with a target price of Bt200.00, based on DCF valuation. We are still
 positive on EGCO for its 5.3% dividend yield. We also believe its share price has already
 priced in the negative news.

Share Price Catalyst

• Continued growth in 4Q23.

BDMS (Kochakorn Sutaruksanon)

- BDMS is a group of leading private hospitals with a nationwide network offering worldclass medical treatment to both local and international patients with new greenfield projects, M&A and digitalisation of healthcare services as key long-term growth drivers.
- We are bullish on BDMS in 3Q23, with earnings expected to set a new quarterly record as 3Q is the high season for Middle Eastern patients. The continuous recovery in the number of international arrivals will also benefit BDMS in the wellness segment (BDMS Wellness Clinic) as well as Mövenpick BDMS Wellness Resort, which is well-prepared for increasing arrivals. In addition, BDMS is also one of the beneficiaries of the new policy by Beijing's government to cover expenses for assisted reproduction technology from 1 Jul 23, including in-vitro fertilisation (IVF). However, we are cautious on the normalisation of pent-up demand from patients.
- Maintain BUY with a target price of Bt33.00, based on DCF methodology (WACC: 7.3%, terminal growth 3.6%). We favour BDMS due to its earnings resilience in 2Q23, which is the off-season, and the possibility of record-high quarterly earnings in 3Q23. In addition, BDMS has the least downside risk among its peers due to its diversification of

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patient bases. The target price corresponds to 39x 2023F PE and 37x 2024F PE, respectively, close to -1SD of its five-year pre-COVID-19 historical average.

Share Price Catalyst

- Event: Strong growth of the wellness industry and support from the Thai government to promote Thailand as a medical hub, synergies created with BDMS' hospital network and the digital healthcare ecosystem, better-than-expected recovery in the number of international patients, and accretive M&A deals.
- Timeline: 2H23.

CPALL (Kampon Akaravarinchai)

- CP All (CPALL) is the operator of Thai 7-Eleven stores, controlling more than 50% of the convenience store market in Thailand.
- We are still positive on 2H23 earnings growth momentum. We expect 2H23 earnings to continue improving yoy, driven by the strong top-line growth from both the convenience store and wholesale businesses. Also, the pressure from higher electricity costs is expected to be lower on a yoy basis. MAKRO was already refinancing all of the short-term USD loans with THB loans in Apr 23. Therefore, we believe that the interest expenses have already peaked in 1H23. Overall, 2023 earnings should grow by 25% yoy, driven by the aforementioned factors.
- Maintain BUY with a target price of Bt78.00. Our target price is pegged to 42x 2023F PE or 1SD above its 10-year historical mean. We believe CPALL will be one of the biggest beneficiaries of the resumption in tourist arrivals and better consumption in suburban areas. The overhang on MAKRO's cost of funds in US dollar-debt is also gradually easing, and management guided that all of its US dollar-denominated loans will be converted to Thai baht by 2023. Although we expect consensus to revise down its earnings forecast for CPALL, we like the company's long-term growth outlook and believe that this is a good accumulation opportunity.

Share Price Catalyst

- Event: Better-than-expected gross profit margin improvement in 2Q23 and lower SGA-tosales following the lower FT rate.
- Timeline: 2H23.

EA (Tanaporn Visaruthaphong, Kasemsun Koonnara)

- EA and its subsidiaries operate three businesses: biodiesel, renewable power plants, battery and electric vehicles.
- We maintain a positive view on EA's earnings, which are expected to hit a new record high in 2023. EA is expected to see minor impact from the cut in FT rate, at 1-2% of our 2023 earnings assumption. Negative operating cash flow is likely to continue till 4Q23 but should improve from 1Q24 onwards. 3Q23 earnings are expected to rise yoy and qoq.
- Maintain BUY with a target price of Bt81.00. We value EA's renewable power plant business at Bt40.10/share, based on DCF. The cash flow is discounted to 2023. We value the biodiesel business at Bt1.00/share, assuming 20x 2023F PE. In addition, the battery and EV business is valued at Bt39.60/share.

Share Price Catalyst

Timeline: 4Q23.

MAJOR (Tanaporn Visaruthaphong/ Thachasorn Jutaganon)

• Major Cineplex Group (MAJOR) is a cinema operator with related businesses like bowling, karaoke, rentals, cinema media and film distribution.

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- Anticipating sustained growth in 3Q23 admission revenue through strong box
 office performance. We expect sustained growth in admission revenue for 2023, building
 on the momentum generated by upcoming blockbuster releases in 3Q23. Notable titles
 like Aquaman and the Lost Kingdom, Mission: Impossible Dead Reckoning Part One,
 The Marvels, Barbie, Oppenheimer and Thai movie named Long Live Love are poised to
 drive this recovery. Looking ahead to 4Q23, earnings outlook might slightly drop qoq due
 to off-season movies.
- Maintain BUY with a lower target price of Bt18.00 (previous: Bt23.00). We roll over our valuation to 2024 and de-rate valuation from mean PE to -1SD PE to reflect earnings that might be softer than in 1H23 due to off-season movies. Our target price is based on 13x 2024F PE and -1SD to its five-year PE mean. We still like MAJOR due to many blockbuster movies in 3Q23. The stock is also less impacted by advertising expenditure compared to other players in the media industry.

Share Price Catalyst

- Event: More blockbuster movies, growth in cinema advertising income, recovery in the economy that could accelerate consumer spending, and a higher GDP.
- Timeline: 2H23.

TU (Kampon Akaravarinchai)

- TU manufactures and exports frozen and canned seafood, including canned food, frozen food and snacks. It is also involved in pet food, value-added products and animal feed.
- We expect TU's 4Q23 earnings to see a qoq recovery, as its US and EU customers are restocking inventory, which will benefit TU's top-line. Also, we expect to see a gross margin recovery following higher ASPs and lower raw material costs. Overall, we still maintain our forecast of 2023 net profit declining by 32% yoy, mainly pressured by weak operations in 1H23. For 2024, we estimate a net profit growth of 22.5% yoy, driven by higher ASPs, a decline in costs, and a recovery in the pet food business.
- Maintain BUY with a target price of Bt17.40. We peg the forward PE target to TU's fiveyear mean of its latest PE band, which is equivalent to 14.5x. Our target price is based on 2024's EPS. We expect TU's earnings momentum to improve on a qoq basis in 2H23 and 2024 following lower raw material costs and sales recovery.

Share Price Catalyst

- Event: Stronger-than-expected 2H23 earnings recovery momentum, and b) a significant improvement in TU's profitability from lower raw material costs.
- Timeline: 2H23 and 2024.

SCB (Thanawat Thangchadakorn)

- NIM will expand until it peaks in 4Q23. SCB foresees that policy interest will remain steady in 2024. In addition, SCB's management estimates that net interest margin will peak in 4Q23 and decline gradually due to rising funding costs.
- Credit cost has peaked. In 3Q23, SCB prepared for: a) 15-20% of retail customers in stage 1 of the comprehensive debt structuring (CDR) blue scheme undergoing downward stage migration in the next 12-24 months, and b) BOT raising the credit card minimum repayment amount from 5% to 8%. The company said credit costs peaked in 2Q23 at 201bp. We believe SCB's credit cost would remain high as the bank is likely to increase its loan loss coverage (LLC) ratio from the current level, as there are still many headwinds that could trigger a deterioration in asset quality in the future.
- Maintain BUY with a target price of Bt124.00. Our valuation is based on the Gordon Growth Model (cost of equity: 11%, long-term growth: 2%). SCB trades at 8.7x 2023F PE, almost -1SD to its five-year mean, and at 0.8x 2023F P/B, approximately its five-year mean. Based on the upside to the share price, we recommend to BUY on weakness.

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Share Price Catalyst

• Improving asset quality and brighter economic outlook.

VALUATION

			Last Price	Target	Upside	Market		PE		EPS	PEG	P/B	Yield	ROE
Company	Ticker	Rec.	30 Nov 23	Price	Downside	Сар	2022	2023F	2024F	Growth	2023F	2023F	2023F	2023F
			(Bt)	(Bt)	(%)	(US\$m)	(x)	(x)	(x)	2023F (%)	(x)	(x)	(%)	(%)
Advanced Info Service	ADVANC TB	BUY	218.00	262.00	20.18	17,995	24.9	22.1	20.2	12.8	1.7	7.0	3.5	33.0
Bangkok Dusit Medical Services	BDMS TB	BUY	26.25	33.00	25.71	11,578	33.1	30.8	29.2	7.3	4.2	4.4	2.3	14.1
CP All	CPALL TB	BUY	52.00	76.00	46.15	12,965	35.2	28.0	23.2	25.5	1.1	4.2	1.8	5.6
Energy Absolute	EA TB	BUY	44.50	73.00	64.04	4,607	21.8	20.6	21.4	6.1	3.4	3.6	0.7	18.0
Electricity Generating	EGCO TB	BUY	129.00	200.00	55.04	1,885	25.3	7.7	8.1	230.4	0.0	0.5	5.2	7.2
Major Cineplex Group	MAJOR TB	BUY	15.20	18.00	18.42	377	53.9	15.2	11.9	255.9	0.1	2.1	6.6	12.4
SCB X	SCB TB	BUY	99.25	124.00	24.94	9,275	8.9	8.3	7.7	8.3	1.0	0.7	6.4	8.6
Thai Union Group	TU TB	BUY	14.70	17.40	18.37	1,899	9.8	15.1	11.9	(34.7)	(0.4)	0.9	3.7	5.3
Sourso: LIOP Koy High														

Source: UOB Kay Hian

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