Tuesday, 15 April 2025

COMPANY RESULTS

Zijin Mining (2899 HK)

1Q25: In Line; Poised To Capitalise On Gold Price Surge With Robust Production Growth

Zijin reported 1Q25 earnings of Rmb10,166.8m (+62.4% yoy), in line with expectations. Mining entities' gross margin expanded to 59.9% (+5.4ppt yoy), supported by a gold price rally. The contribution from gold/copper to gross profit became more balanced at 36%/42%, enhancing earnings resilience amid elevated market uncertainties. 1Q25 gold output rose to a record 19.1 tonnes (+13.4% yoy), on track to achieve its 2025 growth target of 17%. Maintain BUY. Target price: HK\$24.00.

1Q25 RESULTS

| Year to 31 Dec (Rmbm) | 1Q24 | 1Q25 | yoy chg |
|---------------------------|----------|----------|---------|
| Revenue | 74,777 | 78,928 | 5.6 |
| Cost of sales | (62,360) | (60,865) | (2.4) |
| Gross profit | 12,417 | 18,064 | 45.5 |
| SG&A | (1,967) | (2,354) | 19.7 |
| Net finance cost | (803) | (556) | (30.7) |
| Operating profit | 9,081 | 15,141 | 66.7 |
| Non operating profit/loss | (253) | (453) | 79.5 |
| PBT | 8,828 | 14,688 | 66.4 |
| Tax | (1,179) | (2,223) | 88.5 |
| Minority interest | (1,388) | (2,298) | 65.5 |
| Net Profit | 6,261 | 10,167 | 62.4 |
| EPS (Rmb) | 0.238 | 0.383 | 60.9 |
| Gross margin (%) | 16.6 | 22.9 | 6.3 |
| Net profit margin (%) | 8.4 | 12.9 | 4.5 |

Source: Zijin Mining, UOB Kay Hian

RESULTS

- In line. Zijin Mining (Zijin) reported 1Q25 earnings of Rmb10,166.8m (+62.4% yoy), representing 25% of our full-year 2025 estimates and in line with expectations. The strong results were primarily driven by gold price momentum in 1Q25 and robust growth in gold production output.
- 1Q25 consolidated gross margin improved to 22.9% (+6.3ppt yoy; -0.12ppt qoq). Gross profit margin for mining entities expanded to 59.9% (+5.4ppt yoy; +1.2ppt qoq), mainly supported by mine-produced gold/copper, with gross margins rising to 60.9%/61.1% respectively (+9.5ppt/+3.3ppt yoy).

KEY FINANCIALS

| Year to 31 Dec (Rmbm) | 2023 | 2024 | 2025F | 2026F | 2027F |
|-------------------------------|---------|---------|----------|----------|----------|
| Net turnover | 293,403 | 303,640 | 365,734 | 389,872 | 412,185 |
| EBITDA | 41,717 | 54,612 | 70,768 | 77,817 | 87,635 |
| Operating profit | 31,507 | 44,047 | 57,840 | 63,211 | 71,246 |
| Net profit (rep./act.) | 21,119 | 32,051 | 42,966 | 47,810 | 54,442 |
| Net profit (adj.) | 21,119 | 32,051 | 42,966 | 47,810 | 54,442 |
| EPS (Fen) | 80.4 | 121.4 | 162.8 | 181.1 | 206.3 |
| PE (x) | 20.2 | 13.4 | 10.0 | 9.0 | 7.9 |
| P/B (x) | 4.0 | 3.1 | 2.4 | 2.0 | 1.7 |
| EV/EBITDA (x) | 14.5 | 11.1 | 8.5 | 7.8 | 6.9 |
| Dividend yield (%) | 1.5 | 2.4 | 3.2 | 3.5 | 4.0 |
| Net margin (%) | 7.2 | 10.6 | 11.7 | 12.3 | 13.2 |
| Net debt/(cash) to equity (%) | 98.7 | 72.4 | 53.6 | 40.1 | 26.7 |
| Interest cover (x) | 12.8 | n.a. | 64.9 | 163.1 | 1,216.9 |
| ROE (%) | 21.5 | 25.9 | 26.9 | 24.4 | 23.4 |
| Consensus net profit | - | - | 42,439.8 | 48,478.6 | 56,449.0 |
| UOBKH/Consensus (x) | - | - | 1.01 | 0.99 | 0.96 |

Source: Zijin Mining, Bloomberg, UOB Kay Hian

BUY

(Maintained)

| HK\$17.22 |
|------------|
| HK\$24.00 |
| +39.4% |
| HK\$23.00) |
| |

COMPANY DESCRIPTION

Zijin Mining, through its subsidiaries, explores, mines, produces, refines, and sells gold, copper, zinc and other mineral resources in China

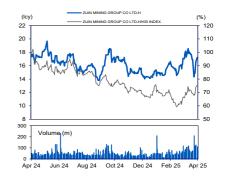
STOCK DATA

| GICS sector | Materials |
|---------------------------------|-----------|
| Bloomberg ticker: | 2899 HK |
| Shares issued (m): | 5,988.8 |
| Market cap (HK\$m): | 488545.8 |
| Market cap (US\$m): | 62995.9 |
| 3-mth avg daily t'over (US\$m): | 141.4 |

Price Performance (%)

| 52-week high/low | | | HK\$20.10 | /HK\$13.52 | |
|---|------|------|-----------|------------|--|
| 1mth | 3mth | 6mth | 1yr | YTD | |
| 8.0 | 13.7 | 1.7 | (3.5) | 21.8 | |
| Major Sh | | % | | | |
| Minxi Xinghang State-owned Assets 22 Investment Co. Ltd | | | | | |
| FY25 NAV/Share (Rmb) 6.7 | | | | | |
| FY25 Net | 3.64 | | | | |

PRICE CHART



Source: Bloomberg

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Tuesday, 15 April 2025

STOCK IMPACT

- Gold price surge bolsters profit mix and earnings resilience. Supported by the rally in gold and copper prices in 1Q25, the ASP of mine-produced gold surged to Rmb641.5/g (+40.7% yoy; +12.0% qoq), while mine-produced copper's ASP rose to Rmb62,030/t (+16.7% yoy; +5.1% qoq). Notably, the increase in gold prices led to a more balanced gross profit contribution, with gold and copper now accounting for 36% and 42% of gross profit respectively compared to 30% and 45% in 2024. This shift enhances Zijin's resilience amid market uncertainties, offering a more stable margin structure in the face of potential volatility.
- Elevated costs managed as lower-grade ore tapped in strong market. On the cost front, mine-produced gold production costs increased to Rmb251.1/g (+12.6% yoy; +6.8% qoq), while mine-produced copper production costs stood at Rmb24,107/t (+7.6% yoy; flat qoq). Notably, electrodeposited copper costs declined to Rmb29,752/t (-7.8% qoq). We attribute this improvement to the progressive stabilisation of power supply at the Kolwezi mine in the DRC, which has eased dependence on high-cost diesel-generated power.

Management clarified that part of the increase in production costs stemmed from processing lower-grade ore, as the company strategically capitalised on elevated metal prices to process material that was previously uneconomic, resulting in an expected 5% increase in production costs. Management stressed that the increase in unit costs will not compromise profitability, as evidenced by continued gross margin expansion in 1Q25.

• Poised to capitalise on gold price surge with robust production growth. Mine-produced gold output rose to 19,065 kg (+13.4% yoy; +2.1% qoq), setting a new quarterly production record and keeping the company on track to meet its 85-tonne (+17% yoy) annual target. The strong growth in gold output comes just in time to capture the ongoing gold price rally, amplifying earnings potential in the near term. Meanwhile, mine-produced copper output reached 287,571 tonnes (+9.5% yoy; +3.1% qoq), achieving 25% of the full-year goal. Attributable copper production from the Kamoa mine totalled 59,163 tonnes (+52.4% yoy; flat qoq), driven in part by the earlier-than-expected completion of the Phase 3 expansion in Jun 24 and improved hydroelectric power availability.

EARNINGS REVISION/RISK

• We fine-tune our earnings forecasts for 2025/26/27 by +5%/+6%/+12% respectively.

VALUATION/RECOMMENDATION

• We maintain our BUY rating and raise the target price to HK\$24.00, based on 14x 2025F PE (+1SD). Significant new capacity underpins clear earnings growth visibility, positioning Zijin to benefit from the current metal price rally. A more balanced profit mix between gold and copper enhances earnings resilience, solidifying its status as a diversified mining leader. While near-term copper prices face pressure from trade-related uncertainties, the long-term outlook remains favourable, driven by constrained supply and accelerating demand from the energy transition. The company is also taking proactive steps in market capitalisation management, with plans for employee share options to better align employee and shareholder interests.

SHARE PRICE CATALYST

• Improvement in copper consumption; steeper-than-expected Fed rate cut.

GROSS MARGIN

| | | qoq | yoy |
|------------------------------|-------|---------|--------|
| Products (%) | 1Q25 | (ppt) | (ppt) |
| Mine-produced | | | |
| Gold Bullion | 52.91 | 2.44 | 11.44 |
| Gold Concentrate | 71.05 | 0.98 | 4.30 |
| Copper Concentrate | 65.05 | 0.71 | 1.28 |
| Electrodeposited Copper | 56.33 | 8.42 | 11.56 |
| Electrolytic Copper | 45.41 | (1.07) | 6.66 |
| Zinc | 31.71 | (14.12) | 2.82 |
| Silver | 63.68 | (0.72) | 12.03 |
| Refined products | | | |
| Refined Copper | 1.03 | 0.45 | (1.64) |
| Refined Zinc | -1.39 | (1.25) | (7.00) |
| Consolidated Gross Margin | 22.89 | (0.13) | 6.28 |
| Mining Entities Gross Margin | 59.94 | 1.23 | 5.44 |
| | | | |

Source: Zijin Mining, UOB Kay Hian

PRODUCTION VOLUME

| Products | 1Q25 | (%) | (%) |
|---------------------------|---------|------|--------|
| Mine-produced | | | |
| Mine-produced gold (kg) | 19,065 | 2.1 | 13.4 |
| Mine-produced copper (t) | 287,571 | 3.1 | 9.5 |
| Mine-produced zinc (t) | 88,215 | -9.4 | (10.4) |
| Mine-produced silver (kg) | 104,209 | -0.5 | 2.2 |
| Refined products | | | |
| Copper (t) | 185,105 | 7.1 | -3.0 |
| Zinc (t) | 100,526 | 2.6 | 8.6 |

Source: Zijin Mining, UOB Kay Hian



Tuesday, 15 April 2025

| PROFIT & LOSS | | | | | BALANCE SHEET | | | | |
|----------------------------------|------------|-------------|------------|------------|---------------------------------------|-----------|-----------|-----------|-----------|
| Year to 31 Dec (Rmbm) | 2024 | 2025F | 2026F | 2027F | Year to 31 Dec (Rmbm) | 2024 | 2025F | 2026F | 2027F |
| Net turnover | 303,640.0 | 365,734.4 | 389,872.5 | 412,184.9 | Fixed assets | 132,729.6 | 156,000.9 | 176,005.1 | 194,647.2 |
| EBITDA | 54,611.9 | 70,767.9 | 77,816.6 | 87,634.6 | Other LT assets | 164,942.1 | 184,041.0 | 199,344.5 | 215,377.9 |
| Deprec. & amort. | 10,564.9 | 12,928.0 | 14,605.2 | 16,389.0 | Cash/ST investment | 29,648.5 | 28,539.3 | 28,654.9 | 33,064.4 |
| EBIT | 44,047.0 | 57,839.9 | 63,211.4 | 71,245.6 | Other current assets | 69,290.6 | 78,945.5 | 82,550.5 | 85,451.5 |
| Total other non-operating income | (748.9) | 0.0 | 0.0 | (0.0) | Total assets | 396,610.7 | 447,526.6 | 486,555.0 | 528,541.0 |
| Associate contributions | 4,237.6 | 5,379.5 | 6,398.4 | 7,549.0 | ST debt | 30,713.2 | 22,284.8 | 20,599.4 | 17,419.6 |
| Net interest income/(expense) | 542.1 | (1,091.1) | (477.2) | (72.0) | Other current liabilities | 69,071.1 | 76,228.8 | 79,323.9 | 82,015.4 |
| Pre-tax profit | 48,077.7 | 62,128.3 | 69,132.6 | 78,722.6 | LT debt | 100,152.6 | 102,253.4 | 93,654.0 | 83,234.4 |
| Tax | (8,684.9) | (9,319.2) | (10,369.9) | (11,808.4) | Other LT liabilities | 18,179.0 | 19,890.3 | 20,884.8 | 21,929.0 |
| Minorities | (7,342.3) | (9,842.8) | (10,952.5) | (12,471.8) | Shareholders' equity | 139,785.5 | 179,081.4 | 213,352.4 | 252,729.2 |
| Net profit | 32,050.6 | 42,966.2 | 47,810.2 | 54,442.4 | Minority interest | 37,945.2 | 47,788.1 | 58,740.6 | 71,213.4 |
| Net profit (adj.) | 32,050.6 | 42,966.2 | 47,810.2 | 54,442.4 | Total liabilities & equity | 396,610.7 | 447,526.6 | 486,555.0 | 528,541.0 |
| CASH FLOW | | | | | KEY METRICS | | | | |
| Year to 31 Dec (Rmbm) | 2024 | 2025F | 2026F | 2027F | Year to 31 Dec (%) | 2024 | 2025F | 2026F | 2027F |
| Operating | 48,860.3 | 58,826.2 | 67,472.8 | 76,607.6 | Profitability | | 20201 | 20201 | 20271 |
| Pre-tax profit | 48,077.7 | 62,128.3 | 69,132.6 | 78,722.6 | EBITDA margin | 18.0 | 19.3 | 20.0 | 21.3 |
| Tax | (8,684.9) | (9,319.2) | (10,369.9) | (11,808.4) | Pre-tax margin | 15.8 | 17.0 | 17.7 | 19.1 |
| Deprec. & amort. | 10,564.9 | 12,928.0 | 14,605.2 | 16,389.0 | Net margin | 10.6 | 11.7 | 12.3 | 13.2 |
| Associates | (4,237.6) | (5,379.5) | (6,398.4) | (7,549.0) | ROA | 8.7 | 10.2 | 10.2 | 10.7 |
| Working capital changes | (1,619.4) | (2,862.9) | (1,115.5) | (1,038.7) | ROE | 25.9 | 26.9 | 24.4 | 23.4 |
| Non-cash items | 3,378.2 | 947.2 | 994.5 | 1,044.2 | | | | | |
| Other operating cashflows | 1,381.4 | 384.3 | 624.3 | 847.9 | Growth | | | | |
| Investing | (32,238.4) | (42,800.7) | (43,533.2) | (43,533.2) | Turnover | 3.5 | 20.5 | 6.6 | 5.7 |
| Capex (growth) | 0.0 | 0.0 | 0.0 | 0.0 | EBITDA | 30.9 | 29.6 | 10.0 | 12.6 |
| Investments | 43,084.6 | 46,981.9 | 55,880.3 | 65,929.2 | Pre-tax profit | 53.7 | 29.2 | 11.3 | 13.9 |
| Others | (81,739.4) | (89,782.6) | (99,413.5) | (109,462.5 | Net profit | 51.8 | 34.1 | 11.3 | 13.9 |
| Financina | (4.420.0) | (17 12 (2) | (22.024.0) | (20.444.0) | Net profit (adj.) | 51.8 | 34.1 | 11.3 | 13.9 |
| Financing | (4,428.9) | (17,134.3) | (23,824.0) | (28,664.9) | EPS | 51.0 | 34.1 | 11.3 | 13.9 |
| Dividend payments | (16,012.1) | (7,441.7) | (13,539.1) | (15,065.5) | | | | | |
| Proceeds from borrowings | 52,864.9 | 15,000.0 | 12,000.0 | 7,000.0 | Leverage | | | | |
| Loan repayment | (54,605.4) | (24,692.6) | (22,284.8) | (20,599.4) | Debt to total capital | 42.4 | 35.4 | 29.6 | 23.7 |
| Others/interest paid | 13,323.6 | 0.0 | 0.0 | 0.0 | Debt to total capital Debt to equity | 93.6 | 69.5 | 53.6 | 39.8 |
| Net cash inflow (outflow) | 12,193.0 | (1,108.9) | 115.6 | 4,409.5 | Net debt/(cash) to equity | 72.4 | 53.6 | 40.1 | 26.7 |
| Beginning cash & cash equivalent | 17,692.5 | 29,648.2 | 28,539.3 | 28,654.9 | Interest cover (x) | n.a. | 64.9 | 163.1 | 1,216.9 |
| Changes due to forex impact | (237.3) | 0.0 | 0.0 | 0.0 | into ost ouver (n) | 11.a. | UT. 7 | 103.1 | 1,210.7 |

29,648.2 28,539.3 28,654.9 33,064.4

Ending cash & cash equivalent



Tuesday, 15 April 2025

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