

Thursday, 16 November 2023

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KEY HIGHLIGHTS

Results

Indo Tambangraya Megah (ITMG IJ/SELL/Rp25,400/Target: Rp21,000) Page 2 3Q23: NPAT continues to fall 20.4% gog on receding ASP; below expectations.

TRADERS' CORNER

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Bank Syariah Indonesia (BRIS IJ): Technical BUY Merdeka Copper Gold (MDKA IJ): Technical BUY

REGIONAL MARKET

Market	Close	+/-	Chg (%)
MSCI Indonesia	7,261.4	131.8	1.8
MSCI Asia-Ex Japan	621.3	17.5	2.8
KLCI	1,466.8	15.1	1.0
FSSTI	3,132.1	27.5	0.9
SET	1,415.2	29.1	2.1
Hang Seng	18,079.0	682.1	3.8
Nikkei	33,519.7	823.8	2.5
Shanghai Comp	3,072.8	16.8	0.5
Dow Jones	34,991.2	163.5	0.5

Source: Bloomberg

INDONESIA STOCK EXCHANGE

	Level	+ / -	Cng (%)
Index	6,958.2	96.1	1.4
LQ-45	920.1	16.2	1.8
Value (US\$m)	705.1	250.3	55.0

FOREIGN TRADE IN IDX

Net (US\$m)	Buy	Sell	Total (%)
43.9	293.3	249.5	38.5

TOP TRADING TURNOVER

Company	Price	Chg	5-day ADT
	(Rp)	(%)	(Rpb)
Bank Rakyat Indonesia	5,250	3.4	569.3
Bank Central Asia	9,050	1.4	450.6
GoTo Gojek Tokopedia	86	6.2	424.3
Amman Mineral	7,225	1.0	409.0
Barito Pacific	1 165	2.2	380.4

TOP GAINERS

Company	Price	Chg	5-day ADT
	(Rp)	(%)	(Rpb)
Bank Jago	2,300	12.2	77.2
Allo Bank	1,350	7.6	2.8
Elang Mahkota	580	7.4	16.7
Solusi Tunas	39,900	6.4	0.01
GoTo Gojek Tokopedia	86	6.2	424.3

TOP LOSERS

Company	Price	Chg	5-day ADT
	(Rp)	(%)	(Rpb)
Vale Indonesia	4,550	(4.8)	74.6
MD Pictures	2,820	(4.4)	25.9
Ultrajaya Milk	1,690	(4.2)	4.1
Siloam International	2,340	(3.3)	10.2
Bayan Resources	18,700	(2.6)	1.5

*ADT: Average daily turnover

COMMODITY TREND

	15 Nov 23	Nov 23 Chg (%)	
	Closing	1-day	1-mth
Forex (Rp/US\$)	15,534	(1.0)	(1.2)
Crude Oil NYMEX (US\$/bbl)	76.66	(2.0)	(11.5)
Coal Fut Newc (US\$/tonne)	123.25	0.6	n.a.
Nickel 3M LME	17,487	0.0	(6.0)
Tin 3M LME	25,206	0.0	(0.1)
Gold SPOT (US\$/oz)	1,973	1.3	2.9
CPO Fut Msia (MYR/tonne)	3,800	1.1	1.7

Source: Bloomberg, UOB Kay Hian

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COMPANY RESULTS

Indo Tambangraya Megah (ITMG IJ)

3Q23: NPAT Continues To Fall 20.4% QOQ On Receding ASP

3Q23 NPAT declined 20.4% qoq on receding ASP of US\$98.9/tonne. 9M23 NPAT also fell 54.6% yoy to US\$406m, with 9M23 NPAT only contributing 61% and 65% of our and consensus forecasts respectively, below expectations. We expect ITMG to sell 21.1m tonnes of coal in 2023 and 21.5m tonnes of coal in 2024. 2023-24 net profit should come in at US\$559m (-53.4% yoy) and US\$425m (-24.1% yoy) respectively. Maintain SELL with a lower target price of Rp21,000.

3Q23 RESULTS

Year to 31 Dec (US\$m)	9M23	9M22	yoy % chg	3Q23	2Q23	qoq % chg	yoy % chg	Remarks
Revenue	1,827	2,616	-30.2	527	614	-14.0	-55.9	3Q23 NPAT declined 20.4%,
Gross Profit	610	1,407	-56.6	152	191	-20.6	-76.9	driven by lower ASP.
Operating Profit	489	1,273	-61.6	115	153	-24.8	-80.9	-
EBITDA	540	1,342	-59.8	123	170	-27.5	-79.7	
Net Income	406	894	-54.6	98.9	124	-20.4	-77.2	
Margins	9M23	9M22	yoy	3Q23	2Q23	qoq	yoy	
(%)			bp chg			bp chg	bp chg	
Gross Margin	33.4	53.8	-2,036	22.2	27.9	-574	-8,059	
Operating Margin	26.8	48.7	-2,187	16.8	22.3	-554	-7,754	
EBITDA Margin	29.6	51.3	-2,172	18.0	24.8	-682	-7,693	
Net Margin	22.2	34.2	-1,194	14.4	18.1	-370	-5,324	

Source: ITMG, UOB Kay Hian

RESULTS

- 3Q23 NPAT declined 20.4% to US\$98.9m, driven by lower ASP. Indo Tambangraya Megah (ITMG) posted another quarterly revenue decline to US\$527m (-14.0% qoq, -55.9% yoy), driven by:
 - a) 3Q23 ASP dropping 13.0% qoq to US\$98.7/tonne, following the average Newcastle coal prices that also dropped 8.6% goq to US\$147/tonne in 3Q23.
- b) 3Q23 coal sales volume declining 1.9% qoq and 7.0% yoy to 5.3m tonnes due to slower demand from China.

On the other hand, the 3Q23 COGS also declined 7.5% qoq on lower royalties paid, which resulted in 3Q23 NPAT dropping to US\$98.9m (-20.4% qoq, -77.2% yoy).

• 9M23 NPAT dropped 54.6% yoy to U\$\$406m as ASP fell 37.1% yoy. 9M23 revenue declined 30.2% yoy to U\$\$1.8b on lower ASP of U\$\$119/tonne, falling 37.1% yoy. Meanwhile, sales volumes rose 10.9% yoy to 15.3m tonnes. 9M23 NPAT accounted for 61% and 65% of our and consensus' forecasts which we deem below expectations as the average five-year 9M NPAT achievement is 71%.

KEY FINANCIALS

Year to 31 Dec (US\$m)	2021	2022	2023F	2024F	2025F
Net turnover	2,077	3,636	2,385	2,190	2,194
EBITDA	863	1,760	813	684	736
Operating profit	791	1,683	744	609	655
Net profit (rep./act.)	476	1,200	559	425	463
Net profit (adj.)	476	1,200	559	425	463
EPS (US\$ cent)	42.1	106.2	49.5	37.6	40.9
PE (x)	3.9	1.5	3.3	4.3	4.0
P/B (x)	1.5	0.9	1.1	1.1	1.0
EV/EBITDA (x)	2.1	1.0	2.3	2.7	2.5
Dividend yield (%)	26.1	68.2	31.8	24.1	26.3
Net margin (%)	22.9	33.0	23.5	19.4	21.1
Net debt/(cash) to equity (%)	(54.2)	(71.8)	(68.4)	(70.1)	(71.4)
Interest cover (x)	n.a.	n.a.	n.a.	n.a.	n.a.
ROE (%)	46.1	75.8	31.4	25.4	25.6
Consensus net profit	=	-	618	416	261
UOBKH/Consensus (x)	-	-	0.91	1.02	1.78

Source: Indo Tambangraya Megah. Bloomberg, UOB Kay Hian

SELL

(Maintained)

Share Price Rp25,400
Target Price Rp21,000
Upside -17.3%
(Previous TP Rp25,000)

COMPANY DESCRIPTION

ITMG is a high CV coal producer with 335m mt coal reserves and annual production of 20-23m mt. The company is a subsidiary of Banpu Group of Thailand.

STOCK DATA

GICS sector	Energy
Bloomberg ticker:	ITMG IJ
Shares issued (m):	1,129.9
Market cap (Rpb):	28,070.1
Market cap (US\$m):	1,847.6
3-mth avg daily t'over (US\$m):	3.0

Price Performance (%)

52-week high/low			Rp42,000/	'Rp22,125
1mth	3mth	6mth	1yr	YTD
(6.6)	(10.1)	(8.5)	(32.8)	(34.9)
Major Sh	areholder	s		%
Banpu Min	erals			65.1
FY23 NAV	/Share (US	5)		1.42
FY23 Net	Cash/Share	(US\$)		0.97

PRICE CHART



Source: Bloomberg

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3023 OPERATIONAL HIGHLIGHT

Year to 31 Dec (m tonnes)	9M23	9M22	yoy % chg	3Q23	2Q23	qoq % chg	yoy % chg
Production	13.4	12.3	8.9	5.2	4.4	18.2	13.0
Sales	15.3	13.8	10.9	5.3	5.4	-1.9	-7.0
Strip Ratio	11.9	10.6	12.3	11.7	12.5	-6.4	14.7
ASP (US\$/tonne)	119.4	189.7	-37.1	98.7	113.5	-13.0	-53.0

Source: ITMG, UOB Kay Hian

• Margins continue to compress on lower ASP and higher production volumes despite mining cost efficiency. 3Q23 gross margin was compressed to 22.2% (-574bp qoq, -8,059bp yoy) on lower ASP, and production volume rose 18.2% qoq. ITMG produced a total of 5.2m tonnes of coal, an 18.2% qoq increase over the 2Q23 production volume. Strip ratio decreased 6.4% qoq to 11.7x as ITMG's productivity improved. Cash cost excluding royalties declined 7% qoq from \$65/tonne in 2Q23 to \$60/tonne in 2023, despite increasing fuel prices. All in all, ITMG's 3Q23 net margin dropped by 370bp qoq to 14.4%.

STOCK IMPACT

- On track to achieve a higher production target of 17.0m tonnes for 2023. In 9M23, ITMG produced 13.4m tonnes of coal, up 8.9% yoy, contributing to 78.8% of our new 2023 production assumption at 17.0m tonnes. In 3Q23, ITMG's coal production reached 5.2m tonnes, 18.2% qoq and 13.0% yoy higher than 2Q23 as the mining sites were in dry season. Looking forward, we expect ITMG to produce 3.5-3.6m tonnes of coal in 4Q23 which is lower than that in 3Q23 as ITMG expects lower production due to the rainy season.
- New coal mine to start production in 2024. ITMG's new coal mine, Graha Panca Karsa (GPK), is set to start production in 2024 with initial production volume of 1m tonnes of coal in 2024, 2m tonnes in 2025, and 3m tonnes in 2026. GPK has around 33m tonnes of coal reserves with calorific value of 3,600-3,800kcal/kg, low ashes and sulphur content of 0.1%.
- Acquisition of Suryanesia, a Solar-as-a-Service company to tap into the renewable business. ITMG, through ITM Bhinneka Power (IBP), acquired 65% of Suryanesia (equivalent to Rp6.5b), a Solar-as-a-Service company, to expand the capacity of its solar rooftop business through business partnership. Suryanesia offers solar rooftop installation, operation, and maintenance for up to 25 years and customers will pay a monthly fee depending on the electricity produced. As of Sep 23, Suryanesia has ~0.5 MWp in active projects, ~3.5 MWp in construction and ~6.3 MWp in committed capacity.

EARNINGS REVISION

Source: Bloomberg, UOB Kay Hian

EARNINGS REVISION

Year to 31 Dec	New		Original		Diff (%)		Street		Var (%)	
(US\$m)	2023F	2024F	2023F	2024F	2023F	2024F	2023F	2024F	2023F	2024F
Production (m mt)	17.0	19.0	16.6	16.6	2.4	14.5				
Sales (m mt)	21.1	21.5	21.5	21.5	-1.9	0.0				
ASP (US\$/t)	114.5	102.9	131.9	109.9	-13.2	-6.4				
Revenue	2,385	2,190	2,811	2,347	-15.2	-6.7	2,617	2,137	-8.9	2.5
Operating Profit	744	609	945	647	-21.3	-5.9	819	558	-9.1	9.1
EBITDA	813	684	1,014	722	-19.8	-5.2	889	559	-8.5	22.4
Net profit	559	425	669	417	-16.3	1.8	623	420	-10.2	1.1
OP margin (%)	31.2	27.8	33.6	27.6			31.3	26.1		
EBITDA margin (%)	34.1	31.2	36.1	30.8			34.0	26.2		
Net margin (%)	23.5	19.4	23.8	17.8			23.8	19.7		

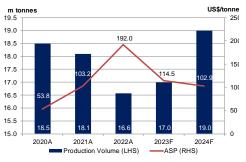
 We revise down our ASP assumptions by 13.2% for 2023 and 6.4% for 2024, following the lower average global coal prices. As a result, our 2023 NPAT estimate is reduced by 16.3% to US\$559m and 2024 NPAT is slightly increased by 1.8% to US\$425m. Our lower ASP assumptions also resulted in a lower EBITDA of US\$813m in 2023 and US\$684m in 2024.

VALUATION/RECOMMENDATION

• Maintain SELL with a lower target price of Rp21,000. Our target price implies -0.5SD to blended forward 2023-24 EV/EBITDA of 2.0x and -0.5SD to blended forward 2023-24 PE of 3.3x. ITMG is trading at 2.9x 2023F EV/EBITDA, or slightly above its -0.5SD five-year average EV/EBITDA of 1.98x. On the PE valuation, ITMG is trading at 4.4x 2023F PE or above its -0.5SD to its five-year average PE of 3.3x. We think that ITMG's share price could continue to slide down following the potential softer coal prices as well as lower NPAT in 2024.

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COAL PRODUCTION TARGET AND ASP ASSUMPTIONS



Source: ITMG, UOB Kay Hian

SALES DESTINATION (9M23)



Source: ITMG

FORWARD EV/EBITDA BAND



Source: Bloomberg, UOB Kay Hian

FORWARD PE BAND



Source: Bloomberg, UOB Kay Hian



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PROFIT & LOSS	BALANCE SHEET								
Year to 31 Dec (US\$m)	2022	2023F	2024F	2025F	Year to 31 Dec (US\$m)	2022	2023F	2024F	2025F
Net turnover	3,636.2	2,385.0	2,190.4	2,194.0	Fixed assets	151.3	190.8	212.8	229.8
EBITDA	1,759.7	813.4	684.3	736.1	Other LT assets	580.3	581.6	582.4	582.6
Deprec. & amort.	77.0	69.5	75.2	80.7	Cash/ST investment	1,430.3	1,183.4	1,300.4	1,421.5
EBIT	1,682.7	743.9	609.1	655.5	Other current assets	478.2	345.8	329.7	327.2
Total other non-operating income	(143.4)	(59.5)	(94.5)	(99.1)	Total assets	2,640.2	2,301.6	2,425.2	2,561.2
Associate contributions	0.0	0.0	0.0	0.0	ST debt	13.2	7.7	7.7	7.7
Net interest income/(expense)	5.5	61.2	51.5	60.1	Other current liabilities	572.4	523.2	519.4	516.6
Pre-tax profit	1,544.8	745.6	566.1	616.4	LT debt	12.8	74.3	74.3	74.3
Tax	(345.4)	(186.4)	(141.5)	(154.1)	Other LT liabilities	91.5	91.5	91.5	91.5
Minorities	0.3	0.2	0.2	0.2	Shareholders' equity	1,955.1	1,609.7	1,737.1	1,875.8
Net profit	1,199.6	559.5	424.8	462.5	Minority interest	(4.8)	(4.8)	(4.8)	(4.8)
Net profit (adj.)	1,199.6	559.5	424.8	462.5	Total liabilities & equity	2,640.2	2,301.6	2,425.2	2,561.2
CASH FLOW					KEY METRICS				
Year to 31 Dec (US\$m)	2022	2023F	2024F	2025F	Year to 31 Dec (%)	2022	2023F	2024F	2025F
Operating	1,325.5	756.0	556.1	586.7	Profitability				
Pre-tax profit	1,544.8	745.6	566.1	616.4	EBITDA margin	48.4	34.1	31.2	33.6
Tax	(345.4)	(186.4)	(141.5)	(154.1)	Pre-tax margin	42.5	31.3	25.8	28.1
Deprec. & amort.	90.3	67.9	73.5	80.7	Net margin	33.0	23.5	19.4	21.1
Associates	0.0	0.0	0.0	0.0	ROA	55.7	22.6	18.0	18.6
Working capital changes	(68.3)	83.2	12.3	(0.3)	ROE	75.8	31.4	25.4	25.6
Non-cash items	0.0	0.0	0.0	1.0					
Other operating cashflows	104.2	45.7	45.8	43.0	Growth				
Investing	(71.3)	(125.7)	(125.7)	(125.7)	Turnover	75.1	(34.4)	(8.2)	0.2
Capex (growth)	(38.8)	(98.0)	(98.0)	(98.0)	EBITDA	104.0	(53.8)	(15.9)	7.6
Capex (maintenance)	0.0	0.0	0.0	1.0	Pre-tax profit	148.7	(51.7)	(24.1)	8.9
Investments	(86.2)	0.0	0.0	0.0	Net profit	152.2	(53.4)	(24.1)	8.9
Proceeds from sale of assets	0.0	0.0	0.0	0.0	Net profit (adj.)	152.2	(53.4)	(24.1)	8.9
Others	53.8	(27.8)	(27.8)	(28.8)	EPS	152.2	(53.4)	(24.1)	8.9
Financing	(504.6)	(867.4)	(303.2)	(329.6)					
Dividend payments	(839.8)	(391.7)	(297.4)	(323.8)	Leverage				
Issue of shares	0.0	0.0	0.0	0.0	Debt to total capital	1.3	4.9	4.5	4.2
Proceeds from borrowings	0.0	56.0	0.0	0.0	Debt to equity	1.3	5.1	4.7	4.4
Loan repayment	(9.7)	0.0	0.0	0.0	Net debt/(cash) to equity	(71.8)	(68.4)	(70.1)	(71.4)
Others/interest paid	344.9	(531.7)	(5.8)	(5.8)	Interest cover (x)	n.a.	n.a.	n.a.	n.a.
Net cash inflow (outflow)	749.6	(237.1)	127.3	131.4					
Beginning cash & cash equivalent	691.4	1,430.8	1,183.4	1,300.4					
	0,								
Changes due to forex impact	(10.3)	(10.3)	(10.3)	(10.3)					

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Indonesia Daily

TRADERS' CORNER



Bank Syariah Indonesia (BRIS IJ)

Technical BUY with 4% potential return

Resistance: Rp1,560, Rp1,595 Support: Rp1,485, Rp1,450

Stop-loss: Rp1,480

Share price closed higher and formed a bullish candlestick. As price has formed a gap-up bullish continuation pattern, there could be more rallies ahead and price could challenge the resistance level at Rp1,560 and Rp1,595. Technical indicator RSI is sloping upwards and back above its centre line, while the MACD has just formed a bullish crossover signal. Buy at Rp1,520 and take profit at Rp1,590.

Approximate timeframe: 2-4 weeks.



Merdeka Copper Gold (MDKA IJ)

Technical BUY with 8% potential return

Resistance: Rp2,570, Rp2,670 Support: Rp2,380, Rp2,210

Stop-loss: Rp2,370

Share price closed with strong gains and formed a bullish candlestick. Momentum is looking more positive; hence, we see potential for price to make more rallies ahead and challenge the resistance at Rp2,570 and Rp2,670. Technical indicator RSI is sloping upwards and back above its centre line, while the MACD remains on a bullish crossover. Buy at Rp2,450 and take profit at Rp2,650.

Approximate timeframe: 2-4 weeks.

Our institutional research has a fundamental HOLD and target price of Rp2,500.

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